

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	269,662,528	273,901,319	1- %	900,752,726	1,276,628,043	29- %
Units Listed	270	240	12 %	859	1,008	14- %
Units Sold	139	137	1 %	469	704	33- %
Sale Success Ratio	66 %	70 %		65 %	80 %	
% Sales to Listings	51 %	57 %		54 %	69 %	
Avg Price/Unit	1,940,018	1,999,279	2- %	1,920,581	1,813,392	5 %
Active Listings	314	215	46 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	52,502,505	61,485,800	14- %	169,270,736	249,458,467	32- %
Units Listed	61	56	8 %	227	303	25- %
Units Sold	50	61	18- %	166	268	38- %
Sale Success Ratio	81 %	85 %		80 %	85 %	
% Sales to Listings	81 %	108 %		73 %	88 %	
Avg Price/Unit	1,050,050	1,007,963	4 %	1,019,703	930,815	9 %
Active Listings	49	32	53 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	100,504,232	81,534,065	23 %	331,780,511	330,906,480	0 %
Units Listed	165	202	18- %	682	802	14- %
Units Sold	135	145	6- %	520	634	17- %
Sale Success Ratio	81 %	75 %		81 %	80 %	
% Sales to Listings	81 %	71 %		76 %	79 %	
Avg Price/Unit	744,475	562,303	32 %	638,039	521,934	22 %
Active Listings	117	122	4- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	422,669,265	416,921,184	1 %	1,401,803,973	1,856,992,990	24- %
Units Listed	496	498	0 %	1,768	2,113	16- %
Units Sold	324	343	5- %	1,155	1,606	28- %
Sale Success Ratio	74 %	75 %		73 %	81 %	
% Sales to Listings	65 %	68 %		65 %	76 %	
Avg Price/Unit	1,304,534	1,215,513	7 %	1,213,683	1,156,284	4 %
Active Listings	480	369	30 %			

MULTI FAMILY REVENUE



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AREA: North Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	4,900,000	100- %	15,205,000	25,670,999	40- %
Units Listed	1	3	66- %	11	14	21- %
Units Sold	0	2	100- %	7	11	36- %
Sale Success Ratio	0 %	33 %		63 %	68 %	
% Sales to Listings	0 %	66 %		63 %	78 %	
Avg Price/Unit	0	2,450,000	100- %	2,172,142	2,333,727	6- %
Active Listings	2	1	100 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,617,000	5,500,000	70- %	2,342,000	12,837,000	81- %
Units Listed	9	1	800 %	21	25	16- %
Units Sold	1	1	0 %	2	8	75- %
Sale Success Ratio	20 %	50 %		11 %	38 %	
% Sales to Listings	11 %	100 %		9 %	32 %	
Avg Price/Unit	1,617,000	5,500,000	70- %	1,171,000	1,604,625	27- %
Active Listings	20	13	53 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	424,286,265	427,321,184	0 %	1,419,350,973	1,895,500,989	25- %
Units Listed	506	502	0 %	1,800	2,152	16- %
Units Sold	325	346	6- %	1,164	1,625	28- %
Sale Success Ratio	73 %	74 %		73 %	80 %	
% Sales to Listings	64 %	68 %		64 %	75 %	
Avg Price/Unit	1,305,496	1,235,032	5 %	1,219,373	1,166,462	4 %
Active Listings	502	383	31 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	45,000	0	0 %	515,000	1,115,000	53- %
Units Listed	7	6	16 %	33	33	0 %
Units Sold	1	0	0 %	6	4	50 %
Sale Success Ratio	25 %	0 %		20 %	17 %	
% Sales to Listings	14 %	0 %		18 %	12 %	
Avg Price/Unit	45,000	0	0 %	85,833	278,750	69- %
Active Listings	44	42	4 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,550,000	875,000	762 %	20,662,000	4,810,000	329 %
Units Listed	10	2	400 %	25	13	92 %
Units Sold	2	1	100 %	9	7	28 %
Sale Success Ratio	66 %	0 %		52 %	38 %	
% Sales to Listings	20 %	50 %		36 %	53 %	
Avg Price/Unit	3,775,000	875,000	331 %	2,295,777	687,142	234 %
Active Listings	22	14	57 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: North Vancouver

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	10,247,500	4,475,000	128 %
Units Listed	0	0	0 %	2	0	0 %
Units Sold	0	0	0 %	4	1	300 %
Sale Success Ratio	0 %	0 %		80 %	100 %	
% Sales to Listings	0 %	0 %		200 %	0 %	
Avg Price/Unit	0	0	0 %	2,561,875	4,475,000	42- %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,595,000	875,000	768 %	31,424,500	10,400,000	202 %
Units Listed	18	8	125 %	61	46	32 %
Units Sold	3	1	200 %	19	12	58 %
Sale Success Ratio	42 %	50 %		37 %	28 %	
% Sales to Listings	16 %	12 %		31 %	26 %	
Avg Price/Unit	2,531,666	875,000	189 %	1,653,921	866,666	90 %
Active Listings	68	57	19 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	431,881,265	428,196,184	0 %	1,450,775,473	1,905,900,989	23- %
Units Listed	524	510	2 %	1,861	2,198	15- %
Units Sold	328	347	5- %	1,183	1,637	27- %
Sale Success Ratio	73 %	74 %		71 %	79 %	
% Sales to Listings	62 %	68 %		63 %	74 %	
Avg Price/Unit	1,316,711	1,233,994	6 %	1,226,352	1,164,264	5 %
Active Listings	570	440	29 %			