

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Ladner

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,629,285	16,777,300	22 %	279,934,391	279,014,068	0 %
Units Listed	21	16	31 %	394	442	10- %
Units Sold	18	14	28 %	249	243	2 %
Sale Success Ratio	85 %	45 %		64 %	65 %	
% Sales to Listings	85 %	87 %		63 %	54 %	
Avg Price/Unit	1,146,071	1,198,378	4- %	1,124,234	1,148,206	2- %
Active Listings	88	101	12- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,930,600	4,218,800	6- %	75,654,200	68,122,115	11 %
Units Listed	11	20	45- %	128	180	28- %
Units Sold	5	7	28- %	107	100	7 %
Sale Success Ratio	50 %	50 %		73 %	78 %	
% Sales to Listings	45 %	35 %		83 %	55 %	
Avg Price/Unit	786,120	602,685	30 %	707,048	681,221	3 %
Active Listings	23	52	55- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,280,900	2,378,500	46- %	31,639,150	26,914,863	17 %
Units Listed	7	5	40 %	78	86	9- %
Units Sold	3	6	50- %	66	62	6 %
Sale Success Ratio	100 %	100 %		88 %	80 %	
% Sales to Listings	42 %	120 %		84 %	72 %	
Avg Price/Unit	426,966	396,416	7 %	479,381	434,110	10 %
Active Listings	9	13	30- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,840,785	23,374,600	10 %	387,227,741	374,051,046	3 %
Units Listed	39	41	4- %	600	708	15- %
Units Sold	26	27	3- %	422	405	4 %
Sale Success Ratio	76 %	52 %		69 %	70 %	
% Sales to Listings	66 %	65 %		70 %	57 %	
Avg Price/Unit	993,876	865,725	14 %	917,601	923,582	0 %
Active Listings	120	166	27- %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Ladner

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,305,000	100- %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	1,305,000	100- %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	5,273,000	4,825,000	9 %
Units Listed	1	0	0 %	12	12	0 %
Units Sold	0	0	0 %	4	3	33 %
Sale Success Ratio	0 %	0 %		40 %	27 %	
% Sales to Listings	0 %	0 %		33 %	25 %	
Avg Price/Unit	0	0	0 %	1,318,250	1,608,333	18- %
Active Listings	7	5	40 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,840,785	23,374,600	10 %	392,500,741	380,181,046	3 %
Units Listed	40	41	2- %	612	721	15- %
Units Sold	26	27	3- %	426	409	4 %
Sale Success Ratio	76 %	52 %		68 %	69 %	
% Sales to Listings	65 %	65 %		69 %	56 %	
Avg Price/Unit	993,876	865,725	14 %	921,363	929,538	0 %
Active Listings	127	171	25- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,840,785	23,374,600	10 %	392,500,741	380,181,046	3 %
Units Listed	40	41	2- %	612	721	15- %
Units Sold	26	27	3- %	426	409	4 %
Sale Success Ratio	76 %	52 %		68 %	69 %	
% Sales to Listings	65 %	65 %		69 %	56 %	
Avg Price/Unit	993,876	865,725	14 %	921,363	929,538	0 %
Active Listings	127	171	25- %			