

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>4,838,500</b>	<b>836,000</b>	<b>478 %</b>	<b>76,702,422</b>	<b>47,793,850</b>	<b>60 %</b>
Units Listed	<b>13</b>	<b>7</b>	<b>85 %</b>	<b>96</b>	<b>97</b>	<b>1- %</b>
Units Sold	<b>3</b>	<b>1</b>	<b>200 %</b>	<b>52</b>	<b>33</b>	<b>57 %</b>
Sale Success Ratio	<b>37 %</b>	<b>20 %</b>		<b>56 %</b>	<b>34 %</b>	
% Sales to Listings	<b>23 %</b>	<b>14 %</b>		<b>54 %</b>	<b>34 %</b>	
Avg Price/Unit	<b>1,612,833</b>	<b>836,000</b>	<b>92 %</b>	<b>1,475,046</b>	<b>1,448,298</b>	<b>1 %</b>
Active Listings	<b>24</b>	<b>25</b>	<b>4- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>78,521,368</b>	<b>74,276,990</b>	<b>5 %</b>	<b>1,102,004,097</b>	<b>809,038,954</b>	<b>36 %</b>
Units Listed	<b>61</b>	<b>64</b>	<b>4- %</b>	<b>1,671</b>	<b>1,578</b>	<b>5 %</b>
Units Sold	<b>73</b>	<b>82</b>	<b>10- %</b>	<b>1,086</b>	<b>862</b>	<b>25 %</b>
Sale Success Ratio	<b>57 %</b>	<b>57 %</b>		<b>68 %</b>	<b>58 %</b>	
% Sales to Listings	<b>119 %</b>	<b>128 %</b>		<b>64 %</b>	<b>54 %</b>	
Avg Price/Unit	<b>1,075,635</b>	<b>905,816</b>	<b>18 %</b>	<b>1,014,736</b>	<b>938,560</b>	<b>8 %</b>
Active Listings	<b>244</b>	<b>249</b>	<b>2- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>83,359,868</b>	<b>75,112,990</b>	<b>10 %</b>	<b>1,178,706,519</b>	<b>856,832,804</b>	<b>37 %</b>
Units Listed	<b>74</b>	<b>71</b>	<b>4 %</b>	<b>1,767</b>	<b>1,675</b>	<b>5 %</b>
Units Sold	<b>76</b>	<b>83</b>	<b>8- %</b>	<b>1,138</b>	<b>895</b>	<b>27 %</b>
Sale Success Ratio	<b>56 %</b>	<b>56 %</b>		<b>67 %</b>	<b>57 %</b>	
% Sales to Listings	<b>102 %</b>	<b>116 %</b>		<b>64 %</b>	<b>53 %</b>	
Avg Price/Unit	<b>1,096,840</b>	<b>904,975</b>	<b>21 %</b>	<b>1,035,770</b>	<b>957,355</b>	<b>8 %</b>
Active Listings	<b>268</b>	<b>274</b>	<b>2- %</b>			

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>5,299,000</b>	<b>900,000</b>	<b>488 %</b>	<b>20,535,200</b>	<b>29,488,705</b>	<b>30- %</b>
Units Listed	<b>2</b>	<b>7</b>	<b>71- %</b>	<b>61</b>	<b>90</b>	<b>32- %</b>
Units Sold	<b>6</b>	<b>1</b>	<b>500 %</b>	<b>26</b>	<b>40</b>	<b>35- %</b>
Sale Success Ratio	<b>85 %</b>	<b>100 %</b>		<b>47 %</b>	<b>44 %</b>	
% Sales to Listings	<b>300 %</b>	<b>14 %</b>		<b>42 %</b>	<b>44 %</b>	
Avg Price/Unit	<b>883,166</b>	<b>900,000</b>	<b>1- %</b>	<b>789,815</b>	<b>737,217</b>	<b>7 %</b>
Active Listings	<b>21</b>	<b>25</b>	<b>16- %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>26,385,099</b>	<b>11,653,000</b>	<b>126 %</b>	<b>218,556,985</b>	<b>173,497,973</b>	<b>25 %</b>
Units Listed	<b>22</b>	<b>24</b>	<b>8- %</b>	<b>524</b>	<b>532</b>	<b>1- %</b>
Units Sold	<b>39</b>	<b>21</b>	<b>85 %</b>	<b>343</b>	<b>293</b>	<b>17 %</b>
Sale Success Ratio	<b>81 %</b>	<b>46 %</b>		<b>66 %</b>	<b>60 %</b>	
% Sales to Listings	<b>177 %</b>	<b>87 %</b>		<b>65 %</b>	<b>55 %</b>	
Avg Price/Unit	<b>676,541</b>	<b>554,904</b>	<b>21 %</b>	<b>637,192</b>	<b>592,143</b>	<b>7 %</b>
Active Listings	<b>76</b>	<b>91</b>	<b>16- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>31,684,099</b>	<b>12,553,000</b>	<b>152 %</b>	<b>239,092,185</b>	<b>202,986,678</b>	<b>17 %</b>
Units Listed	<b>24</b>	<b>31</b>	<b>22- %</b>	<b>585</b>	<b>622</b>	<b>5- %</b>
Units Sold	<b>45</b>	<b>22</b>	<b>104 %</b>	<b>369</b>	<b>333</b>	<b>10 %</b>
Sale Success Ratio	<b>81 %</b>	<b>47 %</b>		<b>64 %</b>	<b>57 %</b>	
% Sales to Listings	<b>187 %</b>	<b>70 %</b>		<b>63 %</b>	<b>53 %</b>	
Avg Price/Unit	<b>704,091</b>	<b>570,590</b>	<b>23 %</b>	<b>647,946</b>	<b>609,569</b>	<b>6 %</b>
Active Listings	<b>97</b>	<b>116</b>	<b>16- %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>4,850,115</b>	<b>579,900</b>	<b>736 %</b>	<b>29,489,344</b>	<b>24,610,284</b>	<b>19 %</b>
Units Listed	<b>16</b>	<b>31</b>	<b>48- %</b>	<b>236</b>	<b>173</b>	<b>36 %</b>
Units Sold	<b>11</b>	<b>1</b>	<b>1,000 %</b>	<b>73</b>	<b>48</b>	<b>52 %</b>
Sale Success Ratio	<b>40 %</b>	<b>11 %</b>		<b>32 %</b>	<b>25 %</b>	
% Sales to Listings	<b>68 %</b>	<b>3 %</b>		<b>30 %</b>	<b>27 %</b>	
Avg Price/Unit	<b>440,919</b>	<b>579,900</b>	<b>23- %</b>	<b>403,963</b>	<b>512,714</b>	<b>21- %</b>
Active Listings	<b>74</b>	<b>60</b>	<b>23 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>26,978,600</b>	<b>27,164,799</b>	<b>0 %</b>	<b>303,864,766</b>	<b>307,083,940</b>	<b>1- %</b>
Units Listed	<b>73</b>	<b>99</b>	<b>26- %</b>	<b>1,427</b>	<b>1,529</b>	<b>6- %</b>
Units Sold	<b>69</b>	<b>71</b>	<b>2- %</b>	<b>760</b>	<b>768</b>	<b>1- %</b>
Sale Success Ratio	<b>54 %</b>	<b>53 %</b>		<b>56 %</b>	<b>55 %</b>	
% Sales to Listings	<b>94 %</b>	<b>71 %</b>		<b>53 %</b>	<b>50 %</b>	
Avg Price/Unit	<b>390,994</b>	<b>382,602</b>	<b>2 %</b>	<b>399,822</b>	<b>399,848</b>	<b>0 %</b>
Active Listings	<b>304</b>	<b>288</b>	<b>5 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>31,828,715</b>	<b>27,744,699</b>	<b>14 %</b>	<b>333,354,110</b>	<b>331,694,224</b>	<b>0 %</b>
Units Listed	<b>89</b>	<b>130</b>	<b>31- %</b>	<b>1,663</b>	<b>1,702</b>	<b>2- %</b>
Units Sold	<b>80</b>	<b>72</b>	<b>11 %</b>	<b>833</b>	<b>816</b>	<b>2 %</b>
Sale Success Ratio	<b>51 %</b>	<b>50 %</b>		<b>52 %</b>	<b>52 %</b>	
% Sales to Listings	<b>89 %</b>	<b>55 %</b>		<b>50 %</b>	<b>47 %</b>	
Avg Price/Unit	<b>397,858</b>	<b>385,343</b>	<b>3 %</b>	<b>400,185</b>	<b>406,488</b>	<b>1- %</b>
Active Listings	<b>378</b>	<b>348</b>	<b>8 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,987,615</b>	<b>2,315,900</b>	<b>547 %</b>	<b>126,726,966</b>	<b>101,892,839</b>	<b>24 %</b>
Units Listed	<b>31</b>	<b>45</b>	<b>31- %</b>	<b>393</b>	<b>360</b>	<b>9 %</b>
Units Sold	<b>20</b>	<b>3</b>	<b>566 %</b>	<b>151</b>	<b>121</b>	<b>24 %</b>
Sale Success Ratio	<b>47 %</b>	<b>20 %</b>		<b>40 %</b>	<b>32 %</b>	
% Sales to Listings	<b>64 %</b>	<b>6 %</b>		<b>38 %</b>	<b>33 %</b>	
Avg Price/Unit	<b>749,380</b>	<b>771,966</b>	<b>2- %</b>	<b>839,251</b>	<b>842,089</b>	<b>0 %</b>
Active Listings	<b>119</b>	<b>110</b>	<b>8 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>131,885,067</b>	<b>113,094,789</b>	<b>16 %</b>	<b>1,624,425,848</b>	<b>1,289,620,867</b>	<b>25 %</b>
Units Listed	<b>156</b>	<b>187</b>	<b>16- %</b>	<b>3,622</b>	<b>3,639</b>	<b>0 %</b>
Units Sold	<b>181</b>	<b>174</b>	<b>4 %</b>	<b>2,189</b>	<b>1,923</b>	<b>13 %</b>
Sale Success Ratio	<b>59 %</b>	<b>54 %</b>		<b>63 %</b>	<b>57 %</b>	
% Sales to Listings	<b>116 %</b>	<b>93 %</b>		<b>60 %</b>	<b>52 %</b>	
Avg Price/Unit	<b>728,646</b>	<b>649,970</b>	<b>12 %</b>	<b>742,085</b>	<b>670,629</b>	<b>10 %</b>
Active Listings	<b>624</b>	<b>628</b>	<b>0 %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>146,872,682</b>	<b>115,410,689</b>	<b>27 %</b>	<b>1,751,152,814</b>	<b>1,391,513,706</b>	<b>25 %</b>
Units Listed	<b>187</b>	<b>232</b>	<b>19- %</b>	<b>4,015</b>	<b>3,999</b>	<b>0 %</b>
Units Sold	<b>201</b>	<b>177</b>	<b>13 %</b>	<b>2,340</b>	<b>2,044</b>	<b>14 %</b>
Sale Success Ratio	<b>58 %</b>	<b>52 %</b>		<b>61 %</b>	<b>55 %</b>	
% Sales to Listings	<b>107 %</b>	<b>76 %</b>		<b>58 %</b>	<b>51 %</b>	
Avg Price/Unit	<b>730,709</b>	<b>652,037</b>	<b>12 %</b>	<b>748,355</b>	<b>680,779</b>	<b>9 %</b>
Active Listings	<b>743</b>	<b>738</b>	<b>0 %</b>			

## MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,596,000	3,140,000	46 %
Units Listed	0	1	100- %	12	14	14- %
Units Sold	0	0	0 %	5	3	66 %
Sale Success Ratio	0 %	0 %		38 %	25 %	
% Sales to Listings	0 %	0 %		41 %	21 %	
Avg Price/Unit	0	0	0 %	919,200	1,046,666	12- %
Active Listings	3	4	25- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	4,596,000	3,140,000	46 %
Units Listed	0	1	100- %	12	14	14- %
Units Sold	0	0	0 %	5	3	66 %
Sale Success Ratio	0 %	0 %		38 %	25 %	
% Sales to Listings	0 %	0 %		41 %	21 %	
Avg Price/Unit	0	0	0 %	919,200	1,046,666	12- %
Active Listings	3	4	25- %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	6,901,000	12,311,000	43- %
Units Listed	2	5	60- %	36	41	12- %
Units Sold	0	0	0 %	12	13	7- %
Sale Success Ratio	0 %	0 %		32 %	34 %	
% Sales to Listings	0 %	0 %		33 %	31 %	
Avg Price/Unit	0	0	0 %	575,083	947,000	39- %
Active Listings	18	23	21- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,987,615</b>	<b>2,315,900</b>	<b>547 %</b>	<b>126,726,966</b>	<b>101,892,839</b>	<b>24 %</b>
Units Listed	<b>31</b>	<b>45</b>	<b>31- %</b>	<b>393</b>	<b>360</b>	<b>9 %</b>
Units Sold	<b>20</b>	<b>3</b>	<b>566 %</b>	<b>151</b>	<b>121</b>	<b>24 %</b>
Sale Success Ratio	<b>47 %</b>	<b>20 %</b>		<b>40 %</b>	<b>32 %</b>	
% Sales to Listings	<b>64 %</b>	<b>6 %</b>		<b>38 %</b>	<b>33 %</b>	
Avg Price/Unit	<b>749,380</b>	<b>771,966</b>	<b>2- %</b>	<b>839,251</b>	<b>842,089</b>	<b>0 %</b>
Active Listings	<b>119</b>	<b>110</b>	<b>8 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>131,885,067</b>	<b>113,094,789</b>	<b>16 %</b>	<b>1,635,922,848</b>	<b>1,305,071,867</b>	<b>25 %</b>
Units Listed	<b>158</b>	<b>193</b>	<b>18- %</b>	<b>3,670</b>	<b>3,694</b>	<b>0 %</b>
Units Sold	<b>181</b>	<b>174</b>	<b>4 %</b>	<b>2,206</b>	<b>1,939</b>	<b>13 %</b>
Sale Success Ratio	<b>59 %</b>	<b>53 %</b>		<b>63 %</b>	<b>57 %</b>	
% Sales to Listings	<b>114 %</b>	<b>90 %</b>		<b>60 %</b>	<b>52 %</b>	
Avg Price/Unit	<b>728,646</b>	<b>649,970</b>	<b>12 %</b>	<b>741,578</b>	<b>673,064</b>	<b>10 %</b>
Active Listings	<b>645</b>	<b>655</b>	<b>1- %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>146,872,682</b>	<b>115,410,689</b>	<b>27 %</b>	<b>1,762,649,814</b>	<b>1,406,964,706</b>	<b>25 %</b>
Units Listed	<b>189</b>	<b>238</b>	<b>20- %</b>	<b>4,063</b>	<b>4,054</b>	<b>0 %</b>
Units Sold	<b>201</b>	<b>177</b>	<b>13 %</b>	<b>2,357</b>	<b>2,060</b>	<b>14 %</b>
Sale Success Ratio	<b>58 %</b>	<b>52 %</b>		<b>60 %</b>	<b>54 %</b>	
% Sales to Listings	<b>106 %</b>	<b>74 %</b>		<b>58 %</b>	<b>50 %</b>	
Avg Price/Unit	<b>730,709</b>	<b>652,037</b>	<b>12 %</b>	<b>747,836</b>	<b>682,992</b>	<b>9 %</b>
Active Listings	<b>764</b>	<b>765</b>	<b>0 %</b>			

## IC&amp;I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	1,218,000	626,000	94 %
Units Listed	11	6	83 %	100	80	25 %
Units Sold	0	0	0 %	16	8	100 %
Sale Success Ratio	0 %	0 %		19 %	12 %	
% Sales to Listings	0 %	0 %		16 %	10 %	
Avg Price/Unit	0	0	0 %	76,125	78,250	2- %
Active Listings	57	43	32 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	1,218,000	626,000	94 %
Units Listed	11	6	83 %	100	80	25 %
Units Sold	0	0	0 %	16	8	100 %
Sale Success Ratio	0 %	0 %		19 %	12 %	
% Sales to Listings	0 %	0 %		16 %	10 %	
Avg Price/Unit	0	0	0 %	76,125	78,250	2- %
Active Listings	57	43	32 %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	264,000	0	0 %
Units Listed	4	0	0 %	13	7	85 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		14 %	0 %	
% Sales to Listings	0 %	0 %		7 %	0 %	
Avg Price/Unit	0	0	0 %	264,000	0	0 %
Active Listings	6	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	245,000	1,725,605	85- %	14,662,526	18,247,438	19- %
Units Listed	0	2	100- %	67	87	22- %
Units Sold	1	3	66- %	17	18	5- %
Sale Success Ratio	100 %	25 %		27 %	22 %	
% Sales to Listings	0 %	150 %		25 %	20 %	
Avg Price/Unit	245,000	575,201	57- %	862,501	1,013,746	14- %
Active Listings	35	33	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	245,000	1,725,605	85- %	14,926,526	18,247,438	18- %
Units Listed	4	2	100 %	80	94	14- %
Units Sold	1	3	66- %	18	18	0 %
Sale Success Ratio	20 %	15 %		26 %	20 %	
% Sales to Listings	25 %	150 %		22 %	19 %	
Avg Price/Unit	245,000	575,201	57- %	829,251	1,013,746	18- %
Active Listings	41	33	24 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	1,300,000	0	0 %	6,565,000	3,875,000	69 %
Units Listed	0	0	0 %	6	6	0 %
Units Sold	1	0	0 %	3	2	50 %
Sale Success Ratio	50 %	0 %		50 %	28 %	
% Sales to Listings	0 %	0 %		50 %	33 %	
Avg Price/Unit	1,300,000	0	0 %	2,188,333	1,937,500	12 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	1,300,000	0	0 %	6,565,000	3,875,000	69 %
Units Listed	0	0	0 %	6	6	0 %
Units Sold	1	0	0 %	3	2	50 %
Sale Success Ratio	50 %	0 %		50 %	28 %	
% Sales to Listings	0 %	0 %		50 %	33 %	
Avg Price/Unit	1,300,000	0	0 %	2,188,333	1,937,500	12 %
Active Listings	0	0	0 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	2	2	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	2	2	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

## ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	264,000	0	0 %
Units Listed	4	0	0 %	13	7	85 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		14 %	0 %	
% Sales to Listings	0 %	0 %		7 %	0 %	
Avg Price/Unit	0	0	0 %	264,000	0	0 %
Active Listings	6	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	1,545,000	1,725,605	10- %	22,445,526	22,748,438	1- %
Units Listed	11	8	37 %	175	175	0 %
Units Sold	2	3	33- %	36	28	28 %
Sale Success Ratio	20 %	15 %		23 %	18 %	
% Sales to Listings	18 %	37 %		20 %	16 %	
Avg Price/Unit	772,500	575,201	34 %	623,486	812,444	23- %
Active Listings	92	78	17 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	1,545,000	1,725,605	10- %	22,709,526	22,748,438	0 %
Units Listed	15	8	87 %	188	182	3 %
Units Sold	2	3	33- %	37	28	32 %
Sale Success Ratio	14 %	11 %		23 %	17 %	
% Sales to Listings	13 %	37 %		19 %	15 %	
Avg Price/Unit	772,500	575,201	34 %	613,770	812,444	24- %
Active Listings	98	78	25 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2011

## AREA: North Vancouver

## TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,987,615</b>	<b>2,315,900</b>	<b>547 %</b>	<b>126,990,966</b>	<b>101,892,839</b>	<b>24 %</b>
Units Listed	<b>35</b>	<b>45</b>	<b>22- %</b>	<b>406</b>	<b>367</b>	<b>10 %</b>
Units Sold	<b>20</b>	<b>3</b>	<b>566 %</b>	<b>152</b>	<b>121</b>	<b>25 %</b>
Sale Success Ratio	<b>43 %</b>	<b>13 %</b>		<b>40 %</b>	<b>32 %</b>	
% Sales to Listings	<b>57 %</b>	<b>6 %</b>		<b>37 %</b>	<b>32 %</b>	
Avg Price/Unit	<b>749,380</b>	<b>771,966</b>	<b>2- %</b>	<b>835,466</b>	<b>842,089</b>	<b>0 %</b>
Active Listings	<b>125</b>	<b>110</b>	<b>13 %</b>			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>133,430,067</b>	<b>114,820,394</b>	<b>16 %</b>	<b>1,658,368,374</b>	<b>1,327,820,305</b>	<b>24 %</b>
Units Listed	<b>169</b>	<b>201</b>	<b>15- %</b>	<b>3,845</b>	<b>3,869</b>	<b>0 %</b>
Units Sold	<b>183</b>	<b>177</b>	<b>3 %</b>	<b>2,242</b>	<b>1,967</b>	<b>13 %</b>
Sale Success Ratio	<b>58 %</b>	<b>51 %</b>		<b>61 %</b>	<b>55 %</b>	
% Sales to Listings	<b>108 %</b>	<b>88 %</b>		<b>58 %</b>	<b>50 %</b>	
Avg Price/Unit	<b>729,126</b>	<b>648,702</b>	<b>12 %</b>	<b>739,682</b>	<b>675,048</b>	<b>9 %</b>
Active Listings	<b>737</b>	<b>733</b>	<b>0 %</b>			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>148,417,682</b>	<b>117,136,294</b>	<b>26 %</b>	<b>1,785,359,340</b>	<b>1,429,713,144</b>	<b>24 %</b>
Units Listed	<b>204</b>	<b>246</b>	<b>17- %</b>	<b>4,251</b>	<b>4,236</b>	<b>0 %</b>
Units Sold	<b>203</b>	<b>180</b>	<b>12 %</b>	<b>2,394</b>	<b>2,088</b>	<b>14 %</b>
Sale Success Ratio	<b>56 %</b>	<b>49 %</b>		<b>59 %</b>	<b>53 %</b>	
% Sales to Listings	<b>99 %</b>	<b>73 %</b>		<b>56 %</b>	<b>49 %</b>	
Avg Price/Unit	<b>731,121</b>	<b>650,757</b>	<b>12 %</b>	<b>745,764</b>	<b>684,728</b>	<b>8 %</b>
Active Listings	<b>862</b>	<b>843</b>	<b>2 %</b>			