

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	161,071,593	186,333,208	13- %	1,288,598,794	1,752,819,671	26- %
Units Listed	163	178	8- %	1,229	1,391	11- %
Units Sold	81	99	18- %	672	957	29- %
Sale Success Ratio	51 %	61 %		62 %	76 %	
% Sales to Listings	49 %	55 %		54 %	68 %	
Avg Price/Unit	1,988,538	1,882,153	5 %	1,917,557	1,831,577	4 %
Active Listings	322	217	48 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,781,800	24,266,000	76 %	262,238,005	315,794,217	16- %
Units Listed	58	43	34 %	364	400	9- %
Units Sold	40	26	53 %	253	337	24- %
Sale Success Ratio	81 %	63 %		80 %	83 %	
% Sales to Listings	68 %	60 %		69 %	84 %	
Avg Price/Unit	1,069,545	933,307	14 %	1,036,513	937,074	10 %
Active Listings	76	38	100 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,354,139	59,997,315	9- %	472,160,249	471,401,654	0 %
Units Listed	136	139	2- %	955	1,114	14- %
Units Sold	79	113	30- %	727	893	18- %
Sale Success Ratio	74 %	77 %		80 %	81 %	
% Sales to Listings	58 %	81 %		76 %	80 %	
Avg Price/Unit	688,027	530,949	29 %	649,463	527,885	23 %
Active Listings	132	126	4 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	258,207,532	270,596,523	4- %	2,022,997,048	2,540,015,542	20- %
Units Listed	357	360	0 %	2,548	2,905	12- %
Units Sold	200	238	15- %	1,652	2,187	24- %
Sale Success Ratio	63 %	68 %		71 %	79 %	
% Sales to Listings	56 %	66 %		64 %	75 %	
Avg Price/Unit	1,291,037	1,136,960	13 %	1,224,574	1,161,415	5 %
Active Listings	530	381	39 %			

MULTI FAMILY REVENUE



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AREA: North Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	4,712,000	100- %	15,205,000	37,109,999	59- %
Units Listed	2	2	0 %	15	21	28- %
Units Sold	0	2	100- %	7	16	56- %
Sale Success Ratio	0 %	100 %		58 %	76 %	
% Sales to Listings	0 %	100 %		46 %	76 %	
Avg Price/Unit	0	2,356,000	100- %	2,172,142	2,319,374	6- %
Active Listings	5	3	66 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,532,000	12,837,000	80- %
Units Listed	4	3	33 %	28	31	9- %
Units Sold	0	0	0 %	3	8	62- %
Sale Success Ratio	0 %	0 %		11 %	32 %	
% Sales to Listings	0 %	0 %		10 %	25 %	
Avg Price/Unit	0	0	0 %	844,000	1,604,625	47- %
Active Listings	19	15	26 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	258,207,532	275,308,523	6- %	2,040,734,048	2,589,962,541	21- %
Units Listed	363	365	0 %	2,591	2,957	12- %
Units Sold	200	240	16- %	1,662	2,211	24- %
Sale Success Ratio	62 %	68 %		71 %	78 %	
% Sales to Listings	55 %	65 %		64 %	74 %	
Avg Price/Unit	1,291,037	1,147,118	12 %	1,227,878	1,171,398	4 %
Active Listings	554	399	38 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	263,000	321,000	18- %	913,000	1,551,000	41- %
Units Listed	8	5	60 %	45	47	4- %
Units Sold	2	5	60- %	9	10	10- %
Sale Success Ratio	25 %	45 %		19 %	25 %	
% Sales to Listings	25 %	100 %		20 %	21 %	
Avg Price/Unit	131,500	64,200	104 %	101,444	155,100	34- %
Active Listings	39	40	2- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,080,000	1,309,900	58 %	26,126,000	7,824,800	233 %
Units Listed	2	0	0 %	31	21	47 %
Units Sold	4	2	100 %	17	11	54 %
Sale Success Ratio	100 %	50 %		62 %	44 %	
% Sales to Listings	200 %	0 %		54 %	52 %	
Avg Price/Unit	520,000	654,950	20- %	1,536,823	711,345	116 %
Active Listings	18	15	20 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	10,247,500	4,475,000	128 %
Units Listed	0	0	0 %	3	0	0 %
Units Sold	0	0	0 %	4	1	300 %
Sale Success Ratio	0 %	0 %		80 %	100 %	
% Sales to Listings	0 %	0 %		133 %	0 %	
Avg Price/Unit	0	0	0 %	2,561,875	4,475,000	42- %
Active Listings	2	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	5	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	5	1	400 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,343,000	1,630,900	43 %	37,286,500	13,850,800	169 %
Units Listed	11	5	120 %	84	68	23 %
Units Sold	6	7	14- %	30	22	36 %
Sale Success Ratio	50 %	46 %		38 %	33 %	
% Sales to Listings	54 %	140 %		35 %	32 %	
Avg Price/Unit	390,500	232,985	67 %	1,242,883	629,581	97 %
Active Listings	64	56	14 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	260,550,532	276,939,423	5- %	2,078,020,548	2,603,813,341	20- %
Units Listed	374	370	1 %	2,675	3,025	11- %
Units Sold	206	247	16- %	1,692	2,233	24- %
Sale Success Ratio	62 %	67 %		70 %	77 %	
% Sales to Listings	55 %	66 %		63 %	73 %	
Avg Price/Unit	1,264,808	1,121,212	12 %	1,228,144	1,166,060	5 %
Active Listings	618	455	35 %			