

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,240,715	6,621,000	35- %	55,219,107	56,207,526	1- %
Units Listed	8	14	42- %	147	166	11- %
Units Sold	4	9	55- %	56	67	16- %
Sale Success Ratio	33 %	40 %		42 %	42 %	
% Sales to Listings	50 %	64 %		38 %	40 %	
Avg Price/Unit	1,060,178	735,666	44 %	986,055	838,918	17 %
Active Listings	51	41	24 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	93,746,726	98,399,921	4- %	1,427,832,802	1,132,966,034	26 %
Units Listed	144	128	12 %	2,677	2,629	1 %
Units Sold	108	124	12- %	1,668	1,476	13 %
Sale Success Ratio	50 %	60 %		65 %	56 %	
% Sales to Listings	75 %	96 %		62 %	56 %	
Avg Price/Unit	868,025	793,547	9 %	856,014	767,592	11 %
Active Listings	450	405	11 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	97,987,441	105,020,921	6- %	1,483,051,909	1,189,173,560	24 %
Units Listed	152	142	7 %	2,824	2,795	1 %
Units Sold	112	133	15- %	1,724	1,543	11 %
Sale Success Ratio	49 %	58 %		64 %	55 %	
% Sales to Listings	73 %	93 %		61 %	55 %	
Avg Price/Unit	874,887	789,630	10 %	860,238	770,689	11 %
Active Listings	501	446	12 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,251,050	6,928,877	67- %	52,409,078	42,037,827	24 %
Units Listed	21	15	40 %	181	179	1 %
Units Sold	3	11	72- %	78	69	13 %
Sale Success Ratio	13 %	40 %		47 %	38 %	
% Sales to Listings	14 %	73 %		43 %	38 %	
Avg Price/Unit	750,350	629,897	19 %	671,911	609,243	10 %
Active Listings	55	45	22 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	15,137,300	16,691,899	9- %	183,944,252	191,593,672	3- %
Units Listed	22	26	15- %	470	546	13- %
Units Sold	27	28	3- %	318	353	9- %
Sale Success Ratio	57 %	70 %		68 %	67 %	
% Sales to Listings	122 %	107 %		67 %	64 %	
Avg Price/Unit	560,640	596,139	5- %	578,441	542,758	6 %
Active Listings	61	78	21- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	17,388,350	23,620,776	26- %	236,353,330	233,631,499	1 %
Units Listed	43	41	4 %	651	725	10- %
Units Sold	30	39	23- %	396	422	6- %
Sale Success Ratio	42 %	58 %		62 %	59 %	
% Sales to Listings	69 %	95 %		60 %	58 %	
Avg Price/Unit	579,611	605,660	4- %	596,851	553,629	7 %
Active Listings	116	123	5- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,911,400	3,650,200	20- %	42,193,130	44,620,260	5- %
Units Listed	24	20	20 %	254	270	5- %
Units Sold	9	11	18- %	112	122	8- %
Sale Success Ratio	42 %	52 %		49 %	45 %	
% Sales to Listings	37 %	55 %		44 %	45 %	
Avg Price/Unit	323,488	331,836	2- %	376,724	365,739	3 %
Active Listings	97	83	16 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	32,134,619	27,802,750	15 %	355,257,287	352,944,522	0 %
Units Listed	91	99	8- %	1,779	1,798	1- %
Units Sold	92	81	13 %	993	1,014	2- %
Sale Success Ratio	57 %	55 %		59 %	57 %	
% Sales to Listings	101 %	81 %		55 %	56 %	
Avg Price/Unit	349,289	343,243	1 %	357,761	348,071	2 %
Active Listings	356	306	16 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	35,046,019	31,452,950	11 %	397,450,417	397,564,782	0 %
Units Listed	115	119	3- %	2,033	2,068	1- %
Units Sold	101	92	9 %	1,105	1,136	2- %
Sale Success Ratio	55 %	55 %		58 %	55 %	
% Sales to Listings	87 %	77 %		54 %	54 %	
Avg Price/Unit	346,990	341,879	1 %	359,683	349,968	2 %
Active Listings	453	389	16 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,403,165	17,200,077	45- %	149,821,315	142,865,613	4 %
Units Listed	53	49	8 %	582	615	5- %
Units Sold	16	31	48- %	246	258	4- %
Sale Success Ratio	28 %	44 %		46 %	42 %	
% Sales to Listings	30 %	63 %		42 %	41 %	
Avg Price/Unit	587,697	554,841	5 %	609,029	553,742	9 %
Active Listings	203	169	20 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	141,018,645	142,894,570	1- %	1,967,034,341	1,677,504,228	17 %
Units Listed	257	253	1 %	4,926	4,973	0 %
Units Sold	227	233	2- %	2,979	2,843	4 %
Sale Success Ratio	53 %	59 %		63 %	57 %	
% Sales to Listings	88 %	92 %		60 %	57 %	
Avg Price/Unit	621,227	613,281	1 %	660,300	590,047	11 %
Active Listings	867	789	9 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	150,421,810	160,094,647	6- %	2,116,855,656	1,820,369,841	16 %
Units Listed	310	302	2 %	5,508	5,588	1- %
Units Sold	243	264	7- %	3,225	3,101	3 %
Sale Success Ratio	50 %	57 %		62 %	56 %	
% Sales to Listings	78 %	87 %		58 %	55 %	
Avg Price/Unit	619,019	606,419	2 %	656,389	587,026	11 %
Active Listings	1,070	958	11 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,812,000	750,000	141 %	12,085,788	11,068,200	9 %
Units Listed	3	3	0 %	48	32	50 %
Units Sold	2	1	100 %	13	13	0 %
Sale Success Ratio	50 %	25 %		37 %	36 %	
% Sales to Listings	66 %	33 %		27 %	40 %	
Avg Price/Unit	906,000	750,000	20 %	929,676	851,400	9 %
Active Listings	17	5	240 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,812,000	750,000	141 %	12,085,788	11,068,200	9 %
Units Listed	3	3	0 %	48	33	45 %
Units Sold	2	1	100 %	13	13	0 %
Sale Success Ratio	50 %	25 %		36 %	36 %	
% Sales to Listings	66 %	33 %		27 %	39 %	
Avg Price/Unit	906,000	750,000	20 %	929,676	851,400	9 %
Active Listings	17	6	183 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	2,550,000	100- %	6,681,600	11,826,000	43- %
Units Listed	0	1	100- %	29	27	7 %
Units Sold	0	3	100- %	10	12	16- %
Sale Success Ratio	0 %	60 %		55 %	33 %	
% Sales to Listings	0 %	300 %		34 %	44 %	
Avg Price/Unit	0	850,000	100- %	668,160	985,500	32- %
Active Listings	15	7	114 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	9,403,165	17,200,077	45- %	149,821,315	142,865,613	4 %
Units Listed	53	49	8 %	582	616	5- %
Units Sold	16	31	48- %	246	258	4- %
Sale Success Ratio	28 %	44 %		46 %	42 %	
% Sales to Listings	30 %	63 %		42 %	41 %	
Avg Price/Unit	587,697	554,841	5 %	609,029	553,742	9 %
Active Listings	203	170	19 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	142,830,645	146,194,570	2- %	1,985,801,729	1,700,398,428	16 %
Units Listed	260	257	1 %	5,003	5,032	0 %
Units Sold	229	237	3- %	3,002	2,868	4 %
Sale Success Ratio	53 %	59 %		63 %	57 %	
% Sales to Listings	88 %	92 %		60 %	56 %	
Avg Price/Unit	623,714	616,854	1 %	661,492	592,886	11 %
Active Listings	899	801	12 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	152,233,810	163,394,647	6- %	2,135,623,044	1,843,264,041	15 %
Units Listed	313	306	2 %	5,585	5,648	1- %
Units Sold	245	268	8- %	3,248	3,126	3 %
Sale Success Ratio	50 %	56 %		62 %	55 %	
% Sales to Listings	78 %	87 %		58 %	55 %	
Avg Price/Unit	621,362	609,681	1 %	657,519	589,655	11 %
Active Listings	1,102	971	13 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	261,000	257,000	1 %	6,351,133	5,340,270	18 %
Units Listed	12	14	14- %	238	204	16 %
Units Sold	3	5	40- %	52	56	7- %
Sale Success Ratio	23 %	38 %		22 %	30 %	
% Sales to Listings	25 %	35 %		21 %	27 %	
Avg Price/Unit	87,000	51,400	69 %	122,137	95,361	28 %
Active Listings	110	103	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	261,000	257,000	1 %	6,351,133	5,340,270	18 %
Units Listed	12	14	14- %	238	204	16 %
Units Sold	3	5	40- %	52	56	7- %
Sale Success Ratio	23 %	38 %		22 %	30 %	
% Sales to Listings	25 %	35 %		21 %	27 %	
Avg Price/Unit	87,000	51,400	69 %	122,137	95,361	28 %
Active Listings	110	103	6 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	4,703,300	3,147,000	49 %
Units Listed	2	9	77- %	29	26	11 %
Units Sold	0	0	0 %	13	5	160 %
Sale Success Ratio	0 %	0 %		35 %	17 %	
% Sales to Listings	0 %	0 %		44 %	19 %	
Avg Price/Unit	0	0	0 %	361,792	629,400	42- %
Active Listings	16	21	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	4,130,000	1,113,000	271 %	50,487,800	39,574,553	27 %
Units Listed	13	21	38- %	163	191	14- %
Units Sold	1	3	66- %	49	44	11 %
Sale Success Ratio	12 %	27 %		26 %	27 %	
% Sales to Listings	7 %	14 %		30 %	23 %	
Avg Price/Unit	4,130,000	371,000	1,013 %	1,030,363	899,421	14 %
Active Listings	82	104	21- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,130,000	1,113,000	271 %	55,191,100	42,721,553	29 %
Units Listed	15	30	50- %	192	217	11- %
Units Sold	1	3	66- %	62	49	26 %
Sale Success Ratio	11 %	23 %		27 %	26 %	
% Sales to Listings	6 %	10 %		32 %	22 %	
Avg Price/Unit	4,130,000	371,000	1,013 %	890,179	871,868	2 %
Active Listings	98	125	21- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,325,000	1,100,000	20 %	33,336,000	6,005,000	455 %
Units Listed	2	0	0 %	36	28	28 %
Units Sold	1	1	0 %	14	5	180 %
Sale Success Ratio	50 %	50 %		38 %	17 %	
% Sales to Listings	50 %	0 %		38 %	17 %	
Avg Price/Unit	1,325,000	1,100,000	20 %	2,381,142	1,201,000	98 %
Active Listings	15	14	7 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,325,000	1,100,000	20 %	33,336,000	6,005,000	455 %
Units Listed	2	0	0 %	36	28	28 %
Units Sold	1	1	0 %	14	5	180 %
Sale Success Ratio	50 %	50 %		38 %	17 %	
% Sales to Listings	50 %	0 %		38 %	17 %	
Avg Price/Unit	1,325,000	1,100,000	20 %	2,381,142	1,201,000	98 %
Active Listings	15	14	7 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	480,000	0	0 %	2,643,000	2,138,000	23 %
Units Listed	1	2	50- %	16	19	15- %
Units Sold	1	0	0 %	3	3	0 %
Sale Success Ratio	50 %	0 %		30 %	14 %	
% Sales to Listings	100 %	0 %		18 %	15 %	
Avg Price/Unit	480,000	0	0 %	881,000	712,666	23 %
Active Listings	15	9	66 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	480,000	0	0 %	2,643,000	2,138,000	23 %
Units Listed	1	2	50- %	16	19	15- %
Units Sold	1	0	0 %	3	3	0 %
Sale Success Ratio	50 %	0 %		30 %	14 %	
% Sales to Listings	100 %	0 %		18 %	15 %	
Avg Price/Unit	480,000	0	0 %	881,000	712,666	23 %
Active Listings	15	9	66 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,703,300	3,147,000	49 %
Units Listed	2	9	77- %	29	26	11 %
Units Sold	0	0	0 %	13	5	160 %
Sale Success Ratio	0 %	0 %		35 %	17 %	
% Sales to Listings	0 %	0 %		44 %	19 %	
Avg Price/Unit	0	0	0 %	361,792	629,400	42- %
Active Listings	16	21	23- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,196,000	2,470,000	150 %	92,817,933	53,057,823	74 %
Units Listed	28	37	24- %	453	442	2 %
Units Sold	6	9	33- %	118	108	9 %
Sale Success Ratio	24 %	34 %		25 %	27 %	
% Sales to Listings	21 %	24 %		26 %	24 %	
Avg Price/Unit	1,032,666	274,444	276 %	786,592	491,276	60 %
Active Listings	222	230	3- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,196,000	2,470,000	150 %	97,521,233	56,204,823	73 %
Units Listed	30	46	34- %	482	468	2 %
Units Sold	6	9	33- %	131	113	15 %
Sale Success Ratio	23 %	32 %		26 %	26 %	
% Sales to Listings	20 %	19 %		27 %	24 %	
Avg Price/Unit	1,032,666	274,444	276 %	744,436	497,387	49 %
Active Listings	238	251	5- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Vancouver East

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,403,165	17,200,077	45- %	154,524,615	146,012,613	5 %
Units Listed	55	58	5- %	611	642	4- %
Units Sold	16	31	48- %	259	263	1- %
Sale Success Ratio	28 %	43 %		46 %	41 %	
% Sales to Listings	29 %	53 %		42 %	40 %	
Avg Price/Unit	587,697	554,841	5 %	596,620	555,181	7 %
Active Listings	219	191	14 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	149,026,645	148,664,570	0 %	2,078,619,662	1,753,456,251	18 %
Units Listed	288	294	2- %	5,456	5,474	0 %
Units Sold	235	246	4- %	3,120	2,976	4 %
Sale Success Ratio	51 %	57 %		60 %	55 %	
% Sales to Listings	81 %	83 %		57 %	54 %	
Avg Price/Unit	634,155	604,327	4 %	666,224	589,199	13 %
Active Listings	1,121	1,031	8 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	158,429,810	165,864,647	4- %	2,233,144,277	1,899,468,864	17 %
Units Listed	343	352	2- %	6,067	6,116	0 %
Units Sold	251	277	9- %	3,379	3,239	4 %
Sale Success Ratio	49 %	55 %		58 %	53 %	
% Sales to Listings	73 %	78 %		55 %	52 %	
Avg Price/Unit	631,194	598,789	5 %	660,889	586,436	12 %
Active Listings	1,340	1,222	9 %			