

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Burnaby South

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	24,323,200	43,511,700	44- %	162,447,288	210,001,811	22- %
Units Listed	126	105	20 %	543	546	0 %
Units Sold	31	60	48- %	204	294	30- %
Sale Success Ratio	44 %	68 %		54 %	62 %	
% Sales to Listings	24 %	57 %		37 %	53 %	
Avg Price/Unit	784,619	725,195	8 %	796,310	714,291	11 %
Active Listings	302	248	21 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,642,988	18,927,353	17- %	78,708,724	109,193,444	27- %
Units Listed	82	41	100 %	354	286	23 %
Units Sold	31	40	22- %	159	238	33- %
Sale Success Ratio	67 %	83 %		60 %	79 %	
% Sales to Listings	37 %	97 %		44 %	83 %	
Avg Price/Unit	504,612	473,183	6 %	495,023	458,795	7 %
Active Listings	169	89	89 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	27,161,500	35,475,900	23- %	144,280,004	163,561,042	11- %
Units Listed	186	130	43 %	830	781	6 %
Units Sold	78	107	27- %	401	495	18- %
Sale Success Ratio	61 %	80 %		65 %	71 %	
% Sales to Listings	41 %	82 %		48 %	63 %	
Avg Price/Unit	348,224	331,550	5 %	359,800	330,426	8 %
Active Listings	375	303	23 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	67,127,688	97,914,953	31- %	385,436,016	482,756,297	20- %
Units Listed	394	276	42 %	1,727	1,613	7 %
Units Sold	140	207	32- %	764	1,027	25- %
Sale Success Ratio	58 %	76 %		61 %	70 %	
% Sales to Listings	35 %	75 %		44 %	63 %	
Avg Price/Unit	479,483	473,019	1 %	504,497	470,064	7 %
Active Listings	846	640	32 %			

MULTI FAMILY REVENUE

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: Burnaby South

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	835,000	2,901,000	71- %	3,229,200	5,353,000	39- %
Units Listed	2	3	33- %	13	10	30 %
Units Sold	1	3	66- %	3	6	50- %
Sale Success Ratio	100 %	100 %		60 %	66 %	
% Sales to Listings	50 %	100 %		23 %	60 %	
Avg Price/Unit	835,000	967,000	13- %	1,076,400	892,166	20 %
Active Listings	9	4	125 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	699,000	100- %	4,486,000	4,070,000	10 %
Units Listed	2	1	100 %	16	16	0 %
Units Sold	0	1	100- %	4	6	33- %
Sale Success Ratio	0 %	25 %		44 %	37 %	
% Sales to Listings	0 %	100 %		25 %	37 %	
Avg Price/Unit	0	699,000	100- %	1,121,500	678,333	65 %
Active Listings	12	8	50 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	67,962,688	101,514,953	33- %	393,151,216	492,179,297	20- %
Units Listed	398	280	42 %	1,756	1,639	7 %
Units Sold	141	211	33- %	771	1,039	25- %
Sale Success Ratio	58 %	76 %		61 %	69 %	
% Sales to Listings	35 %	75 %		43 %	63 %	
Avg Price/Unit	482,004	481,113	0 %	509,923	473,704	7 %
Active Listings	867	652	32 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,000	0	0 %	313,000	95,500	227 %
Units Listed	7	7	0 %	46	50	8- %
Units Sold	1	0	0 %	7	4	75 %
Sale Success Ratio	14 %	0 %		16 %	8 %	
% Sales to Listings	14 %	0 %		15 %	8 %	
Avg Price/Unit	34,000	0	0 %	44,714	23,875	87 %
Active Listings	44	52	15- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,226,000	1,300,000	5- %	8,663,788	10,982,300	21- %
Units Listed	7	6	16 %	46	31	48 %
Units Sold	4	1	300 %	15	16	6- %
Sale Success Ratio	30 %	20 %		34 %	40 %	
% Sales to Listings	57 %	16 %		32 %	51 %	
Avg Price/Unit	306,500	1,300,000	76- %	577,585	686,393	15- %
Active Listings	37	30	23 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Burnaby South

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,150,000	100- %	0	10,180,000	100- %
Units Listed	3	0	0 %	9	7	28 %
Units Sold	0	1	100- %	0	8	100- %
Sale Success Ratio	0 %	100 %		0 %	88 %	
% Sales to Listings	0 %	0 %		0 %	114 %	
Avg Price/Unit	0	1,150,000	100- %	0	1,272,500	100- %
Active Listings	7	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	2	1	100 %	2	7	71- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	8	75- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,260,000	2,450,000	48- %	8,976,788	21,257,800	57- %
Units Listed	19	14	35 %	103	95	8 %
Units Sold	5	2	150 %	22	28	21- %
Sale Success Ratio	25 %	14 %		25 %	27 %	
% Sales to Listings	26 %	14 %		21 %	29 %	
Avg Price/Unit	252,000	1,225,000	79- %	408,035	759,207	46- %
Active Listings	90	90	0 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	69,222,688	103,964,953	33- %	402,128,004	513,437,097	21- %
Units Listed	417	294	41 %	1,859	1,734	7 %
Units Sold	146	213	31- %	793	1,067	25- %
Sale Success Ratio	55 %	73 %		58 %	67 %	
% Sales to Listings	35 %	72 %		42 %	61 %	
Avg Price/Unit	474,128	488,098	2- %	507,097	481,196	5 %
Active Listings	957	742	28 %			