

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	230,872,300	378,888,465	39- %	897,462,542	2,205,130,467	59- %
Units Listed	198	213	7- %	795	1,050	24- %
Units Sold	63	102	38- %	243	584	58- %
Sale Success Ratio	41 %	54 %		39 %	61 %	
% Sales to Listings	31 %	47 %		30 %	55 %	
Avg Price/Unit	3,664,639	3,714,592	1- %	3,693,261	3,775,908	2- %
Active Listings	465	378	23 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,194,000	25,816,000	29- %	73,267,000	77,431,000	5- %
Units Listed	12	19	36- %	69	60	15 %
Units Sold	8	12	33- %	35	41	14- %
Sale Success Ratio	53 %	80 %		62 %	80 %	
% Sales to Listings	66 %	63 %		50 %	68 %	
Avg Price/Unit	2,274,250	2,151,333	5 %	2,093,342	1,888,560	10 %
Active Listings	29	18	61 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	38,529,900	39,207,000	1- %	140,218,150	136,438,659	2 %
Units Listed	31	29	6 %	148	161	8- %
Units Sold	28	35	20- %	106	116	8- %
Sale Success Ratio	87 %	76 %		72 %	66 %	
% Sales to Listings	90 %	120 %		71 %	72 %	
Avg Price/Unit	1,376,067	1,120,200	22 %	1,322,812	1,176,195	12 %
Active Listings	47	41	14 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	287,596,200	443,911,465	35- %	1,110,947,692	2,419,000,126	54- %
Units Listed	241	261	7- %	1,012	1,271	20- %
Units Sold	99	149	33- %	384	741	48- %
Sale Success Ratio	49 %	60 %		47 %	62 %	
% Sales to Listings	41 %	57 %		37 %	58 %	
Avg Price/Unit	2,905,012	2,979,271	2- %	2,893,092	3,264,507	11- %
Active Listings	541	437	23 %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT MAY 31, 2017

AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,900,000	530,000	635 %	18,680,000	10,362,000	80 %
Units Listed	4	5	20- %	14	18	22- %
Units Sold	1	1	0 %	6	7	14- %
Sale Success Ratio	50 %	25 %		42 %	33 %	
% Sales to Listings	25 %	20 %		42 %	38 %	
Avg Price/Unit	3,900,000	530,000	635 %	3,113,333	1,480,285	110 %
Active Listings	13	15	13- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	291,496,200	444,441,465	34- %	1,129,627,692	2,429,362,126	53- %
Units Listed	245	267	8- %	1,027	1,290	20- %
Units Sold	100	150	33- %	390	748	47- %
Sale Success Ratio	49 %	59 %		47 %	62 %	
% Sales to Listings	40 %	56 %		37 %	57 %	
Avg Price/Unit	2,914,962	2,962,943	1- %	2,896,481	3,247,810	10- %
Active Listings	555	453	22 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	123,000	75,000	64 %
Units Listed	3	1	200 %	11	15	26- %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		12 %	10 %	
% Sales to Listings	0 %	0 %		18 %	6 %	
Avg Price/Unit	0	0	0 %	61,500	75,000	18- %
Active Listings	10	25	60- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	665,000	100- %	7,224,000	1,458,984	395 %
Units Listed	2	1	100 %	3	3	0 %
Units Sold	0	2	100- %	2	4	50- %
Sale Success Ratio	0 %	66 %		50 %	57 %	
% Sales to Listings	0 %	200 %		66 %	133 %	
Avg Price/Unit	0	332,500	100- %	3,612,000	364,746	890 %
Active Listings	2	3	33- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: West Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	6,200,000	100- %
Units Listed	0	1	100- %	0	3	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	33 %	
Avg Price/Unit	0	0	0 %	0	6,200,000	100- %
Active Listings	0	3	100- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	665,000	100- %	7,347,000	7,733,984	5- %
Units Listed	5	3	66 %	15	21	28- %
Units Sold	0	2	100- %	4	6	33- %
Sale Success Ratio	0 %	40 %		20 %	33 %	
% Sales to Listings	0 %	66 %		26 %	28 %	
Avg Price/Unit	0	332,500	100- %	1,836,750	1,288,997	42 %
Active Listings	13	31	58- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	291,496,200	445,106,465	34- %	1,136,974,692	2,437,096,110	53- %
Units Listed	250	270	7- %	1,042	1,311	20- %
Units Sold	100	152	34- %	394	754	47- %
Sale Success Ratio	48 %	59 %		46 %	61 %	
% Sales to Listings	40 %	56 %		37 %	57 %	
Avg Price/Unit	2,914,962	2,928,332	0 %	2,885,722	3,232,222	10- %
Active Listings	568	484	17 %			