

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,575,000</b>	<b>23,100,200</b>	<b>36- %</b>	<b>103,828,250</b>	<b>127,085,481</b>	<b>18- %</b>
Units Listed	<b>19</b>	<b>15</b>	<b>26 %</b>	<b>124</b>	<b>102</b>	<b>21 %</b>
Units Sold	<b>6</b>	<b>11</b>	<b>45- %</b>	<b>43</b>	<b>68</b>	<b>36- %</b>
Sale Success Ratio	<b>28 %</b>	<b>57 %</b>		<b>44 %</b>	<b>64 %</b>	
% Sales to Listings	<b>31 %</b>	<b>73 %</b>		<b>34 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>2,429,166</b>	<b>2,100,018</b>	<b>15 %</b>	<b>2,414,610</b>	<b>1,868,904</b>	<b>29 %</b>
Active Listings	<b>67</b>	<b>31</b>	<b>116 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>186,117,900</b>	<b>244,335,413</b>	<b>23- %</b>	<b>1,164,917,842</b>	<b>1,309,232,498</b>	<b>11- %</b>
Units Listed	<b>318</b>	<b>270</b>	<b>17 %</b>	<b>1,765</b>	<b>1,368</b>	<b>29 %</b>
Units Sold	<b>102</b>	<b>166</b>	<b>38- %</b>	<b>677</b>	<b>910</b>	<b>25- %</b>
Sale Success Ratio	<b>52 %</b>	<b>77 %</b>		<b>61 %</b>	<b>72 %</b>	
% Sales to Listings	<b>32 %</b>	<b>61 %</b>		<b>38 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>1,824,685</b>	<b>1,471,900</b>	<b>23 %</b>	<b>1,720,705</b>	<b>1,438,717</b>	<b>19 %</b>
Active Listings	<b>915</b>	<b>468</b>	<b>95 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>200,692,900</b>	<b>267,435,613</b>	<b>24- %</b>	<b>1,268,746,092</b>	<b>1,436,317,979</b>	<b>11- %</b>
Units Listed	<b>337</b>	<b>285</b>	<b>18 %</b>	<b>1,889</b>	<b>1,470</b>	<b>28 %</b>
Units Sold	<b>108</b>	<b>177</b>	<b>38- %</b>	<b>720</b>	<b>978</b>	<b>26- %</b>
Sale Success Ratio	<b>49 %</b>	<b>75 %</b>		<b>60 %</b>	<b>72 %</b>	
% Sales to Listings	<b>32 %</b>	<b>62 %</b>		<b>38 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>1,858,267</b>	<b>1,510,935</b>	<b>22 %</b>	<b>1,762,147</b>	<b>1,468,627</b>	<b>19 %</b>
Active Listings	<b>982</b>	<b>499</b>	<b>96 %</b>			

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>2,189,000</b>	<b>9,668,400</b>	<b>77- %</b>	<b>32,483,395</b>	<b>56,469,400</b>	<b>42- %</b>
Units Listed	<b>34</b>	<b>25</b>	<b>36 %</b>	<b>123</b>	<b>125</b>	<b>1- %</b>
Units Sold	<b>3</b>	<b>11</b>	<b>72- %</b>	<b>37</b>	<b>65</b>	<b>43- %</b>
Sale Success Ratio	<b>23 %</b>	<b>68 %</b>		<b>41 %</b>	<b>58 %</b>	
% Sales to Listings	<b>8 %</b>	<b>44 %</b>		<b>30 %</b>	<b>52 %</b>	
Avg Price/Unit	<b>729,666</b>	<b>878,945</b>	<b>16- %</b>	<b>877,929</b>	<b>868,760</b>	<b>1 %</b>
Active Listings	<b>78</b>	<b>67</b>	<b>16 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>40,342,411</b>	<b>61,773,145</b>	<b>34- %</b>	<b>219,657,424</b>	<b>265,087,536</b>	<b>17- %</b>
Units Listed	<b>128</b>	<b>98</b>	<b>30 %</b>	<b>741</b>	<b>580</b>	<b>27 %</b>
Units Sold	<b>52</b>	<b>81</b>	<b>35- %</b>	<b>286</b>	<b>368</b>	<b>22- %</b>
Sale Success Ratio	<b>40 %</b>	<b>77 %</b>		<b>55 %</b>	<b>73 %</b>	
% Sales to Listings	<b>40 %</b>	<b>82 %</b>		<b>38 %</b>	<b>63 %</b>	
Avg Price/Unit	<b>775,815</b>	<b>762,631</b>	<b>1 %</b>	<b>768,032</b>	<b>720,346</b>	<b>6 %</b>
Active Listings	<b>318</b>	<b>175</b>	<b>81 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>42,531,411</b>	<b>71,441,545</b>	<b>40- %</b>	<b>252,140,819</b>	<b>321,556,936</b>	<b>21- %</b>
Units Listed	<b>162</b>	<b>123</b>	<b>31 %</b>	<b>864</b>	<b>705</b>	<b>22 %</b>
Units Sold	<b>55</b>	<b>92</b>	<b>40- %</b>	<b>323</b>	<b>433</b>	<b>25- %</b>
Sale Success Ratio	<b>39 %</b>	<b>76 %</b>		<b>53 %</b>	<b>70 %</b>	
% Sales to Listings	<b>33 %</b>	<b>74 %</b>		<b>37 %</b>	<b>61 %</b>	
Avg Price/Unit	<b>773,298</b>	<b>776,538</b>	<b>0 %</b>	<b>780,621</b>	<b>742,625</b>	<b>5 %</b>
Active Listings	<b>396</b>	<b>242</b>	<b>63 %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>19,429,150</b>	<b>55,424,991</b>	<b>64- %</b>	<b>195,249,676</b>	<b>271,329,619</b>	<b>28- %</b>
Units Listed	<b>137</b>	<b>164</b>	<b>16- %</b>	<b>814</b>	<b>748</b>	<b>8 %</b>
Units Sold	<b>25</b>	<b>99</b>	<b>74- %</b>	<b>312</b>	<b>493</b>	<b>36- %</b>
Sale Success Ratio	<b>29 %</b>	<b>66 %</b>		<b>45 %</b>	<b>64 %</b>	
% Sales to Listings	<b>18 %</b>	<b>60 %</b>		<b>38 %</b>	<b>65 %</b>	
Avg Price/Unit	<b>777,166</b>	<b>559,848</b>	<b>38 %</b>	<b>625,800</b>	<b>550,364</b>	<b>13 %</b>
Active Listings	<b>434</b>	<b>316</b>	<b>37 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>163,897,165</b>	<b>260,855,102</b>	<b>37- %</b>	<b>1,085,930,177</b>	<b>1,198,869,412</b>	<b>9- %</b>
Units Listed	<b>755</b>	<b>635</b>	<b>18 %</b>	<b>4,327</b>	<b>3,552</b>	<b>21 %</b>
Units Sold	<b>310</b>	<b>526</b>	<b>41- %</b>	<b>1,977</b>	<b>2,462</b>	<b>19- %</b>
Sale Success Ratio	<b>51 %</b>	<b>78 %</b>		<b>62 %</b>	<b>74 %</b>	
% Sales to Listings	<b>41 %</b>	<b>82 %</b>		<b>45 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>528,700</b>	<b>495,922</b>	<b>6 %</b>	<b>549,281</b>	<b>486,949</b>	<b>12 %</b>
Active Listings	<b>1,836</b>	<b>1,016</b>	<b>80 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>183,326,315</b>	<b>316,280,093</b>	<b>42- %</b>	<b>1,281,179,853</b>	<b>1,470,199,031</b>	<b>12- %</b>
Units Listed	<b>892</b>	<b>799</b>	<b>11 %</b>	<b>5,141</b>	<b>4,300</b>	<b>19 %</b>
Units Sold	<b>335</b>	<b>625</b>	<b>46- %</b>	<b>2,289</b>	<b>2,955</b>	<b>22- %</b>
Sale Success Ratio	<b>48 %</b>	<b>76 %</b>		<b>59 %</b>	<b>72 %</b>	
% Sales to Listings	<b>37 %</b>	<b>78 %</b>		<b>44 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>547,242</b>	<b>506,048</b>	<b>8 %</b>	<b>559,711</b>	<b>497,529</b>	<b>12 %</b>
Active Listings	<b>2,270</b>	<b>1,332</b>	<b>70 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>36,193,150</b>	<b>88,193,591</b>	<b>58- %</b>	<b>331,561,321</b>	<b>454,884,500</b>	<b>27- %</b>
Units Listed	<b>190</b>	<b>204</b>	<b>6- %</b>	<b>1,061</b>	<b>975</b>	<b>8 %</b>
Units Sold	<b>34</b>	<b>121</b>	<b>71- %</b>	<b>392</b>	<b>626</b>	<b>37- %</b>
Sale Success Ratio	<b>28 %</b>	<b>65 %</b>		<b>45 %</b>	<b>63 %</b>	
% Sales to Listings	<b>17 %</b>	<b>59 %</b>		<b>36 %</b>	<b>64 %</b>	
Avg Price/Unit	<b>1,064,504</b>	<b>728,872</b>	<b>46 %</b>	<b>845,819</b>	<b>726,652</b>	<b>16 %</b>
Active Listings	<b>579</b>	<b>414</b>	<b>39 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>390,357,476</b>	<b>566,963,660</b>	<b>31- %</b>	<b>2,470,505,443</b>	<b>2,773,189,446</b>	<b>10- %</b>
Units Listed	<b>1,201</b>	<b>1,003</b>	<b>19 %</b>	<b>6,833</b>	<b>5,500</b>	<b>24 %</b>
Units Sold	<b>464</b>	<b>773</b>	<b>39- %</b>	<b>2,940</b>	<b>3,740</b>	<b>21- %</b>
Sale Success Ratio	<b>50 %</b>	<b>78 %</b>		<b>61 %</b>	<b>73 %</b>	
% Sales to Listings	<b>38 %</b>	<b>77 %</b>		<b>43 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>841,287</b>	<b>733,458</b>	<b>14 %</b>	<b>840,307</b>	<b>741,494</b>	<b>13 %</b>
Active Listings	<b>3,069</b>	<b>1,659</b>	<b>84 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>426,550,626</b>	<b>655,157,251</b>	<b>34- %</b>	<b>2,802,066,764</b>	<b>3,228,073,946</b>	<b>13- %</b>
Units Listed	<b>1,391</b>	<b>1,207</b>	<b>15 %</b>	<b>7,894</b>	<b>6,475</b>	<b>21 %</b>
Units Sold	<b>498</b>	<b>894</b>	<b>44- %</b>	<b>3,332</b>	<b>4,366</b>	<b>23- %</b>
Sale Success Ratio	<b>47 %</b>	<b>76 %</b>		<b>58 %</b>	<b>72 %</b>	
% Sales to Listings	<b>35 %</b>	<b>74 %</b>		<b>42 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>856,527</b>	<b>732,838</b>	<b>16 %</b>	<b>840,956</b>	<b>739,366</b>	<b>13 %</b>
Active Listings	<b>3,648</b>	<b>2,073</b>	<b>75 %</b>			

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>2,440,000</b>	<b>4,270,000</b>	<b>42- %</b>	<b>15,145,000</b>	<b>7,910,000</b>	<b>91 %</b>
Units Listed	<b>5</b>	<b>1</b>	<b>400 %</b>	<b>31</b>	<b>19</b>	<b>63 %</b>
Units Sold	<b>2</b>	<b>3</b>	<b>33- %</b>	<b>10</b>	<b>6</b>	<b>66 %</b>
Sale Success Ratio	<b>100 %</b>	<b>75 %</b>		<b>43 %</b>	<b>35 %</b>	
% Sales to Listings	<b>40 %</b>	<b>300 %</b>		<b>32 %</b>	<b>31 %</b>	
Avg Price/Unit	<b>1,220,000</b>	<b>1,423,333</b>	<b>14- %</b>	<b>1,514,500</b>	<b>1,318,333</b>	<b>14 %</b>
Active Listings	<b>12</b>	<b>7</b>	<b>71 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>2,440,000</b>	<b>4,270,000</b>	<b>42- %</b>	<b>15,145,000</b>	<b>7,910,000</b>	<b>91 %</b>
Units Listed	<b>5</b>	<b>1</b>	<b>400 %</b>	<b>31</b>	<b>19</b>	<b>63 %</b>
Units Sold	<b>2</b>	<b>3</b>	<b>33- %</b>	<b>10</b>	<b>6</b>	<b>66 %</b>
Sale Success Ratio	<b>100 %</b>	<b>75 %</b>		<b>43 %</b>	<b>35 %</b>	
% Sales to Listings	<b>40 %</b>	<b>300 %</b>		<b>32 %</b>	<b>31 %</b>	
Avg Price/Unit	<b>1,220,000</b>	<b>1,423,333</b>	<b>14- %</b>	<b>1,514,500</b>	<b>1,318,333</b>	<b>14 %</b>
Active Listings	<b>12</b>	<b>7</b>	<b>71 %</b>			

## LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>2,550,000</b>	<b>1,985,000</b>	<b>28 %</b>	<b>9,363,000</b>	<b>11,015,000</b>	<b>14- %</b>
Units Listed	<b>2</b>	<b>4</b>	<b>50- %</b>	<b>29</b>	<b>11</b>	<b>163 %</b>
Units Sold	<b>2</b>	<b>2</b>	<b>0 %</b>	<b>6</b>	<b>9</b>	<b>33- %</b>
Sale Success Ratio	<b>100 %</b>	<b>50 %</b>		<b>40 %</b>	<b>40 %</b>	
% Sales to Listings	<b>100 %</b>	<b>50 %</b>		<b>20 %</b>	<b>81 %</b>	
Avg Price/Unit	<b>1,275,000</b>	<b>992,500</b>	<b>28 %</b>	<b>1,560,500</b>	<b>1,223,888</b>	<b>27 %</b>
Active Listings	<b>18</b>	<b>6</b>	<b>200 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>36,193,150</b>	<b>88,193,591</b>	<b>58- %</b>	<b>331,561,321</b>	<b>454,884,500</b>	<b>27- %</b>
Units Listed	<b>190</b>	<b>204</b>	<b>6- %</b>	<b>1,061</b>	<b>975</b>	<b>8 %</b>
Units Sold	<b>34</b>	<b>121</b>	<b>71- %</b>	<b>392</b>	<b>626</b>	<b>37- %</b>
Sale Success Ratio	<b>28 %</b>	<b>65 %</b>		<b>45 %</b>	<b>63 %</b>	
% Sales to Listings	<b>17 %</b>	<b>59 %</b>		<b>36 %</b>	<b>64 %</b>	
Avg Price/Unit	<b>1,064,504</b>	<b>728,872</b>	<b>46 %</b>	<b>845,819</b>	<b>726,652</b>	<b>16 %</b>
Active Listings	<b>579</b>	<b>414</b>	<b>39 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>395,347,476</b>	<b>573,218,660</b>	<b>31- %</b>	<b>2,495,013,443</b>	<b>2,792,114,446</b>	<b>10- %</b>
Units Listed	<b>1,208</b>	<b>1,008</b>	<b>19 %</b>	<b>6,893</b>	<b>5,530</b>	<b>24 %</b>
Units Sold	<b>468</b>	<b>778</b>	<b>39- %</b>	<b>2,956</b>	<b>3,755</b>	<b>21- %</b>
Sale Success Ratio	<b>50 %</b>	<b>78 %</b>		<b>61 %</b>	<b>73 %</b>	
% Sales to Listings	<b>38 %</b>	<b>77 %</b>		<b>42 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>844,759</b>	<b>736,784</b>	<b>14 %</b>	<b>844,050</b>	<b>743,572</b>	<b>13 %</b>
Active Listings	<b>3,099</b>	<b>1,672</b>	<b>85 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>431,540,626</b>	<b>661,412,251</b>	<b>34- %</b>	<b>2,826,574,764</b>	<b>3,246,998,946</b>	<b>12- %</b>
Units Listed	<b>1,398</b>	<b>1,212</b>	<b>15 %</b>	<b>7,954</b>	<b>6,505</b>	<b>22 %</b>
Units Sold	<b>502</b>	<b>899</b>	<b>44- %</b>	<b>3,348</b>	<b>4,381</b>	<b>23- %</b>
Sale Success Ratio	<b>48 %</b>	<b>76 %</b>		<b>58 %</b>	<b>71 %</b>	
% Sales to Listings	<b>35 %</b>	<b>74 %</b>		<b>42 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>859,642</b>	<b>735,719</b>	<b>16 %</b>	<b>844,257</b>	<b>741,154</b>	<b>13 %</b>
Active Listings	<b>3,678</b>	<b>2,086</b>	<b>76 %</b>			

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>1</b>	<b>2</b>	<b>50- %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>1,381,000</b>	<b>403,900</b>	<b>241 %</b>	<b>7,284,475</b>	<b>6,193,300</b>	<b>17 %</b>
Units Listed	<b>47</b>	<b>37</b>	<b>27 %</b>	<b>266</b>	<b>245</b>	<b>8 %</b>
Units Sold	<b>9</b>	<b>9</b>	<b>0 %</b>	<b>58</b>	<b>53</b>	<b>9 %</b>
Sale Success Ratio	<b>25 %</b>	<b>37 %</b>		<b>25 %</b>	<b>22 %</b>	
% Sales to Listings	<b>19 %</b>	<b>24 %</b>		<b>21 %</b>	<b>21 %</b>	
Avg Price/Unit	<b>153,444</b>	<b>44,877</b>	<b>241 %</b>	<b>125,594</b>	<b>116,854</b>	<b>7 %</b>
Active Listings	<b>219</b>	<b>209</b>	<b>4 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>1,381,000</b>	<b>403,900</b>	<b>241 %</b>	<b>7,284,475</b>	<b>6,193,300</b>	<b>17 %</b>
Units Listed	<b>47</b>	<b>37</b>	<b>27 %</b>	<b>266</b>	<b>245</b>	<b>8 %</b>
Units Sold	<b>9</b>	<b>9</b>	<b>0 %</b>	<b>58</b>	<b>53</b>	<b>9 %</b>
Sale Success Ratio	<b>25 %</b>	<b>37 %</b>		<b>25 %</b>	<b>22 %</b>	
% Sales to Listings	<b>19 %</b>	<b>24 %</b>		<b>21 %</b>	<b>21 %</b>	
Avg Price/Unit	<b>153,444</b>	<b>44,877</b>	<b>241 %</b>	<b>125,594</b>	<b>116,854</b>	<b>7 %</b>
Active Listings	<b>220</b>	<b>211</b>	<b>4 %</b>			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>4</b>	<b>9</b>	<b>55- %</b>	<b>11</b>	<b>9</b>	<b>22 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>11</b>	<b>9</b>	<b>22 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>1,216,500</b>	<b>2,247,123</b>	<b>45- %</b>	<b>18,820,021</b>	<b>21,386,161</b>	<b>11- %</b>
Units Listed	<b>17</b>	<b>7</b>	<b>142 %</b>	<b>115</b>	<b>50</b>	<b>130 %</b>
Units Sold	<b>4</b>	<b>7</b>	<b>42- %</b>	<b>25</b>	<b>49</b>	<b>48- %</b>
Sale Success Ratio	<b>19 %</b>	<b>70 %</b>		<b>33 %</b>	<b>56 %</b>	
% Sales to Listings	<b>23 %</b>	<b>100 %</b>		<b>21 %</b>	<b>98 %</b>	
Avg Price/Unit	<b>304,125</b>	<b>321,017</b>	<b>5- %</b>	<b>752,800</b>	<b>436,452</b>	<b>72 %</b>
Active Listings	<b>81</b>	<b>30</b>	<b>170 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>1,216,500</b>	<b>2,247,123</b>	<b>45- %</b>	<b>18,820,021</b>	<b>21,386,161</b>	<b>11- %</b>
Units Listed	<b>21</b>	<b>16</b>	<b>31 %</b>	<b>126</b>	<b>59</b>	<b>113 %</b>
Units Sold	<b>4</b>	<b>7</b>	<b>42- %</b>	<b>25</b>	<b>49</b>	<b>48- %</b>
Sale Success Ratio	<b>19 %</b>	<b>70 %</b>		<b>32 %</b>	<b>54 %</b>	
% Sales to Listings	<b>19 %</b>	<b>43 %</b>		<b>19 %</b>	<b>83 %</b>	
Avg Price/Unit	<b>304,125</b>	<b>321,017</b>	<b>5- %</b>	<b>752,800</b>	<b>436,452</b>	<b>72 %</b>
Active Listings	<b>92</b>	<b>39</b>	<b>135 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	4,588,000	100- %	16,690,000	30,450,590	45- %
Units Listed	4	3	33 %	28	23	21 %
Units Sold	0	2	100- %	5	10	50- %
Sale Success Ratio	0 %	50 %		23 %	50 %	
% Sales to Listings	0 %	66 %		17 %	43 %	
Avg Price/Unit	0	2,294,000	100- %	3,338,000	3,045,059	9 %
Active Listings	19	11	72 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	4,588,000	100- %	16,690,000	30,450,590	45- %
Units Listed	4	3	33 %	28	23	21 %
Units Sold	0	2	100- %	5	10	50- %
Sale Success Ratio	0 %	50 %		23 %	50 %	
% Sales to Listings	0 %	66 %		17 %	43 %	
Avg Price/Unit	0	2,294,000	100- %	3,338,000	3,045,059	9 %
Active Listings	19	11	72 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## IC&amp;I - LAND &amp; FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,299,000	100- %	4,648,000	4,477,000	3 %
Units Listed	0	1	100- %	4	8	50- %
Units Sold	0	1	100- %	4	3	33 %
Sale Success Ratio	0 %	100 %		200 %	33 %	
% Sales to Listings	0 %	100 %		100 %	37 %	
Avg Price/Unit	0	1,299,000	100- %	1,162,000	1,492,333	22- %
Active Listings	5	5	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,299,000	100- %	4,648,000	4,477,000	3 %
Units Listed	0	1	100- %	4	8	50- %
Units Sold	0	1	100- %	4	3	33 %
Sale Success Ratio	0 %	100 %		200 %	33 %	
% Sales to Listings	0 %	100 %		100 %	37 %	
Avg Price/Unit	0	1,299,000	100- %	1,162,000	1,492,333	22- %
Active Listings	5	5	0 %			

## ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	4	9	55- %	11	9	22 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	12	11	9 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,597,500	8,538,023	69- %	47,442,496	62,507,051	24- %
Units Listed	68	48	41 %	413	326	26 %
Units Sold	13	19	31- %	92	115	20- %
Sale Success Ratio	22 %	48 %		28 %	32 %	
% Sales to Listings	19 %	39 %		22 %	35 %	
Avg Price/Unit	199,807	449,369	55- %	515,679	543,539	5- %
Active Listings	324	255	27 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,597,500	8,538,023	69- %	47,442,496	62,507,051	24- %
Units Listed	72	57	26 %	424	335	26 %
Units Sold	13	19	31- %	92	115	20- %
Sale Success Ratio	22 %	48 %		28 %	32 %	
% Sales to Listings	18 %	33 %		21 %	34 %	
Avg Price/Unit	199,807	449,369	55- %	515,679	543,539	5- %
Active Listings	336	266	26 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JUNE 30, 2008

## AREA: Vancouver West

## TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>36,193,150</b>	<b>88,193,591</b>	<b>58- %</b>	<b>331,561,321</b>	<b>454,884,500</b>	<b>27- %</b>
Units Listed	<b>194</b>	<b>213</b>	<b>8- %</b>	<b>1,072</b>	<b>984</b>	<b>8 %</b>
Units Sold	<b>34</b>	<b>121</b>	<b>71- %</b>	<b>392</b>	<b>626</b>	<b>37- %</b>
Sale Success Ratio	<b>28 %</b>	<b>65 %</b>		<b>44 %</b>	<b>63 %</b>	
% Sales to Listings	<b>17 %</b>	<b>56 %</b>		<b>36 %</b>	<b>63 %</b>	
Avg Price/Unit	<b>1,064,504</b>	<b>728,872</b>	<b>46 %</b>	<b>845,819</b>	<b>726,652</b>	<b>16 %</b>
Active Listings	<b>591</b>	<b>425</b>	<b>39 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>397,944,976</b>	<b>581,756,683</b>	<b>31- %</b>	<b>2,542,455,939</b>	<b>2,854,621,497</b>	<b>10- %</b>
Units Listed	<b>1,276</b>	<b>1,056</b>	<b>20 %</b>	<b>7,306</b>	<b>5,856</b>	<b>24 %</b>
Units Sold	<b>481</b>	<b>797</b>	<b>39- %</b>	<b>3,048</b>	<b>3,870</b>	<b>21- %</b>
Sale Success Ratio	<b>48 %</b>	<b>77 %</b>		<b>59 %</b>	<b>70 %</b>	
% Sales to Listings	<b>37 %</b>	<b>75 %</b>		<b>41 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>827,328</b>	<b>729,933</b>	<b>13 %</b>	<b>834,139</b>	<b>737,628</b>	<b>13 %</b>
Active Listings	<b>3,423</b>	<b>1,927</b>	<b>77 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>434,138,126</b>	<b>669,950,274</b>	<b>35- %</b>	<b>2,874,017,260</b>	<b>3,309,505,997</b>	<b>13- %</b>
Units Listed	<b>1,470</b>	<b>1,269</b>	<b>15 %</b>	<b>8,378</b>	<b>6,840</b>	<b>22 %</b>
Units Sold	<b>515</b>	<b>918</b>	<b>43- %</b>	<b>3,440</b>	<b>4,496</b>	<b>23- %</b>
Sale Success Ratio	<b>46 %</b>	<b>75 %</b>		<b>57 %</b>	<b>69 %</b>	
% Sales to Listings	<b>35 %</b>	<b>72 %</b>		<b>41 %</b>	<b>65 %</b>	
Avg Price/Unit	<b>842,986</b>	<b>729,793</b>	<b>15 %</b>	<b>835,470</b>	<b>736,100</b>	<b>13 %</b>
Active Listings	<b>4,014</b>	<b>2,352</b>	<b>70 %</b>			