

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	9,136,624	10,469,200	12- %	126,377,512	119,517,500	5 %
Units Listed	11	10	10 %	76	99	23- %
Units Sold	2	3	33- %	35	36	2- %
Sale Success Ratio	50 %	50 %		51 %	38 %	
% Sales to Listings	18 %	30 %		46 %	36 %	
Avg Price/Unit	4,568,312	3,489,733	30 %	3,610,786	3,319,930	8 %
Active Listings	32	33	3- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	148,640,000	116,216,800	27 %	2,340,294,273	1,137,955,930	105 %
Units Listed	82	69	18 %	1,864	1,403	32 %
Units Sold	64	66	3- %	1,090	629	73 %
Sale Success Ratio	44 %	49 %		61 %	47 %	
% Sales to Listings	78 %	95 %		58 %	44 %	
Avg Price/Unit	2,322,500	1,760,860	31 %	2,147,058	1,809,150	18 %
Active Listings	369	362	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	157,776,624	126,686,000	24 %	2,466,671,785	1,257,473,430	96 %
Units Listed	93	79	17 %	1,940	1,502	29 %
Units Sold	66	69	4- %	1,125	665	69 %
Sale Success Ratio	44 %	49 %		61 %	47 %	
% Sales to Listings	70 %	87 %		57 %	44 %	
Avg Price/Unit	2,390,554	1,836,028	30 %	2,192,597	1,890,937	15 %
Active Listings	401	395	1 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,298,000	0	0 %	8,994,000	12,434,900	27- %
Units Listed	0	0	0 %	9	2	350 %
Units Sold	1	0	0 %	3	6	50- %
Sale Success Ratio	100 %	0 %		75 %	85 %	
% Sales to Listings	0 %	0 %		33 %	300 %	
Avg Price/Unit	3,298,000	0	0 %	2,998,000	2,072,483	44 %
Active Listings	5	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,766,000	10,484,705	35- %	58,323,300	80,583,574	27- %
Units Listed	4	10	60- %	106	144	26- %
Units Sold	7	11	36- %	57	71	19- %
Sale Success Ratio	58 %	55 %		54 %	48 %	
% Sales to Listings	175 %	110 %		53 %	49 %	
Avg Price/Unit	966,571	953,155	1 %	1,023,215	1,134,979	9- %
Active Listings	26	35	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	10,064,000	10,484,705	4- %	67,317,300	93,018,474	27- %
Units Listed	4	10	60- %	115	146	21- %
Units Sold	8	11	27- %	60	77	22- %
Sale Success Ratio	61 %	55 %		55 %	50 %	
% Sales to Listings	200 %	110 %		52 %	52 %	
Avg Price/Unit	1,258,000	953,155	31 %	1,121,955	1,208,032	7- %
Active Listings	31	35	11- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	4,505,000	100- %	5,428,000	26,279,500	79- %
Units Listed	0	0	0 %	3	41	92- %
Units Sold	0	4	100- %	3	20	85- %
Sale Success Ratio	0 %	50 %		50 %	38 %	
% Sales to Listings	0 %	0 %		100 %	48 %	
Avg Price/Unit	0	1,126,250	100- %	1,809,333	1,313,975	37 %
Active Listings	0	6	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,861,000	9,402,500	36 %	199,410,473	112,111,769	77 %
Units Listed	18	28	35- %	357	330	8 %
Units Sold	14	13	7 %	195	138	41 %
Sale Success Ratio	38 %	44 %		54 %	45 %	
% Sales to Listings	77 %	46 %		54 %	41 %	
Avg Price/Unit	918,642	723,269	27 %	1,022,617	812,404	25 %
Active Listings	77	101	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	12,861,000	13,907,500	7- %	204,838,473	138,391,269	48 %
Units Listed	18	28	35- %	360	371	2- %
Units Sold	14	17	17- %	198	158	25 %
Sale Success Ratio	38 %	45 %		54 %	44 %	
% Sales to Listings	77 %	60 %		55 %	42 %	
Avg Price/Unit	918,642	818,088	12 %	1,034,537	875,894	18 %
Active Listings	77	107	28- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,434,624	14,974,200	16- %	140,799,512	158,231,900	11- %
Units Listed	11	10	10 %	88	142	38- %
Units Sold	3	7	57- %	41	62	33- %
Sale Success Ratio	60 %	50 %		52 %	40 %	
% Sales to Listings	27 %	70 %		46 %	43 %	
Avg Price/Unit	4,144,874	2,139,171	93 %	3,434,134	2,552,127	34 %
Active Listings	37	39	5- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	168,267,000	136,104,005	23 %	2,598,028,046	1,330,651,273	95 %
Units Listed	104	107	2- %	2,327	1,877	23 %
Units Sold	85	90	5- %	1,342	838	60 %
Sale Success Ratio	44 %	49 %		60 %	47 %	
% Sales to Listings	81 %	84 %		57 %	44 %	
Avg Price/Unit	1,979,611	1,512,266	30 %	1,935,937	1,587,889	21 %
Active Listings	472	498	5- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	180,701,624	151,078,205	19 %	2,738,827,558	1,488,883,173	83 %
Units Listed	115	117	1- %	2,415	2,019	19 %
Units Sold	88	97	9- %	1,383	900	53 %
Sale Success Ratio	44 %	49 %		59 %	46 %	
% Sales to Listings	76 %	82 %		57 %	44 %	
Avg Price/Unit	2,053,427	1,557,507	31 %	1,980,352	1,654,314	19 %
Active Listings	509	537	5- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,030,000	0	0 %	28,137,000	15,272,000	84 %
Units Listed	3	4	25- %	46	45	2 %
Units Sold	4	0	0 %	17	13	30 %
Sale Success Ratio	44 %	0 %		34 %	32 %	
% Sales to Listings	133 %	0 %		36 %	28 %	
Avg Price/Unit	1,007,500	0	0 %	1,655,117	1,174,769	40 %
Active Listings	17	22	22- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,434,624	14,974,200	16- %	140,799,512	158,231,900	11- %
Units Listed	11	10	10 %	88	142	38- %
Units Sold	3	7	57- %	41	62	33- %
Sale Success Ratio	60 %	50 %		52 %	40 %	
% Sales to Listings	27 %	70 %		46 %	43 %	
Avg Price/Unit	4,144,874	2,139,171	93 %	3,434,134	2,552,127	34 %
Active Listings	37	39	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	172,297,000	136,104,005	26 %	2,626,165,046	1,345,923,273	95 %
Units Listed	107	111	3- %	2,373	1,922	23 %
Units Sold	89	90	1- %	1,359	851	59 %
Sale Success Ratio	44 %	48 %		59 %	47 %	
% Sales to Listings	83 %	81 %		57 %	44 %	
Avg Price/Unit	1,935,921	1,512,266	28 %	1,932,424	1,581,578	22 %
Active Listings	489	520	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	184,731,624	151,078,205	22 %	2,766,964,558	1,504,155,173	83 %
Units Listed	118	121	2- %	2,461	2,064	19 %
Units Sold	92	97	5- %	1,400	913	53 %
Sale Success Ratio	44 %	48 %		59 %	46 %	
% Sales to Listings	77 %	80 %		56 %	44 %	
Avg Price/Unit	2,007,952	1,557,507	28 %	1,976,403	1,647,486	19 %
Active Listings	526	559	5- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	115,000	90,000	27 %	270,000	536,000	49- %
Units Listed	6	1	500 %	41	38	7 %
Units Sold	2	1	100 %	4	5	20- %
Sale Success Ratio	66 %	20 %		12 %	16 %	
% Sales to Listings	33 %	100 %		9 %	13 %	
Avg Price/Unit	57,500	90,000	36- %	67,500	107,200	37- %
Active Listings	27	20	35 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	115,000	90,000	27 %	270,000	536,000	49- %
Units Listed	6	1	500 %	41	38	7 %
Units Sold	2	1	100 %	4	5	20- %
Sale Success Ratio	66 %	20 %		12 %	16 %	
% Sales to Listings	33 %	100 %		9 %	13 %	
Avg Price/Unit	57,500	90,000	36- %	67,500	107,200	37- %
Active Listings	27	20	35 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	745,000	535,000	39 %
Units Listed	0	0	0 %	14	14	0 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		13 %	12 %	
% Sales to Listings	0 %	0 %		14 %	7 %	
Avg Price/Unit	0	0	0 %	372,500	535,000	30- %
Active Listings	5	6	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	745,000	535,000	39 %
Units Listed	0	0	0 %	14	14	0 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		13 %	11 %	
% Sales to Listings	0 %	0 %		14 %	7 %	
Avg Price/Unit	0	0	0 %	372,500	535,000	30- %
Active Listings	5	6	16- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	115,000	90,000	27 %	1,015,000	1,071,000	5- %
Units Listed	6	1	500 %	56	53	5 %
Units Sold	2	1	100 %	6	6	0 %
Sale Success Ratio	50 %	20 %		12 %	15 %	
% Sales to Listings	33 %	100 %		10 %	11 %	
Avg Price/Unit	57,500	90,000	36- %	169,166	178,500	5- %
Active Listings	32	26	23 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	115,000	90,000	27 %	1,015,000	1,071,000	5- %
Units Listed	6	1	500 %	56	53	5 %
Units Sold	2	1	100 %	6	6	0 %
Sale Success Ratio	50 %	20 %		12 %	15 %	
% Sales to Listings	33 %	100 %		10 %	11 %	
Avg Price/Unit	57,500	90,000	36- %	169,166	178,500	5- %
Active Listings	32	26	23 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: West Vancouver

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,434,624	14,974,200	16- %	140,799,512	158,231,900	11- %
Units Listed	11	10	10 %	88	142	38- %
Units Sold	3	7	57- %	41	62	33- %
Sale Success Ratio	60 %	50 %		52 %	40 %	
% Sales to Listings	27 %	70 %		46 %	43 %	
Avg Price/Unit	4,144,874	2,139,171	93 %	3,434,134	2,552,127	34 %
Active Listings	37	39	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	172,412,000	136,194,005	26 %	2,627,180,046	1,346,994,273	95 %
Units Listed	113	112	0 %	2,429	1,975	22 %
Units Sold	91	91	0 %	1,365	857	59 %
Sale Success Ratio	44 %	47 %		58 %	46 %	
% Sales to Listings	80 %	81 %		56 %	43 %	
Avg Price/Unit	1,894,637	1,496,637	26 %	1,924,674	1,571,755	22 %
Active Listings	521	546	4- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	184,846,624	151,168,205	22 %	2,767,979,558	1,505,226,173	83 %
Units Listed	124	122	1 %	2,517	2,117	18 %
Units Sold	94	98	4- %	1,406	919	52 %
Sale Success Ratio	44 %	47 %		58 %	45 %	
% Sales to Listings	75 %	80 %		55 %	43 %	
Avg Price/Unit	1,966,453	1,542,532	27 %	1,968,691	1,637,895	20 %
Active Listings	558	585	4- %			