

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	126,176,550	167,706,728	24- %	1,242,135,557	2,641,962,595	52- %
Units Listed	150	165	9- %	1,119	1,380	18- %
Units Sold	41	44	6- %	348	702	50- %
Sale Success Ratio	29 %	31 %		38 %	56 %	
% Sales to Listings	27 %	26 %		31 %	50 %	
Avg Price/Unit	3,077,476	3,811,516	19- %	3,569,355	3,763,479	5- %
Active Listings	488	429	13 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,617,000	10,085,000	5 %	100,254,000	104,707,000	4- %
Units Listed	9	9	0 %	91	81	12 %
Units Sold	5	6	16- %	48	57	15- %
Sale Success Ratio	35 %	75 %		58 %	80 %	
% Sales to Listings	55 %	66 %		52 %	70 %	
Avg Price/Unit	2,123,400	1,680,833	26 %	2,088,625	1,836,964	13 %
Active Listings	25	19	31 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,313,600	18,789,777	45- %	180,197,450	187,087,621	3- %
Units Listed	16	26	38- %	199	224	11- %
Units Sold	10	17	41- %	136	156	12- %
Sale Success Ratio	66 %	73 %		71 %	68 %	
% Sales to Listings	62 %	65 %		68 %	69 %	
Avg Price/Unit	1,031,360	1,105,281	6- %	1,324,981	1,199,279	10 %
Active Listings	55	49	12 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	147,107,150	196,581,505	25- %	1,522,587,007	2,933,757,216	48- %
Units Listed	175	200	12- %	1,409	1,685	16- %
Units Sold	56	67	16- %	532	915	41- %
Sale Success Ratio	33 %	38 %		44 %	59 %	
% Sales to Listings	32 %	33 %		37 %	54 %	
Avg Price/Unit	2,626,913	2,934,052	10- %	2,862,005	3,206,292	10- %
Active Listings	568	497	14 %			

MULTI FAMILY REVENUE



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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	18,680,000	18,062,000	3 %
Units Listed	1	1	0 %	24	25	4- %
Units Sold	0	0	0 %	6	9	33- %
Sale Success Ratio	0 %	0 %		30 %	34 %	
% Sales to Listings	0 %	0 %		25 %	36 %	
Avg Price/Unit	0	0	0 %	3,113,333	2,006,888	55 %
Active Listings	17	17	0 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	147,107,150	196,581,505	25- %	1,541,267,007	2,951,819,216	47- %
Units Listed	176	201	12- %	1,434	1,711	16- %
Units Sold	56	67	16- %	538	924	41- %
Sale Success Ratio	33 %	38 %		44 %	59 %	
% Sales to Listings	31 %	33 %		37 %	54 %	
Avg Price/Unit	2,626,913	2,934,052	10- %	2,864,808	3,194,609	10- %
Active Listings	585	514	13 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,000	55,000	92- %	382,000	130,000	193 %
Units Listed	8	1	700 %	21	21	0 %
Units Sold	1	1	0 %	4	2	100 %
Sale Success Ratio	100 %	25 %		21 %	9 %	
% Sales to Listings	12 %	100 %		19 %	9 %	
Avg Price/Unit	4,000	55,000	92- %	95,500	65,000	46 %
Active Listings	17	19	10- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	7,224,000	1,458,984	395 %
Units Listed	1	2	50- %	4	6	33- %
Units Sold	0	0	0 %	2	4	50- %
Sale Success Ratio	0 %	0 %		40 %	50 %	
% Sales to Listings	0 %	0 %		50 %	66 %	
Avg Price/Unit	0	0	0 %	3,612,000	364,746	890 %
Active Listings	2	5	60- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	10,400,000	100- %
Units Listed	0	0	0 %	0	3	100- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	66 %	
% Sales to Listings	0 %	0 %		0 %	66 %	
Avg Price/Unit	0	0	0 %	0	5,200,000	100- %
Active Listings	0	1	100- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,000	55,000	92- %	7,606,000	11,988,984	36- %
Units Listed	9	3	200 %	26	30	13- %
Units Sold	1	1	0 %	6	8	25- %
Sale Success Ratio	33 %	25 %		24 %	24 %	
% Sales to Listings	11 %	33 %		23 %	26 %	
Avg Price/Unit	4,000	55,000	92- %	1,267,666	1,498,623	15- %
Active Listings	19	25	24- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	147,111,150	196,636,505	25- %	1,548,873,007	2,963,808,200	47- %
Units Listed	185	204	9- %	1,460	1,741	16- %
Units Sold	57	68	16- %	544	932	41- %
Sale Success Ratio	33 %	37 %		44 %	58 %	
% Sales to Listings	30 %	33 %		37 %	53 %	
Avg Price/Unit	2,580,897	2,891,713	10- %	2,847,193	3,180,051	10- %
Active Listings	604	539	12 %			