

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	5,250,000	0	0 %
Units Listed	0	1	100- %	8	7	14 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		16 %	0 %	
% Sales to Listings	0 %	0 %		25 %	0 %	
Avg Price/Unit	0	0	0 %	2,625,000	0	0 %
Active Listings	7	11	36- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	18,676,000	16,308,075	14 %	115,225,788	103,116,105	11 %
Units Listed	28	21	33 %	306	324	5- %
Units Sold	15	7	114 %	101	86	17 %
Sale Success Ratio	40 %	18 %		32 %	30 %	
% Sales to Listings	53 %	33 %		33 %	26 %	
Avg Price/Unit	1,245,066	2,329,725	46- %	1,140,849	1,199,024	4- %
Active Listings	183	189	3- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,676,000	16,308,075	14 %	120,475,788	103,116,105	16 %
Units Listed	28	22	27 %	314	331	5- %
Units Sold	15	7	114 %	103	86	19 %
Sale Success Ratio	40 %	18 %		32 %	29 %	
% Sales to Listings	53 %	31 %		32 %	25 %	
Avg Price/Unit	1,245,066	2,329,725	46- %	1,169,667	1,199,024	2- %
Active Listings	190	200	5- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	447,000	100- %
Units Listed	0	0	0 %	7	3	133 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	14 %	
% Sales to Listings	0 %	0 %		0 %	33 %	
Avg Price/Unit	0	0	0 %	0	447,000	100- %
Active Listings	8	5	60 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	10,659,500	15,302,688	30- %	100,001,468	93,264,866	7 %
Units Listed	34	22	54 %	443	370	19 %
Units Sold	16	16	0 %	154	130	18 %
Sale Success Ratio	47 %	47 %		40 %	37 %	
% Sales to Listings	47 %	72 %		34 %	35 %	
Avg Price/Unit	666,218	956,418	30- %	649,360	717,422	9- %
Active Listings	270	214	26 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	10,659,500	15,302,688	30- %	100,001,468	93,711,866	6 %
Units Listed	34	22	54 %	450	373	20 %
Units Sold	16	16	0 %	154	131	17 %
Sale Success Ratio	47 %	51 %		40 %	37 %	
% Sales to Listings	47 %	72 %		34 %	35 %	
Avg Price/Unit	666,218	956,418	30- %	649,360	715,357	9- %
Active Listings	278	219	26 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	270,000	100- %
Units Listed	0	0	0 %	8	9	11- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	50 %	
% Sales to Listings	0 %	0 %		0 %	11 %	
Avg Price/Unit	0	0	0 %	0	270,000	100- %
Active Listings	7	7	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,249,400	3,829,900	37 %	27,791,998	26,977,660	3 %
Units Listed	34	26	30 %	378	337	12 %
Units Sold	16	8	100 %	94	72	30 %
Sale Success Ratio	43 %	32 %		27 %	22 %	
% Sales to Listings	47 %	30 %		24 %	21 %	
Avg Price/Unit	328,087	478,737	31- %	295,659	374,689	21- %
Active Listings	268	227	18 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	5,249,400	3,829,900	37 %	27,791,998	27,247,660	1 %
Units Listed	34	26	30 %	386	346	11 %
Units Sold	16	8	100 %	94	73	28 %
Sale Success Ratio	43 %	32 %		27 %	22 %	
% Sales to Listings	47 %	30 %		24 %	21 %	
Avg Price/Unit	328,087	478,737	31- %	295,659	373,255	20- %
Active Listings	275	234	17 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	5,250,000	717,000	632 %
Units Listed	0	1	100- %	23	19	21 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		8 %	11 %	
% Sales to Listings	0 %	0 %		8 %	10 %	
Avg Price/Unit	0	0	0 %	2,625,000	358,500	632 %
Active Listings	22	23	4- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,584,900	35,440,663	2- %	243,019,254	223,358,631	8 %
Units Listed	96	69	39 %	1,127	1,031	9 %
Units Sold	47	31	51 %	349	288	21 %
Sale Success Ratio	43 %	31 %		34 %	30 %	
% Sales to Listings	48 %	44 %		30 %	27 %	
Avg Price/Unit	735,848	1,143,247	35- %	696,330	775,550	10- %
Active Listings	721	630	14 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,584,900	35,440,663	2- %	248,269,254	224,075,631	10 %
Units Listed	96	70	37 %	1,150	1,050	9 %
Units Sold	47	31	51 %	351	290	21 %
Sale Success Ratio	43 %	32 %		33 %	30 %	
% Sales to Listings	48 %	44 %		30 %	27 %	
Avg Price/Unit	735,848	1,143,247	35- %	707,319	772,674	8- %
Active Listings	743	653	13 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	640,000	100- %	684,000	1,360,000	49- %
Units Listed	0	0	0 %	3	6	50- %
Units Sold	0	1	100- %	2	2	0 %
Sale Success Ratio	0 %	100 %		40 %	50 %	
% Sales to Listings	0 %	0 %		66 %	33 %	
Avg Price/Unit	0	640,000	100- %	342,000	680,000	49- %
Active Listings	1	3	66- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	640,000	100- %	684,000	1,360,000	49- %
Units Listed	0	0	0 %	3	6	50- %
Units Sold	0	1	100- %	2	2	0 %
Sale Success Ratio	0 %	100 %		40 %	50 %	
% Sales to Listings	0 %	0 %		66 %	33 %	
Avg Price/Unit	0	640,000	100- %	342,000	680,000	49- %
Active Listings	1	3	66- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	650,000	100- %	4,886,000	4,092,000	19 %
Units Listed	14	3	366 %	107	68	57 %
Units Sold	0	1	100- %	11	8	37 %
Sale Success Ratio	0 %	16 %		14 %	7 %	
% Sales to Listings	0 %	33 %		10 %	11 %	
Avg Price/Unit	0	650,000	100- %	444,181	511,500	13- %
Active Listings	92	63	46 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	5,250,000	717,000	632 %
Units Listed	0	1	100- %	23	19	21 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		8 %	11 %	
% Sales to Listings	0 %	0 %		8 %	10 %	
Avg Price/Unit	0	0	0 %	2,625,000	358,500	632 %
Active Listings	22	23	4- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,584,900	36,730,663	5- %	248,589,254	228,810,631	8 %
Units Listed	110	72	52 %	1,237	1,105	11 %
Units Sold	47	33	42 %	362	298	21 %
Sale Success Ratio	38 %	31 %		32 %	28 %	
% Sales to Listings	42 %	45 %		29 %	26 %	
Avg Price/Unit	735,848	1,113,050	33- %	686,710	767,820	10- %
Active Listings	814	696	16 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,584,900	36,730,663	5- %	253,839,254	229,527,631	10 %
Units Listed	110	73	50 %	1,260	1,124	12 %
Units Sold	47	33	42 %	364	300	21 %
Sale Success Ratio	38 %	32 %		32 %	27 %	
% Sales to Listings	42 %	45 %		28 %	26 %	
Avg Price/Unit	735,848	1,113,050	33- %	697,360	765,092	8- %
Active Listings	836	719	16 %			

IC&I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	4	5	20- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	4	75- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	4	5	20- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	4	75- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	2,037,000	106,000	1,821 %
Units Listed	0	0	0 %	9	2	350 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		40 %	33 %	
% Sales to Listings	0 %	0 %		22 %	50 %	
Avg Price/Unit	0	0	0 %	1,018,500	106,000	860 %
Active Listings	5	2	150 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	2,037,000	106,000	1,821 %
Units Listed	0	0	0 %	9	2	350 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		40 %	33 %	
% Sales to Listings	0 %	0 %		22 %	50 %	
Avg Price/Unit	0	0	0 %	1,018,500	106,000	860 %
Active Listings	5	2	150 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	65,000	100- %
Units Listed	2	0	0 %	2	6	66- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	6 %	
% Sales to Listings	0 %	0 %		0 %	16 %	
Avg Price/Unit	0	0	0 %	0	65,000	100- %
Active Listings	7	9	22- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	65,000	100- %
Units Listed	2	0	0 %	2	6	66- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	6 %	
% Sales to Listings	0 %	0 %		0 %	16 %	
Avg Price/Unit	0	0	0 %	0	65,000	100- %
Active Listings	7	9	22- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	2,037,000	171,000	1,091 %
Units Listed	2	0	0 %	16	13	23 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		14 %	8 %	
% Sales to Listings	0 %	0 %		12 %	15 %	
Avg Price/Unit	0	0	0 %	1,018,500	85,500	1,091 %
Active Listings	13	15	13- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	2,037,000	171,000	1,091 %
Units Listed	2	1	100 %	16	14	14 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		13 %	8 %	
% Sales to Listings	0 %	0 %		12 %	14 %	
Avg Price/Unit	0	0	0 %	1,018,500	85,500	1,091 %
Active Listings	13	16	18- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Whistler

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	5,250,000	717,000	632 %
Units Listed	0	2	100- %	23	20	15 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		8 %	11 %	
% Sales to Listings	0 %	0 %		8 %	10 %	
Avg Price/Unit	0	0	0 %	2,625,000	358,500	632 %
Active Listings	22	24	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	34,584,900	36,730,663	5- %	250,626,254	228,981,631	9 %
Units Listed	112	72	55 %	1,253	1,118	12 %
Units Sold	47	33	42 %	364	300	21 %
Sale Success Ratio	38 %	31 %		32 %	27 %	
% Sales to Listings	41 %	45 %		29 %	26 %	
Avg Price/Unit	735,848	1,113,050	33- %	688,533	763,272	9- %
Active Listings	827	711	16 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	34,584,900	36,730,663	5- %	255,876,254	229,698,631	11 %
Units Listed	112	74	51 %	1,276	1,138	12 %
Units Sold	47	33	42 %	366	302	21 %
Sale Success Ratio	38 %	32 %		32 %	27 %	
% Sales to Listings	41 %	44 %		28 %	26 %	
Avg Price/Unit	735,848	1,113,050	33- %	699,115	760,591	8- %
Active Listings	849	735	15 %			