

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Vancouver East

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	180,666,259	199,705,600	9- %	1,454,654,007	1,860,245,167	21- %
Units Listed	263	317	17- %	1,873	2,074	9- %
Units Sold	111	117	5- %	897	1,149	21- %
Sale Success Ratio	42 %	43 %		53 %	66 %	
% Sales to Listings	42 %	36 %		47 %	55 %	
Avg Price/Unit	1,627,623	1,706,885	4- %	1,621,687	1,619,012	0 %
Active Listings	802	572	40 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	46,724,600	40,566,501	15 %	282,086,911	288,530,281	2- %
Units Listed	71	67	5 %	474	416	13 %
Units Sold	45	41	9 %	286	311	8- %
Sale Success Ratio	56 %	67 %		68 %	80 %	
% Sales to Listings	63 %	61 %		60 %	74 %	
Avg Price/Unit	1,038,324	989,426	4 %	986,317	927,750	6 %
Active Listings	132	78	69 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	90,927,115	66,016,932	37 %	670,542,394	551,272,006	21 %
Units Listed	206	154	33 %	1,407	1,326	6 %
Units Sold	150	131	14 %	1,138	1,127	0 %
Sale Success Ratio	81 %	80 %		83 %	84 %	
% Sales to Listings	72 %	85 %		80 %	84 %	
Avg Price/Unit	606,180	503,946	20 %	589,228	489,149	20 %
Active Listings	177	141	25 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	318,317,974	306,289,033	3 %	2,407,283,312	2,700,047,454	10- %
Units Listed	540	538	0 %	3,754	3,816	1- %
Units Sold	306	289	5 %	2,321	2,587	10- %
Sale Success Ratio	58 %	58 %		67 %	74 %	
% Sales to Listings	56 %	53 %		61 %	67 %	
Avg Price/Unit	1,040,254	1,059,823	1- %	1,037,175	1,043,698	0 %
Active Listings	1,111	791	40 %			

MULTI FAMILY REVENUE



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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,659,000	1,750,000	5- %	5,869,000	17,835,000	67- %
Units Listed	5	0	0 %	19	16	18 %
Units Sold	1	1	0 %	3	8	62- %
Sale Success Ratio	33 %	100 %		37 %	53 %	
% Sales to Listings	20 %	0 %		15 %	50 %	
Avg Price/Unit	1,659,000	1,750,000	5- %	1,956,333	2,229,375	12- %
Active Listings	15	4	275 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	12,046,000	3,940,000	205 %
Units Listed	0	0	0 %	25	16	56 %
Units Sold	0	0	0 %	8	3	166 %
Sale Success Ratio	0 %	0 %		36 %	18 %	
% Sales to Listings	0 %	0 %		32 %	18 %	
Avg Price/Unit	0	0	0 %	1,505,750	1,313,333	14 %
Active Listings	9	5	80 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	319,976,974	308,039,033	3 %	2,425,198,312	2,721,822,454	10- %
Units Listed	545	538	1 %	3,798	3,848	1- %
Units Sold	307	290	5 %	2,332	2,598	10- %
Sale Success Ratio	58 %	59 %		67 %	74 %	
% Sales to Listings	56 %	53 %		61 %	67 %	
Avg Price/Unit	1,042,270	1,062,203	1- %	1,039,964	1,047,660	0 %
Active Listings	1,135	800	41 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	404,000	240,000	68 %	4,092,900	12,609,180	67- %
Units Listed	11	19	42- %	138	149	7- %
Units Sold	3	2	50 %	29	25	16 %
Sale Success Ratio	20 %	13 %		22 %	20 %	
% Sales to Listings	27 %	10 %		21 %	16 %	
Avg Price/Unit	134,666	120,000	12 %	141,134	504,367	72- %
Active Listings	123	122	0 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,703,700	9,700,000	20- %	59,708,700	45,061,095	32 %
Units Listed	14	10	40 %	71	72	1- %
Units Sold	6	4	50 %	33	25	32 %
Sale Success Ratio	54 %	36 %		47 %	38 %	
% Sales to Listings	42 %	40 %		46 %	34 %	
Avg Price/Unit	1,283,950	2,425,000	47- %	1,809,354	1,802,443	0 %
Active Listings	41	43	4- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Vancouver East

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	3,015,000	100- %	14,631,000	14,645,000	0 %
Units Listed	3	6	50- %	16	24	33- %
Units Sold	0	1	100- %	3	6	50- %
Sale Success Ratio	0 %	33 %		18 %	31 %	
% Sales to Listings	0 %	16 %		18 %	25 %	
Avg Price/Unit	0	3,015,000	100- %	4,877,000	2,440,833	99 %
Active Listings	10	14	28- %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	4,000,000	100- %	23,490,000	28,710,000	18- %
Units Listed	0	2	100- %	21	17	23 %
Units Sold	0	1	100- %	5	6	16- %
Sale Success Ratio	0 %	100 %		50 %	40 %	
% Sales to Listings	0 %	50 %		23 %	35 %	
Avg Price/Unit	0	4,000,000	100- %	4,698,000	4,785,000	1- %
Active Listings	16	8	100 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,107,700	16,955,000	52- %	101,922,600	101,025,275	0 %
Units Listed	28	37	24- %	246	262	6- %
Units Sold	9	8	12 %	70	62	12 %
Sale Success Ratio	31 %	26 %		30 %	27 %	
% Sales to Listings	32 %	21 %		28 %	23 %	
Avg Price/Unit	900,855	2,119,375	57- %	1,456,037	1,629,439	10- %
Active Listings	190	187	1 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	328,084,674	324,994,033	0 %	2,527,120,912	2,822,847,729	10- %
Units Listed	573	575	0 %	4,044	4,110	1- %
Units Sold	316	298	6 %	2,402	2,660	9- %
Sale Success Ratio	56 %	57 %		64 %	71 %	
% Sales to Listings	55 %	51 %		59 %	64 %	
Avg Price/Unit	1,038,242	1,090,584	4- %	1,052,090	1,061,220	0 %
Active Listings	1,325	987	34 %			