

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	8,756,900	6,000,952	45 %
Units Listed	0	1	100- %	18	29	37- %
Units Sold	0	0	0 %	9	7	28 %
Sale Success Ratio	0 %	0 %		47 %	31 %	
% Sales to Listings	0 %	0 %		50 %	24 %	
Avg Price/Unit	0	0	0 %	972,988	857,278	13 %
Active Listings	5	9	44- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,061,500	10,557,500	33- %	101,770,100	108,228,376	5- %
Units Listed	9	17	47- %	222	270	17- %
Units Sold	10	13	23- %	131	154	14- %
Sale Success Ratio	52 %	65 %		60 %	59 %	
% Sales to Listings	111 %	76 %		59 %	57 %	
Avg Price/Unit	706,150	812,115	13- %	776,870	702,781	10 %
Active Listings	44	53	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,061,500	10,557,500	33- %	110,527,000	114,229,328	3- %
Units Listed	9	18	50- %	240	299	19- %
Units Sold	10	13	23- %	140	161	13- %
Sale Success Ratio	50 %	59 %		59 %	57 %	
% Sales to Listings	111 %	72 %		58 %	53 %	
Avg Price/Unit	706,150	812,115	13- %	789,478	709,498	11 %
Active Listings	49	62	20- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,639,300	0	0 %	12,581,397	4,439,900	183 %
Units Listed	2	6	66- %	52	27	92 %
Units Sold	7	0	0 %	25	8	212 %
Sale Success Ratio	63 %	0 %		67 %	61 %	
% Sales to Listings	350 %	0 %		48 %	29 %	
Avg Price/Unit	377,042	0	0 %	503,255	554,987	9- %
Active Listings	24	14	71 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,301,000	4,172,500	51 %	55,421,635	55,872,413	0 %
Units Listed	11	4	175 %	200	197	1 %
Units Sold	13	8	62 %	118	116	1 %
Sale Success Ratio	61 %	44 %		61 %	62 %	
% Sales to Listings	118 %	200 %		59 %	58 %	
Avg Price/Unit	484,692	521,562	7- %	469,674	481,658	2- %
Active Listings	35	36	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	8,940,300	4,172,500	114 %	68,003,032	60,312,313	12 %
Units Listed	13	10	30 %	252	224	12 %
Units Sold	20	8	150 %	143	124	15 %
Sale Success Ratio	62 %	38 %		62 %	62 %	
% Sales to Listings	153 %	80 %		56 %	55 %	
Avg Price/Unit	447,015	521,562	14- %	475,545	486,389	2- %
Active Listings	59	50	18 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	894,600	0	0 %	3,765,375	1,706,400	120 %
Units Listed	5	0	0 %	30	17	76 %
Units Sold	2	0	0 %	10	6	66 %
Sale Success Ratio	40 %	0 %		43 %	54 %	
% Sales to Listings	40 %	0 %		33 %	35 %	
Avg Price/Unit	447,300	0	0 %	376,537	284,400	32 %
Active Listings	12	6	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,731,800	1,276,500	35 %	17,518,750	13,951,100	25 %
Units Listed	2	6	66- %	65	88	26- %
Units Sold	5	4	25 %	50	41	21 %
Sale Success Ratio	83 %	50 %		72 %	52 %	
% Sales to Listings	250 %	66 %		76 %	46 %	
Avg Price/Unit	346,360	319,125	8 %	350,375	340,270	2 %
Active Listings	10	17	41- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,626,400	1,276,500	105 %	21,284,125	15,657,500	35 %
Units Listed	7	6	16 %	95	105	9- %
Units Sold	7	4	75 %	60	47	27 %
Sale Success Ratio	63 %	50 %		65 %	52 %	
% Sales to Listings	100 %	66 %		63 %	44 %	
Avg Price/Unit	375,200	319,125	17 %	354,735	333,138	6 %
Active Listings	22	23	4- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,533,900	0	0 %	25,103,672	12,147,252	106 %
Units Listed	7	7	0 %	100	73	36 %
Units Sold	9	0	0 %	44	21	109 %
Sale Success Ratio	52 %	0 %		55 %	45 %	
% Sales to Listings	128 %	0 %		44 %	28 %	
Avg Price/Unit	392,655	0	0 %	570,538	578,440	1- %
Active Listings	41	29	41 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,094,300	16,006,500	5- %	174,710,485	178,051,889	1- %
Units Listed	22	27	18- %	487	555	12- %
Units Sold	28	25	12 %	299	311	3- %
Sale Success Ratio	60 %	54 %		62 %	59 %	
% Sales to Listings	127 %	92 %		61 %	56 %	
Avg Price/Unit	539,082	640,260	15- %	584,316	572,514	2 %
Active Listings	89	106	16- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,628,200	16,006,500	16 %	199,814,157	190,199,141	5 %
Units Listed	29	34	14- %	587	628	6- %
Units Sold	37	25	48 %	343	332	3 %
Sale Success Ratio	58 %	49 %		61 %	58 %	
% Sales to Listings	127 %	73 %		58 %	52 %	
Avg Price/Unit	503,464	640,260	21- %	582,548	572,888	1 %
Active Listings	130	135	3- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,260,000	0	0 %	4,899,200	5,181,500	5- %
Units Listed	1	1	0 %	8	14	42- %
Units Sold	1	0	0 %	5	6	16- %
Sale Success Ratio	50 %	0 %		45 %	40 %	
% Sales to Listings	100 %	0 %		62 %	42 %	
Avg Price/Unit	1,260,000	0	0 %	979,840	863,583	13 %
Active Listings	2	2	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,260,000	0	0 %	4,899,200	5,181,500	5- %
Units Listed	1	1	0 %	8	14	42- %
Units Sold	1	0	0 %	5	6	16- %
Sale Success Ratio	50 %	0 %		45 %	40 %	
% Sales to Listings	100 %	0 %		62 %	42 %	
Avg Price/Unit	1,260,000	0	0 %	979,840	863,583	13 %
Active Listings	2	2	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	465,000	100- %	1,507,000	4,265,000	64- %
Units Listed	0	0	0 %	4	2	100 %
Units Sold	0	1	100- %	2	3	33- %
Sale Success Ratio	0 %	100 %		66 %	60 %	
% Sales to Listings	0 %	0 %		50 %	150 %	
Avg Price/Unit	0	465,000	100- %	753,500	1,421,666	46- %
Active Listings	1	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,533,900	0	0 %	25,103,672	12,147,252	106 %
Units Listed	7	7	0 %	100	73	36 %
Units Sold	9	0	0 %	44	21	109 %
Sale Success Ratio	52 %	0 %		55 %	45 %	
% Sales to Listings	128 %	0 %		44 %	28 %	
Avg Price/Unit	392,655	0	0 %	570,538	578,440	1- %
Active Listings	41	29	41 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,354,300	16,471,500	0 %	181,116,685	187,498,389	3- %
Units Listed	23	28	17- %	499	571	12- %
Units Sold	29	26	11 %	306	320	4- %
Sale Success Ratio	60 %	55 %		61 %	58 %	
% Sales to Listings	126 %	92 %		61 %	56 %	
Avg Price/Unit	563,941	633,519	10- %	591,884	585,932	1 %
Active Listings	92	108	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	19,888,200	16,471,500	20 %	206,220,357	199,645,641	3 %
Units Listed	30	35	14- %	599	644	6- %
Units Sold	38	26	46 %	350	341	2 %
Sale Success Ratio	58 %	50 %		61 %	57 %	
% Sales to Listings	126 %	74 %		58 %	52 %	
Avg Price/Unit	523,373	633,519	17- %	589,201	585,471	0 %
Active Listings	133	137	2- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	31,000	145,000	78- %
Units Listed	3	0	0 %	8	14	42- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		16 %	13 %	
% Sales to Listings	0 %	0 %		12 %	14 %	
Avg Price/Unit	0	0	0 %	31,000	72,500	57- %
Active Listings	6	4	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	31,000	145,000	78- %
Units Listed	3	0	0 %	8	14	42- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		16 %	13 %	
% Sales to Listings	0 %	0 %		12 %	14 %	
Avg Price/Unit	0	0	0 %	31,000	72,500	57- %
Active Listings	6	4	50 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	875,000	0	0 %
Units Listed	0	0	0 %	2	2	0 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	437,500	0	0 %
Active Listings	0	2	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	835,000	6,396,000	86- %
Units Listed	0	0	0 %	3	2	50 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		33 %	25 %	
% Sales to Listings	0 %	0 %		33 %	50 %	
Avg Price/Unit	0	0	0 %	835,000	6,396,000	86- %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,710,000	6,396,000	73- %
Units Listed	0	0	0 %	5	4	25 %
Units Sold	0	0	0 %	3	1	200 %
Sale Success Ratio	0 %	0 %		42 %	25 %	
% Sales to Listings	0 %	0 %		60 %	25 %	
Avg Price/Unit	0	0	0 %	570,000	6,396,000	91- %
Active Listings	1	2	50- %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	2	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	2	50- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	3	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	3	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	875,000	0	0 %
Units Listed	0	0	0 %	2	2	0 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	437,500	0	0 %
Active Listings	0	2	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	866,000	6,541,000	86- %
Units Listed	3	0	0 %	11	21	47- %
Units Sold	0	0	0 %	2	3	33- %
Sale Success Ratio	0 %	0 %		20 %	13 %	
% Sales to Listings	0 %	0 %		18 %	14 %	
Avg Price/Unit	0	0	0 %	433,000	2,180,333	80- %
Active Listings	8	6	33 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,741,000	6,541,000	73- %
Units Listed	3	0	0 %	13	23	43- %
Units Sold	0	0	0 %	4	3	33 %
Sale Success Ratio	0 %	0 %		28 %	13 %	
% Sales to Listings	0 %	0 %		30 %	13 %	
Avg Price/Unit	0	0	0 %	435,250	2,180,333	80- %
Active Listings	8	8	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby East

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,533,900	0	0 %	25,978,672	12,147,252	113 %
Units Listed	7	7	0 %	102	75	36 %
Units Sold	9	0	0 %	46	21	119 %
Sale Success Ratio	52 %	0 %		55 %	45 %	
% Sales to Listings	128 %	0 %		45 %	28 %	
Avg Price/Unit	392,655	0	0 %	564,753	578,440	2- %
Active Listings	41	31	32 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	16,354,300	16,471,500	0 %	181,982,685	194,039,389	6- %
Units Listed	26	28	7- %	510	592	13- %
Units Sold	29	26	11 %	308	323	4- %
Sale Success Ratio	58 %	49 %		61 %	57 %	
% Sales to Listings	111 %	92 %		60 %	54 %	
Avg Price/Unit	563,941	633,519	10- %	590,852	600,741	1- %
Active Listings	100	114	12- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,888,200	16,471,500	20 %	207,961,357	206,186,641	0 %
Units Listed	33	35	5- %	612	667	8- %
Units Sold	38	26	46 %	354	344	2 %
Sale Success Ratio	56 %	44 %		60 %	56 %	
% Sales to Listings	115 %	74 %		57 %	51 %	
Avg Price/Unit	523,373	633,519	17- %	587,461	599,379	1- %
Active Listings	141	145	2- %			