

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2017

## AREA: Sunshine Coast

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>38,998,077</b>	<b>30,988,550</b>	<b>25 %</b>	<b>476,081,950</b>	<b>531,298,223</b>	<b>10- %</b>
Units Listed	<b>61</b>	<b>47</b>	<b>29 %</b>	<b>957</b>	<b>1,120</b>	<b>14- %</b>
Units Sold	<b>50</b>	<b>41</b>	<b>21 %</b>	<b>676</b>	<b>909</b>	<b>25- %</b>
Sale Success Ratio	<b>60 %</b>	<b>55 %</b>		<b>72 %</b>	<b>76 %</b>	
% Sales to Listings	<b>81 %</b>	<b>87 %</b>		<b>70 %</b>	<b>81 %</b>	
Avg Price/Unit	<b>779,961</b>	<b>755,818</b>	<b>3 %</b>	<b>704,263</b>	<b>584,486</b>	<b>20 %</b>
Active Listings	<b>235</b>	<b>265</b>	<b>11- %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>4,803,600</b>	<b>1,167,000</b>	<b>311 %</b>	<b>51,575,962</b>	<b>35,826,335</b>	<b>43 %</b>
Units Listed	<b>8</b>	<b>9</b>	<b>11- %</b>	<b>137</b>	<b>122</b>	<b>12 %</b>
Units Sold	<b>9</b>	<b>4</b>	<b>125 %</b>	<b>117</b>	<b>112</b>	<b>4 %</b>
Sale Success Ratio	<b>90 %</b>	<b>100 %</b>		<b>90 %</b>	<b>75 %</b>	
% Sales to Listings	<b>112 %</b>	<b>44 %</b>		<b>85 %</b>	<b>91 %</b>	
Avg Price/Unit	<b>533,733</b>	<b>291,750</b>	<b>82 %</b>	<b>440,820</b>	<b>319,877</b>	<b>37 %</b>
Active Listings	<b>29</b>	<b>23</b>	<b>26 %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>4,286,000</b>	<b>7,184,560</b>	<b>40- %</b>	<b>44,839,126</b>	<b>38,152,116</b>	<b>17 %</b>
Units Listed	<b>8</b>	<b>8</b>	<b>0 %</b>	<b>109</b>	<b>111</b>	<b>1- %</b>
Units Sold	<b>7</b>	<b>14</b>	<b>50- %</b>	<b>106</b>	<b>112</b>	<b>5- %</b>
Sale Success Ratio	<b>87 %</b>	<b>82 %</b>		<b>84 %</b>	<b>81 %</b>	
% Sales to Listings	<b>87 %</b>	<b>175 %</b>		<b>97 %</b>	<b>100 %</b>	
Avg Price/Unit	<b>612,285</b>	<b>513,182</b>	<b>19 %</b>	<b>423,010</b>	<b>340,643</b>	<b>24 %</b>
Active Listings	<b>12</b>	<b>31</b>	<b>61- %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>48,087,677</b>	<b>39,340,110</b>	<b>22 %</b>	<b>572,497,038</b>	<b>605,276,674</b>	<b>5- %</b>
Units Listed	<b>77</b>	<b>64</b>	<b>20 %</b>	<b>1,203</b>	<b>1,353</b>	<b>11- %</b>
Units Sold	<b>66</b>	<b>59</b>	<b>11 %</b>	<b>899</b>	<b>1,133</b>	<b>20- %</b>
Sale Success Ratio	<b>65 %</b>	<b>62 %</b>		<b>75 %</b>	<b>77 %</b>	
% Sales to Listings	<b>85 %</b>	<b>92 %</b>		<b>74 %</b>	<b>83 %</b>	
Avg Price/Unit	<b>728,601</b>	<b>666,781</b>	<b>9 %</b>	<b>636,815</b>	<b>534,224</b>	<b>19 %</b>
Active Listings	<b>276</b>	<b>319</b>	<b>13- %</b>			

## MULTI FAMILY REVENUE



Lifestyles Realty - Jim Williams - 604 463 2200



[www.6044632200.com](http://www.6044632200.com)



- Serving Maple Ridge, Pitt Meadows, Langley, Cloverdale, Abbotsford and Mission. [Click Here!](#)
- Selling and you want the most money for your home with least amount of inconvenience to you. [Click Here!](#)
- Buying and Want a Realtor that's experienced and you can lean on. [Click here!](#)
- Get Mobil with Real Estate Listings on your Smart phone. Find listings near your location with GPS Proximity Search. [Click Here!](#)

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2017

## AREA: Sunshine Coast

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,333,000	100- %
Units Listed	0	1	100- %	1	3	66- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	50 %	
% Sales to Listings	0 %	0 %		0 %	66 %	
Avg Price/Unit	0	0	0 %	0	666,500	100- %
Active Listings	1	1	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,288,500	7,747,648	31- %	75,384,588	105,278,767	28- %
Units Listed	20	24	16- %	273	445	38- %
Units Sold	15	18	16- %	189	371	49- %
Sale Success Ratio	62 %	78 %		62 %	66 %	
% Sales to Listings	75 %	75 %		69 %	83 %	
Avg Price/Unit	352,566	430,424	18- %	398,860	283,770	40 %
Active Listings	198	255	22- %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,376,177	47,087,758	13 %	647,881,626	711,888,441	8- %
Units Listed	97	89	8 %	1,477	1,801	17- %
Units Sold	81	77	5 %	1,088	1,506	27- %
Sale Success Ratio	64 %	65 %		72 %	74 %	
% Sales to Listings	83 %	86 %		73 %	83 %	
Avg Price/Unit	658,965	611,529	7 %	595,479	472,701	25 %
Active Listings	475	575	17- %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,376,177	47,087,758	13 %	647,881,626	711,888,441	8- %
Units Listed	97	89	8 %	1,477	1,801	17- %
Units Sold	81	77	5 %	1,088	1,506	27- %
Sale Success Ratio	64 %	65 %		72 %	74 %	
% Sales to Listings	83 %	86 %		73 %	83 %	
Avg Price/Unit	658,965	611,529	7 %	595,479	472,701	25 %
Active Listings	475	575	17- %			