

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Port Coquitlam

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,460,100	38,157,550	11 %	303,222,576	412,962,839	26- %
Units Listed	81	81	0 %	462	661	30- %
Units Sold	44	42	4 %	313	454	31- %
Sale Success Ratio	67 %	65 %		71 %	79 %	
% Sales to Listings	54 %	51 %		67 %	68 %	
Avg Price/Unit	965,002	908,513	6 %	968,762	909,609	6 %
Active Listings	107	111	3- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,404,752	17,197,787	1 %	122,961,571	133,609,035	7- %
Units Listed	32	35	8- %	248	309	19- %
Units Sold	28	29	3- %	202	247	18- %
Sale Success Ratio	77 %	82 %		82 %	85 %	
% Sales to Listings	87 %	82 %		81 %	79 %	
Avg Price/Unit	621,598	593,027	4 %	608,720	540,927	12 %
Active Listings	24	31	22- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,226,906	20,604,901	11- %	125,202,830	137,489,997	8- %
Units Listed	51	69	26- %	421	519	18- %
Units Sold	46	66	30- %	346	473	26- %
Sale Success Ratio	79 %	95 %		82 %	85 %	
% Sales to Listings	90 %	95 %		82 %	91 %	
Avg Price/Unit	396,237	312,195	26 %	361,857	290,676	24 %
Active Listings	33	50	34- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	78,091,758	75,960,238	2 %	551,386,977	684,061,871	19- %
Units Listed	164	185	11- %	1,131	1,489	24- %
Units Sold	118	137	13- %	861	1,174	26- %
Sale Success Ratio	74 %	81 %		77 %	82 %	
% Sales to Listings	71 %	74 %		76 %	78 %	
Avg Price/Unit	661,794	554,454	19 %	640,402	582,676	9 %
Active Listings	164	192	14- %			

MULTI FAMILY REVENUE



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AREA: Port Coquitlam

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,490,000	100- %	2,345,000	7,184,000	67- %
Units Listed	2	0	0 %	8	8	0 %
Units Sold	0	1	100- %	2	7	71- %
Sale Success Ratio	0 %	100 %		50 %	87 %	
% Sales to Listings	0 %	0 %		25 %	87 %	
Avg Price/Unit	0	1,490,000	100- %	1,172,500	1,026,285	14 %
Active Listings	6	1	500 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,465,000	0	0 %	6,632,000	7,913,041	16- %
Units Listed	5	3	66 %	27	23	17 %
Units Sold	2	0	0 %	5	10	50- %
Sale Success Ratio	50 %	0 %		22 %	71 %	
% Sales to Listings	40 %	0 %		18 %	43 %	
Avg Price/Unit	732,500	0	0 %	1,326,400	791,304	67 %
Active Listings	12	12	0 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	79,556,758	77,450,238	2 %	560,363,977	699,158,912	19- %
Units Listed	171	188	9- %	1,166	1,520	23- %
Units Sold	120	138	13- %	868	1,191	27- %
Sale Success Ratio	73 %	81 %		76 %	82 %	
% Sales to Listings	70 %	73 %		74 %	78 %	
Avg Price/Unit	662,972	561,233	18 %	645,580	587,035	9 %
Active Listings	182	205	11- %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,000	74,000	32- %	543,375	587,000	7- %
Units Listed	0	7	100- %	19	34	44- %
Units Sold	1	1	0 %	7	7	0 %
Sale Success Ratio	50 %	12 %		29 %	18 %	
% Sales to Listings	0 %	14 %		36 %	20 %	
Avg Price/Unit	50,000	74,000	32- %	77,625	83,857	7- %
Active Listings	15	22	31- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	310,000	100- %	4,272,400	5,672,500	24- %
Units Listed	1	2	50- %	15	17	11- %
Units Sold	0	1	100- %	6	9	33- %
Sale Success Ratio	0 %	25 %		35 %	36 %	
% Sales to Listings	0 %	50 %		40 %	52 %	
Avg Price/Unit	0	310,000	100- %	712,066	630,277	12 %
Active Listings	11	14	21- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Port Coquitlam

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	2,000,000	100- %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	2,000,000	100- %
Active Listings	0	1	100- %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	2,550,000	100- %
Units Listed	0	0	0 %	1	7	85- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	40 %	
% Sales to Listings	0 %	0 %		0 %	28 %	
Avg Price/Unit	0	0	0 %	0	1,275,000	100- %
Active Listings	1	3	66- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,000	384,000	86- %	4,815,775	10,809,500	55- %
Units Listed	1	9	88- %	35	59	40- %
Units Sold	1	2	50- %	13	19	31- %
Sale Success Ratio	50 %	16 %		30 %	27 %	
% Sales to Listings	100 %	22 %		37 %	32 %	
Avg Price/Unit	50,000	192,000	73- %	370,444	568,921	34- %
Active Listings	27	40	32- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	79,606,758	77,834,238	2 %	565,179,752	709,968,412	20- %
Units Listed	172	197	12- %	1,201	1,579	23- %
Units Sold	121	140	13- %	881	1,210	27- %
Sale Success Ratio	73 %	77 %		75 %	80 %	
% Sales to Listings	70 %	71 %		73 %	76 %	
Avg Price/Unit	657,907	555,958	18 %	641,520	586,750	9 %
Active Listings	209	245	14- %			