

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Sunshine Coast

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	62,173,000	79,274,987	21- %	195,757,087	302,586,409	35- %
Units Listed	111	123	9- %	451	578	21- %
Units Sold	82	133	38- %	284	517	45- %
Sale Success Ratio	83 %	86 %		75 %	82 %	
% Sales to Listings	73 %	108 %		62 %	89 %	
Avg Price/Unit	758,207	596,052	27 %	689,285	585,273	17 %
Active Listings	285	280	1 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,786,486	5,116,409	52 %	21,957,562	16,142,752	36 %
Units Listed	13	11	18 %	65	68	4- %
Units Sold	18	18	0 %	53	55	3- %
Sale Success Ratio	90 %	85 %		91 %	64 %	
% Sales to Listings	138 %	163 %		81 %	80 %	
Avg Price/Unit	432,582	284,244	52 %	414,293	293,504	41 %
Active Listings	28	32	12- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,521,900	4,341,261	4 %	17,894,625	14,419,478	24 %
Units Listed	12	7	71 %	47	50	6- %
Units Sold	9	15	40- %	48	53	9- %
Sale Success Ratio	69 %	78 %		81 %	75 %	
% Sales to Listings	75 %	214 %		102 %	106 %	
Avg Price/Unit	502,433	289,417	73 %	372,804	272,065	37 %
Active Listings	17	37	54- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	74,481,386	88,732,657	16- %	235,609,274	333,148,639	29- %
Units Listed	136	141	3- %	563	696	19- %
Units Sold	109	166	34- %	385	625	38- %
Sale Success Ratio	83 %	85 %		77 %	79 %	
% Sales to Listings	80 %	117 %		68 %	89 %	
Avg Price/Unit	683,315	534,534	27 %	611,972	533,037	14 %
Active Listings	330	349	5- %			

MULTI FAMILY REVENUE



REMAX Lifestyles Realty Jim Williams



www.6044632200.com

- Serving Maple Ridge, Pitt Meadows, Langley, Cloverdale, Abbotsford and Mission. [Click Here!](#)
- Selling and you want the most money for your home with least amount of inconvenience to you. [Click Here!](#)
- Buying and Want a Realtor that's experienced and you can lean on. [Click here!](#)
- Get Mobil with Real Estate Listings on your Smart phone. Find listings near your location with GPS Proximity Search. [Click Here!](#)



REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Sunshine Coast

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	665,000	100- %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	50 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	665,000	100- %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,906,400	16,419,100	45- %	36,143,462	44,352,300	18- %
Units Listed	33	40	17- %	140	210	33- %
Units Sold	18	78	76- %	85	205	58- %
Sale Success Ratio	69 %	88 %		67 %	67 %	
% Sales to Listings	54 %	195 %		60 %	97 %	
Avg Price/Unit	494,800	210,501	135 %	425,217	216,352	96 %
Active Listings	240	273	12- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	83,387,786	105,151,757	20- %	271,752,736	378,165,939	28- %
Units Listed	169	181	6- %	703	906	22- %
Units Sold	127	244	47- %	470	831	43- %
Sale Success Ratio	80 %	86 %		75 %	76 %	
% Sales to Listings	75 %	134 %		66 %	91 %	
Avg Price/Unit	656,596	430,949	52 %	578,197	455,073	27 %
Active Listings	570	622	8- %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,000	72,500-	168- %	462,000	2,159,000	78- %
Units Listed	3	5	40- %	22	20	10 %
Units Sold	1	1-	200- %	4	2	100 %
Sale Success Ratio	33 %	0 %		22 %	13 %	
% Sales to Listings	33 %	20- %		18 %	10 %	
Avg Price/Unit	50,000	72,500	31- %	115,500	1,079,500	89- %
Active Listings	29	30	3- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	675,000	3,174,000	78- %	1,475,000	4,428,000	66- %
Units Listed	1	2	50- %	5	9	44- %
Units Sold	1	6	83- %	3	8	62- %
Sale Success Ratio	33 %	85 %		33 %	50 %	
% Sales to Listings	100 %	300 %		60 %	88 %	
Avg Price/Unit	675,000	529,000	27 %	491,666	553,500	11- %
Active Listings	7	11	36- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Sunshine Coast

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	658,000	100- %
Units Listed	1	1	0 %	4	5	20- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	20 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	658,000	100- %
Active Listings	8	8	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	725,000	3,101,500	76- %	1,937,000	7,245,000	73- %
Units Listed	5	8	37- %	31	36	13- %
Units Sold	2	5	60- %	7	11	36- %
Sale Success Ratio	33 %	71 %		24 %	29 %	
% Sales to Listings	40 %	62 %		22 %	30 %	
Avg Price/Unit	362,500	620,300	41- %	276,714	658,636	57- %
Active Listings	44	51	13- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	84,112,786	108,253,257	22- %	273,689,736	385,410,939	28- %
Units Listed	174	189	7- %	734	942	22- %
Units Sold	129	249	48- %	477	842	43- %
Sale Success Ratio	79 %	86 %		73 %	74 %	
% Sales to Listings	74 %	131 %		64 %	89 %	
Avg Price/Unit	652,037	434,752	49 %	573,773	457,732	25 %
Active Listings	614	673	8- %			