

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Burnaby South

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	45,963,500	76,391,452	39- %	433,286,919	662,257,276	34- %
Units Listed	104	110	5- %	649	716	9- %
Units Sold	24	38	36- %	235	361	34- %
Sale Success Ratio	28 %	45 %		42 %	62 %	
% Sales to Listings	23 %	34 %		36 %	50 %	
Avg Price/Unit	1,915,145	2,010,301	4- %	1,843,774	1,834,507	0 %
Active Listings	252	210	20 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,566,500	23,813,600	17- %	148,907,136	178,984,666	16- %
Units Listed	56	49	14 %	304	318	4- %
Units Sold	26	29	10- %	170	221	23- %
Sale Success Ratio	61 %	82 %		64 %	77 %	
% Sales to Listings	46 %	59 %		55 %	69 %	
Avg Price/Unit	752,557	821,158	8- %	875,924	809,885	8 %
Active Listings	86	58	48 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,237,688	59,248,700	8- %	402,344,469	482,604,113	16- %
Units Listed	145	145	0 %	887	1,086	18- %
Units Sold	92	125	26- %	697	991	29- %
Sale Success Ratio	79 %	82 %		81 %	83 %	
% Sales to Listings	63 %	86 %		78 %	91 %	
Avg Price/Unit	589,540	473,989	24 %	577,251	486,986	18 %
Active Listings	146	139	5 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	119,767,688	159,453,752	24- %	984,538,524	1,323,846,055	25- %
Units Listed	305	304	0 %	1,840	2,120	13- %
Units Sold	142	192	26- %	1,102	1,573	29- %
Sale Success Ratio	58 %	70 %		65 %	76 %	
% Sales to Listings	46 %	63 %		59 %	74 %	
Avg Price/Unit	843,434	830,488	1 %	893,410	841,605	6 %
Active Listings	484	407	18 %			

MULTI FAMILY REVENUE



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AREA: Burnaby South

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,008,000	0	0 %	14,524,000	9,690,000	49 %
Units Listed	2	7	71- %	18	23	21- %
Units Sold	1	0	0 %	8	6	33 %
Sale Success Ratio	25 %	0 %		53 %	42 %	
% Sales to Listings	50 %	0 %		44 %	26 %	
Avg Price/Unit	2,008,000	0	0 %	1,815,500	1,615,000	12 %
Active Listings	9	11	18- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,137,500	0	0 %	4,272,500	2,100,000	103 %
Units Listed	1	1	0 %	6	17	64- %
Units Sold	1	0	0 %	3	1	200 %
Sale Success Ratio	50 %	0 %		30 %	5 %	
% Sales to Listings	100 %	0 %		50 %	5 %	
Avg Price/Unit	2,137,500	0	0 %	1,424,166	2,100,000	32- %
Active Listings	5	10	50- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	123,913,188	159,453,752	22- %	1,003,335,024	1,335,636,055	24- %
Units Listed	308	312	1- %	1,864	2,160	13- %
Units Sold	144	192	25- %	1,113	1,580	29- %
Sale Success Ratio	58 %	70 %		65 %	75 %	
% Sales to Listings	46 %	61 %		59 %	73 %	
Avg Price/Unit	860,508	830,488	3 %	901,469	845,339	6 %
Active Listings	498	428	16 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,500	465,500	82- %	2,664,500	2,151,500	23 %
Units Listed	6	5	20 %	45	46	2- %
Units Sold	1	4	75- %	13	19	31- %
Sale Success Ratio	10 %	50 %		25 %	35 %	
% Sales to Listings	16 %	80 %		28 %	41 %	
Avg Price/Unit	80,500	116,375	30- %	204,961	113,236	81 %
Active Listings	31	34	8- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,089,400	100- %	15,423,360	19,321,890	20- %
Units Listed	2	5	60- %	21	33	36- %
Units Sold	0	2	100- %	16	18	11- %
Sale Success Ratio	0 %	40 %		61 %	56 %	
% Sales to Listings	0 %	40 %		76 %	54 %	
Avg Price/Unit	0	544,700	100- %	963,960	1,073,438	10- %
Active Listings	18	19	5- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Burnaby South

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	3	2	50 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	0	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,500	1,554,900	94- %	18,087,860	21,473,390	15- %
Units Listed	9	10	10- %	70	82	14- %
Units Sold	1	6	83- %	29	37	21- %
Sale Success Ratio	10 %	46 %		37 %	41 %	
% Sales to Listings	11 %	60 %		41 %	45 %	
Avg Price/Unit	80,500	259,150	68- %	623,719	580,361	7 %
Active Listings	54	53	1 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	123,993,688	161,008,652	22- %	1,021,422,884	1,357,109,445	24- %
Units Listed	317	322	1- %	1,934	2,242	13- %
Units Sold	145	198	26- %	1,142	1,617	29- %
Sale Success Ratio	56 %	68 %		64 %	74 %	
% Sales to Listings	45 %	61 %		59 %	72 %	
Avg Price/Unit	855,128	813,175	5 %	894,415	839,276	6 %
Active Listings	552	481	14 %			