

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Vancouver East

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	340,682,261	356,185,600	4- %	1,009,230,139	1,386,604,208	27- %
Units Listed	319	358	10- %	1,268	1,425	11- %
Units Sold	199	216	7- %	629	869	27- %
Sale Success Ratio	64 %	70 %		56 %	72 %	
% Sales to Listings	62 %	60 %		49 %	60 %	
Avg Price/Unit	1,711,971	1,649,007	3 %	1,604,499	1,595,632	0 %
Active Listings	759	455	66 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	55,807,213	46,554,119	19 %	179,490,152	195,802,380	8- %
Units Listed	94	66	42 %	325	273	19 %
Units Sold	54	48	12 %	187	213	12- %
Sale Success Ratio	79 %	85 %		70 %	84 %	
% Sales to Listings	57 %	72 %		57 %	78 %	
Avg Price/Unit	1,033,466	969,877	6 %	959,840	919,260	4 %
Active Listings	134	67	100 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	127,975,846	91,560,700	39 %	435,036,746	388,667,698	11 %
Units Listed	253	232	9 %	992	991	0 %
Units Sold	212	182	16 %	750	812	7- %
Sale Success Ratio	84 %	89 %		82 %	85 %	
% Sales to Listings	83 %	78 %		75 %	81 %	
Avg Price/Unit	603,659	503,080	19 %	580,048	478,654	21 %
Active Listings	217	191	13 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	524,465,320	494,300,419	6 %	1,623,757,037	1,971,074,286	17- %
Units Listed	666	656	1 %	2,585	2,689	3- %
Units Sold	465	446	4 %	1,566	1,894	17- %
Sale Success Ratio	74 %	78 %		68 %	78 %	
% Sales to Listings	69 %	67 %		60 %	70 %	
Avg Price/Unit	1,127,882	1,108,296	1 %	1,036,881	1,040,693	0 %
Active Listings	1,110	713	55 %			

MULTI FAMILY REVENUE



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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,210,000	9,025,000	53- %
Units Listed	1	4	75- %	10	14	28- %
Units Sold	0	0	0 %	2	4	50- %
Sale Success Ratio	0 %	0 %		50 %	44 %	
% Sales to Listings	0 %	0 %		20 %	28 %	
Avg Price/Unit	0	0	0 %	2,105,000	2,256,250	6- %
Active Listings	10	8	25 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,175,000	1,355,000	60 %	9,430,000	3,940,000	139 %
Units Listed	3	5	40- %	21	14	50 %
Units Sold	2	1	100 %	6	3	100 %
Sale Success Ratio	100 %	50 %		46 %	27 %	
% Sales to Listings	66 %	20 %		28 %	21 %	
Avg Price/Unit	1,087,500	1,355,000	19- %	1,571,666	1,313,333	19 %
Active Listings	14	8	75 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	526,640,320	495,655,419	6 %	1,637,397,037	1,984,039,286	17- %
Units Listed	670	665	0 %	2,616	2,717	3- %
Units Sold	467	447	4 %	1,574	1,901	17- %
Sale Success Ratio	73 %	78 %		68 %	78 %	
% Sales to Listings	69 %	67 %		60 %	69 %	
Avg Price/Unit	1,127,709	1,108,848	1 %	1,040,277	1,043,681	0 %
Active Listings	1,134	729	55 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	712,000	7,548,000	90- %	2,478,900	11,900,380	79- %
Units Listed	25	20	25 %	104	108	3- %
Units Sold	3	6	50- %	22	19	15 %
Sale Success Ratio	18 %	28 %		21 %	22 %	
% Sales to Listings	12 %	30 %		21 %	17 %	
Avg Price/Unit	237,333	1,258,000	81- %	112,677	626,335	82- %
Active Listings	118	120	1- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,379,000	5,453,000	127 %	46,622,000	33,779,900	38 %
Units Listed	10	10	0 %	49	55	10- %
Units Sold	3	7	57- %	20	18	11 %
Sale Success Ratio	60 %	46 %		45 %	36 %	
% Sales to Listings	30 %	70 %		40 %	32 %	
Avg Price/Unit	4,126,333	779,000	429 %	2,331,100	1,876,661	24 %
Active Listings	45	42	7 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Vancouver East

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	730,000-	5,330,000	113- %	14,631,000	11,630,000	25 %
Units Listed	2	2	0 %	11	15	26- %
Units Sold	0	3	100- %	3	5	40- %
Sale Success Ratio	0 %	75 %		25 %	33 %	
% Sales to Listings	0 %	150 %		27 %	33 %	
Avg Price/Unit	0	1,776,666	100- %	4,877,000	2,326,000	109 %
Active Listings	9	9	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,420,000	10,650,000	86- %	18,770,000	20,830,000	9- %
Units Listed	6	1	500 %	19	14	35 %
Units Sold	1	2	50- %	4	4	0 %
Sale Success Ratio	50 %	66 %		50 %	33 %	
% Sales to Listings	16 %	200 %		21 %	28 %	
Avg Price/Unit	1,420,000	5,325,000	73- %	4,692,500	5,207,500	9- %
Active Listings	16	8	100 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,781,000	28,981,000	52- %	82,501,900	78,140,280	5 %
Units Listed	43	33	30 %	183	192	4- %
Units Sold	7	18	61- %	49	46	6 %
Sale Success Ratio	29 %	41 %		29 %	28 %	
% Sales to Listings	16 %	54 %		26 %	23 %	
Avg Price/Unit	1,968,714	1,610,055	22 %	1,683,712	1,698,701	0 %
Active Listings	188	179	5 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	540,421,320	524,636,419	3 %	1,719,898,937	2,062,179,566	16- %
Units Listed	713	698	2 %	2,799	2,909	3- %
Units Sold	474	465	1 %	1,623	1,947	16- %
Sale Success Ratio	72 %	76 %		65 %	75 %	
% Sales to Listings	66 %	66 %		57 %	66 %	
Avg Price/Unit	1,140,129	1,128,250	1 %	1,059,703	1,059,157	0 %
Active Listings	1,322	908	45 %			