

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Burnaby North

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	39,146,900	51,531,190	24- %	431,183,221	732,509,431	41- %
Units Listed	84	93	9- %	605	730	17- %
Units Sold	20	30	33- %	252	421	40- %
Sale Success Ratio	33 %	40 %		49 %	66 %	
% Sales to Listings	23 %	32 %		41 %	57 %	
Avg Price/Unit	1,957,345	1,717,706	13 %	1,711,044	1,739,927	1- %
Active Listings	216	163	32 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,996,788	26,030,188	46- %	150,678,626	169,545,263	11- %
Units Listed	42	48	12- %	277	328	15- %
Units Sold	17	36	52- %	193	256	24- %
Sale Success Ratio	62 %	85 %		75 %	82 %	
% Sales to Listings	40 %	75 %		69 %	78 %	
Avg Price/Unit	823,340	723,060	13 %	780,718	662,286	17 %
Active Listings	55	55	0 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	49,008,268	47,491,979	3 %	340,174,569	332,597,081	2 %
Units Listed	121	137	11- %	834	881	5- %
Units Sold	86	99	13- %	654	747	12- %
Sale Success Ratio	79 %	79 %		82 %	82 %	
% Sales to Listings	71 %	72 %		78 %	84 %	
Avg Price/Unit	569,863	479,716	18 %	520,144	445,243	16 %
Active Listings	121	126	3- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	102,151,956	125,053,357	18- %	922,036,416	1,234,651,775	25- %
Units Listed	247	278	11- %	1,716	1,939	11- %
Units Sold	123	165	25- %	1,099	1,424	22- %
Sale Success Ratio	63 %	68 %		70 %	77 %	
% Sales to Listings	49 %	59 %		64 %	73 %	
Avg Price/Unit	830,503	757,899	9 %	838,977	867,030	3- %
Active Listings	392	344	13 %			

MULTI FAMILY REVENUE



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AREA: Burnaby North

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,950,000	0	0 %	8,188,000	10,726,000	23- %
Units Listed	1	1	0 %	18	10	80 %
Units Sold	1	0	0 %	4	5	20- %
Sale Success Ratio	50 %	0 %		33 %	62 %	
% Sales to Listings	100 %	0 %		22 %	50 %	
Avg Price/Unit	1,950,000	0	0 %	2,047,000	2,145,200	4- %
Active Listings	7	2	250 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,750,000	4,250,000	58- %
Units Listed	1	2	50- %	12	9	33 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		11 %	28 %	
% Sales to Listings	0 %	0 %		8 %	22 %	
Avg Price/Unit	0	0	0 %	1,750,000	2,125,000	17- %
Active Listings	7	5	40 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	104,101,956	125,053,357	16- %	931,974,416	1,249,627,775	25- %
Units Listed	249	281	11- %	1,746	1,958	10- %
Units Sold	124	165	24- %	1,104	1,431	22- %
Sale Success Ratio	62 %	67 %		70 %	76 %	
% Sales to Listings	49 %	58 %		63 %	73 %	
Avg Price/Unit	839,531	757,899	10 %	844,179	873,254	3- %
Active Listings	406	351	15 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	240,000	100- %	1,720,000-	3,830,000	144- %
Units Listed	5	7	28- %	40	44	9- %
Units Sold	0	2	100- %	13	7	85 %
Sale Success Ratio	0 %	22 %		25 %	18 %	
% Sales to Listings	0 %	28 %		32 %	15 %	
Avg Price/Unit	0	120,000	100- %	132,307-	547,142	124- %
Active Listings	34	37	8- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,852,000	7,593,510	49- %
Units Listed	1	1	0 %	10	17	41- %
Units Sold	0	0	0 %	4	6	33- %
Sale Success Ratio	0 %	0 %		33 %	54 %	
% Sales to Listings	0 %	0 %		40 %	35 %	
Avg Price/Unit	0	0	0 %	963,000	1,265,585	23- %
Active Listings	6	13	53- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Burnaby North

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	2	2	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	0	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	240,000	100- %	2,132,000	11,423,510	81- %
Units Listed	7	8	12- %	53	63	15- %
Units Sold	0	2	100- %	17	13	30 %
Sale Success Ratio	0 %	20 %		26 %	25 %	
% Sales to Listings	0 %	25 %		32 %	20 %	
Avg Price/Unit	0	120,000	100- %	125,411	878,731	85- %
Active Listings	42	50	16- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	104,101,956	125,293,357	16- %	934,106,416	1,261,051,285	25- %
Units Listed	256	289	11- %	1,799	2,021	10- %
Units Sold	124	167	25- %	1,121	1,444	22- %
Sale Success Ratio	60 %	66 %		68 %	75 %	
% Sales to Listings	48 %	57 %		62 %	71 %	
Avg Price/Unit	839,531	750,259	11 %	833,279	873,304	4- %
Active Listings	448	401	11 %			