

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	3,255,000	100- %	7,027,100	14,625,500	51- %
Units Listed	2	3	33- %	18	13	38 %
Units Sold	0	4	100- %	9	17	47- %
Sale Success Ratio	0 %	80 %		81 %	65 %	
% Sales to Listings	0 %	133 %		50 %	130 %	
Avg Price/Unit	0	813,750	100- %	780,788	860,323	9- %
Active Listings	13	4	225 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,349,600	23,240,400	68- %	69,486,118	81,318,300	14- %
Units Listed	44	29	51 %	259	197	31 %
Units Sold	12	39	69- %	115	143	19- %
Sale Success Ratio	40 %	81 %		65 %	79 %	
% Sales to Listings	27 %	134 %		44 %	72 %	
Avg Price/Unit	612,466	595,907	2 %	604,227	568,659	6 %
Active Listings	126	55	129 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	7,349,600	26,495,400	72- %	76,513,218	95,943,800	20- %
Units Listed	46	32	43 %	277	210	31 %
Units Sold	12	43	72- %	124	160	22- %
Sale Success Ratio	38 %	81 %		66 %	77 %	
% Sales to Listings	26 %	134 %		44 %	76 %	
Avg Price/Unit	612,466	616,172	0 %	617,042	599,648	2 %
Active Listings	139	59	135 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	479,900	0	0 %	2,875,800	1,414,900	103 %
Units Listed	0	2	100- %	7	8	12- %
Units Sold	1	0	0 %	6	3	100 %
Sale Success Ratio	100 %	0 %		100 %	42 %	
% Sales to Listings	0 %	0 %		85 %	37 %	
Avg Price/Unit	479,900	0	0 %	479,300	471,633	1 %
Active Listings	5	2	150 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,493,000	3,696,500	59- %	13,473,100	22,731,900	40- %
Units Listed	10	2	400 %	48	55	12- %
Units Sold	3	7	57- %	30	55	45- %
Sale Success Ratio	100 %	87 %		76 %	88 %	
% Sales to Listings	30 %	350 %		62 %	100 %	
Avg Price/Unit	497,666	528,071	5- %	449,103	413,307	8 %
Active Listings	20	3	566 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,972,900	3,696,500	46- %	16,348,900	24,146,800	32- %
Units Listed	10	4	150 %	55	63	12- %
Units Sold	4	7	42- %	36	58	37- %
Sale Success Ratio	100 %	58 %		80 %	84 %	
% Sales to Listings	40 %	175 %		65 %	92 %	
Avg Price/Unit	493,225	528,071	6- %	454,136	416,324	9 %
Active Listings	25	5	400 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	614,000	3,267,500	81- %	11,515,900	11,265,550	2 %
Units Listed	9	5	80 %	56	45	24 %
Units Sold	2	11	81- %	36	37	2- %
Sale Success Ratio	66 %	91 %		80 %	90 %	
% Sales to Listings	22 %	220 %		64 %	82 %	
Avg Price/Unit	307,000	297,045	3 %	319,886	304,474	5 %
Active Listings	23	9	155 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	614,000	3,267,500	81- %	11,515,900	11,265,550	2 %
Units Listed	9	5	80 %	56	45	24 %
Units Sold	2	11	81- %	36	37	2- %
Sale Success Ratio	66 %	91 %		80 %	90 %	
% Sales to Listings	22 %	220 %		64 %	82 %	
Avg Price/Unit	307,000	297,045	3 %	319,886	304,474	5 %
Active Listings	23	9	155 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	479,900	3,255,000	85- %	9,902,900	16,040,400	38- %
Units Listed	2	5	60- %	25	21	19 %
Units Sold	1	4	75- %	15	20	25- %
Sale Success Ratio	50 %	44 %		88 %	60 %	
% Sales to Listings	50 %	80 %		60 %	95 %	
Avg Price/Unit	479,900	813,750	41- %	660,193	802,020	17- %
Active Listings	18	6	200 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,456,600	30,204,400	68- %	94,475,118	115,315,750	18- %
Units Listed	63	36	75 %	363	297	22 %
Units Sold	17	57	70- %	181	235	22- %
Sale Success Ratio	47 %	83 %		69 %	83 %	
% Sales to Listings	26 %	158 %		49 %	79 %	
Avg Price/Unit	556,270	529,901	4 %	521,961	490,705	6 %
Active Listings	169	67	152 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,936,500	33,459,400	70- %	104,378,018	131,356,150	20- %
Units Listed	65	41	58 %	388	318	22 %
Units Sold	18	61	70- %	196	255	23- %
Sale Success Ratio	47 %	79 %		71 %	80 %	
% Sales to Listings	27 %	148 %		50 %	80 %	
Avg Price/Unit	552,027	548,514	0 %	532,540	515,122	3 %
Active Listings	187	73	156 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	550,000	100- %	2,050,000	3,494,000	41- %
Units Listed	1	3	66- %	10	11	9- %
Units Sold	0	1	100- %	1	4	75- %
Sale Success Ratio	0 %	50 %		25 %	50 %	
% Sales to Listings	0 %	33 %		10 %	36 %	
Avg Price/Unit	0	550,000	100- %	2,050,000	873,500	134 %
Active Listings	17	6	183 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	479,900	3,255,000	85- %	9,902,900	16,040,400	38- %
Units Listed	2	5	60- %	25	21	19 %
Units Sold	1	4	75- %	15	20	25- %
Sale Success Ratio	50 %	44 %		88 %	60 %	
% Sales to Listings	50 %	80 %		60 %	95 %	
Avg Price/Unit	479,900	813,750	41- %	660,193	802,020	17- %
Active Listings	18	6	200 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	9,456,600	30,754,400	69- %	96,525,118	118,809,750	18- %
Units Listed	64	39	64 %	373	308	21 %
Units Sold	17	58	70- %	182	239	23- %
Sale Success Ratio	47 %	82 %		69 %	82 %	
% Sales to Listings	26 %	148 %		48 %	77 %	
Avg Price/Unit	556,270	530,248	4 %	530,357	497,111	6 %
Active Listings	186	73	154 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,936,500	34,009,400	70- %	106,428,018	134,850,150	21- %
Units Listed	66	44	50 %	398	329	20 %
Units Sold	18	62	70- %	197	259	23- %
Sale Success Ratio	47 %	78 %		70 %	79 %	
% Sales to Listings	27 %	140 %		49 %	78 %	
Avg Price/Unit	552,027	548,538	0 %	540,243	520,656	3 %
Active Listings	204	79	158 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	5,149,393	1,400,000	267 %
Units Listed	3	2	50 %	8	14	42- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		12 %	12 %	
% Sales to Listings	0 %	0 %		12 %	7 %	
Avg Price/Unit	0	0	0 %	5,149,393	1,400,000	267 %
Active Listings	8	12	33- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	5,149,393	1,400,000	267 %
Units Listed	3	2	50 %	8	14	42- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		12 %	12 %	
% Sales to Listings	0 %	0 %		12 %	7 %	
Avg Price/Unit	0	0	0 %	5,149,393	1,400,000	267 %
Active Listings	8	12	33- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	1,047,000	0	0 %
Units Listed	0	0	0 %	7	4	75 %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		75 %	0 %	
% Sales to Listings	0 %	0 %		42 %	0 %	
Avg Price/Unit	0	0	0 %	349,000	0	0 %
Active Listings	6	2	200 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,047,000	0	0 %
Units Listed	0	0	0 %	7	4	75 %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		75 %	0 %	
% Sales to Listings	0 %	0 %		42 %	0 %	
Avg Price/Unit	0	0	0 %	349,000	0	0 %
Active Listings	6	2	200 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

IC&I - MULTI FAMILY

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	2	2	0 %	8	8	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	9	10	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	3	2	50 %	9	8	12 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	10	10	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	6,196,393	1,400,000	342 %
Units Listed	5	4	25 %	23	26	11- %
Units Sold	0	0	0 %	4	1	300 %
Sale Success Ratio	0 %	0 %		25 %	7 %	
% Sales to Listings	0 %	0 %		17 %	3 %	
Avg Price/Unit	0	0	0 %	1,549,098	1,400,000	10 %
Active Listings	23	24	4- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	6,196,393	1,400,000	342 %
Units Listed	6	4	50 %	24	26	7- %
Units Sold	0	0	0 %	4	1	300 %
Sale Success Ratio	0 %	0 %		25 %	7 %	
% Sales to Listings	0 %	0 %		16 %	3 %	
Avg Price/Unit	0	0	0 %	1,549,098	1,400,000	10 %
Active Listings	24	24	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Ladner

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	479,900	3,255,000	85- %	9,902,900	16,040,400	38- %
Units Listed	3	5	40- %	26	21	23 %
Units Sold	1	4	75- %	15	20	25- %
Sale Success Ratio	50 %	44 %		88 %	60 %	
% Sales to Listings	33 %	80 %		57 %	95 %	
Avg Price/Unit	479,900	813,750	41- %	660,193	802,020	17- %
Active Listings	19	6	216 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,456,600	30,754,400	69- %	102,721,511	120,209,750	14- %
Units Listed	69	43	60 %	396	334	18 %
Units Sold	17	58	70- %	186	240	22- %
Sale Success Ratio	45 %	82 %		66 %	78 %	
% Sales to Listings	24 %	134 %		46 %	71 %	
Avg Price/Unit	556,270	530,248	4 %	552,266	500,873	10 %
Active Listings	209	97	115 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,936,500	34,009,400	70- %	112,624,411	136,250,150	17- %
Units Listed	72	48	50 %	422	355	18 %
Units Sold	18	62	70- %	201	260	22- %
Sale Success Ratio	46 %	78 %		67 %	76 %	
% Sales to Listings	25 %	129 %		47 %	73 %	
Avg Price/Unit	552,027	548,538	0 %	560,320	524,039	6 %
Active Listings	228	103	121 %			