

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Vancouver West

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	306,894,554	270,895,576	13 %	4,064,606,353	6,073,079,765	33- %
Units Listed	149	122	22 %	2,662	3,008	11- %
Units Sold	83	68	22 %	1,022	1,527	33- %
Sale Success Ratio	39 %	35 %		43 %	53 %	
% Sales to Listings	55 %	55 %		38 %	50 %	
Avg Price/Unit	3,697,524	3,983,758	7- %	3,977,109	3,977,131	0 %
Active Listings	738	530	39 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	60,297,088	56,411,932	6 %	880,348,000	895,690,833	1- %
Units Listed	84	57	47 %	1,026	989	3 %
Units Sold	42	44	4- %	605	687	11- %
Sale Success Ratio	51 %	52 %		63 %	72 %	
% Sales to Listings	50 %	77 %		58 %	69 %	
Avg Price/Unit	1,435,644	1,282,089	11 %	1,455,120	1,303,771	11 %
Active Listings	161	129	24 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	374,998,026	251,967,748	48 %	4,191,492,612	4,138,664,540	1 %
Units Listed	490	393	24 %	6,148	6,704	8- %
Units Sold	380	296	28 %	4,437	4,944	10- %
Sale Success Ratio	68 %	62 %		73 %	76 %	
% Sales to Listings	77 %	75 %		72 %	73 %	
Avg Price/Unit	986,836	851,242	15 %	944,668	837,108	12 %
Active Listings	699	801	12- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	742,189,668	579,275,256	28 %	9,136,446,965	11,107,435,138	17- %
Units Listed	723	572	26 %	9,836	10,701	8- %
Units Sold	505	408	23 %	6,064	7,158	15- %
Sale Success Ratio	59 %	54 %		65 %	69 %	
% Sales to Listings	69 %	71 %		61 %	66 %	
Avg Price/Unit	1,469,682	1,419,792	3 %	1,506,670	1,551,751	2- %
Active Listings	1,598	1,460	9 %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Vancouver West

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	53,913,600	16,867,500	219 %
Units Listed	3	1	200 %	43	27	59 %
Units Sold	0	0	0 %	17	5	240 %
Sale Success Ratio	0 %	0 %		42 %	20 %	
% Sales to Listings	0 %	0 %		39 %	18 %	
Avg Price/Unit	0	0	0 %	3,171,388	3,373,500	5- %
Active Listings	7	5	40 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	20,420,000	14,566,000	40 %
Units Listed	1	1	0 %	19	21	9- %
Units Sold	0	0	0 %	6	6	0 %
Sale Success Ratio	0 %	0 %		28 %	24 %	
% Sales to Listings	0 %	0 %		31 %	28 %	
Avg Price/Unit	0	0	0 %	3,403,333	2,427,666	40 %
Active Listings	2	4	50- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	742,189,668	579,275,256	28 %	9,210,780,565	11,138,868,638	17- %
Units Listed	727	574	26 %	9,898	10,749	7- %
Units Sold	505	408	23 %	6,087	7,169	15- %
Sale Success Ratio	59 %	53 %		65 %	69 %	
% Sales to Listings	69 %	71 %		61 %	66 %	
Avg Price/Unit	1,469,682	1,419,792	3 %	1,513,188	1,553,754	2- %
Active Listings	1,607	1,469	9 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	742,189,668	579,275,256	28 %	9,210,780,565	11,138,868,638	17- %
Units Listed	727	574	26 %	9,898	10,749	7- %
Units Sold	505	408	23 %	6,087	7,169	15- %
Sale Success Ratio	59 %	53 %		65 %	69 %	
% Sales to Listings	69 %	71 %		61 %	66 %	
Avg Price/Unit	1,469,682	1,419,792	3 %	1,513,188	1,553,754	2- %
Active Listings	1,607	1,469	9 %			