

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	138,103,069	102,273,029	35 %	1,850,626,936	2,153,796,247	14- %
Units Listed	136	84	61 %	1,888	1,966	3- %
Units Sold	76	61	24 %	978	1,194	18- %
Sale Success Ratio	51 %	45 %		56 %	67 %	
% Sales to Listings	55 %	72 %		51 %	60 %	
Avg Price/Unit	1,817,145	1,676,607	8 %	1,892,256	1,803,849	4 %
Active Listings	333	272	22 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	39,287,400	22,515,900	74 %	412,866,337	414,626,917	0 %
Units Listed	49	30	63 %	572	571	0 %
Units Sold	37	26	42 %	392	447	12- %
Sale Success Ratio	71 %	72 %		73 %	78 %	
% Sales to Listings	75 %	86 %		68 %	78 %	
Avg Price/Unit	1,061,821	865,996	22 %	1,053,230	927,576	13 %
Active Listings	70	46	52 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	92,942,988	53,423,500	73 %	806,856,069	661,845,435	21 %
Units Listed	184	103	78 %	1,590	1,599	0 %
Units Sold	135	86	56 %	1,205	1,227	1- %
Sale Success Ratio	75 %	78 %		80 %	78 %	
% Sales to Listings	73 %	83 %		75 %	76 %	
Avg Price/Unit	688,466	621,203	10 %	669,590	539,401	24 %
Active Listings	170	147	15 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	270,333,457	178,212,429	51 %	3,070,349,342	3,230,268,599	4- %
Units Listed	369	217	70 %	4,050	4,136	2- %
Units Sold	248	173	43 %	2,575	2,868	10- %
Sale Success Ratio	65 %	61 %		68 %	73 %	
% Sales to Listings	67 %	79 %		63 %	69 %	
Avg Price/Unit	1,090,054	1,030,129	5 %	1,192,368	1,126,314	5 %
Active Listings	573	465	23 %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: North Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	17,180,000	42,829,999	59- %
Units Listed	2	1	100 %	19	31	38- %
Units Sold	0	0	0 %	8	19	57- %
Sale Success Ratio	0 %	0 %		47 %	65 %	
% Sales to Listings	0 %	0 %		42 %	61 %	
Avg Price/Unit	0	0	0 %	2,147,500	2,254,210	4- %
Active Listings	4	5	20- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,200,000	0	0 %	5,932,000	14,517,000	59- %
Units Listed	5	4	25 %	45	46	2- %
Units Sold	2	0	0 %	6	10	40- %
Sale Success Ratio	28 %	0 %		13 %	27 %	
% Sales to Listings	40 %	0 %		13 %	21 %	
Avg Price/Unit	600,000	0	0 %	988,666	1,451,700	31- %
Active Listings	18	18	0 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	271,533,457	178,212,429	52 %	3,093,461,342	3,287,615,598	5- %
Units Listed	376	222	69 %	4,114	4,213	2- %
Units Sold	250	173	44 %	2,589	2,897	10- %
Sale Success Ratio	64 %	60 %		67 %	72 %	
% Sales to Listings	66 %	77 %		62 %	68 %	
Avg Price/Unit	1,086,133	1,030,129	5 %	1,194,847	1,134,834	5 %
Active Listings	595	488	21 %			

TOTAL

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
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Units Listed	376	222	69 %	4,114	4,213	2- %
Units Sold	250	173	44 %	2,589	2,897	10- %
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% Sales to Listings	66 %	77 %		62 %	68 %	
Avg Price/Unit	1,086,133	1,030,129	5 %	1,194,847	1,134,834	5 %
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