

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,021,000	1,010,000	199 %	22,597,800	16,523,688	36 %
Units Listed	2	2	0 %	41	37	10 %
Units Sold	3	1	200 %	19	15	26 %
Sale Success Ratio	50 %	50 %		45 %	42 %	
% Sales to Listings	150 %	50 %		46 %	40 %	
Avg Price/Unit	1,007,000	1,010,000	0 %	1,189,357	1,101,579	7 %
Active Listings	9	13	30- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	31,574,300	29,615,300	6 %	508,858,343	334,099,003	52 %
Units Listed	35	44	20- %	837	786	6 %
Units Sold	35	34	2 %	522	392	33 %
Sale Success Ratio	53 %	50 %		65 %	52 %	
% Sales to Listings	100 %	77 %		62 %	49 %	
Avg Price/Unit	902,122	871,038	3 %	974,824	852,293	14 %
Active Listings	139	146	4- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,595,300	30,625,300	12 %	531,456,143	350,622,691	51 %
Units Listed	37	46	19- %	878	823	6 %
Units Sold	38	35	8 %	541	407	32 %
Sale Success Ratio	53 %	50 %		64 %	52 %	
% Sales to Listings	102 %	76 %		61 %	49 %	
Avg Price/Unit	910,402	875,008	4 %	982,358	861,480	14 %
Active Listings	148	159	6- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,779,599	919,900	636 %	24,852,911	14,220,900	74 %
Units Listed	2	3	33- %	78	46	69 %
Units Sold	11	2	450 %	47	27	74 %
Sale Success Ratio	100 %	66 %		69 %	72 %	
% Sales to Listings	550 %	66 %		60 %	58 %	
Avg Price/Unit	616,327	459,950	33 %	528,785	526,700	0 %
Active Listings	20	14	42 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	9,976,500	10,764,288	7- %	135,926,613	122,777,587	10 %
Units Listed	30	32	6- %	481	497	3- %
Units Sold	22	24	8- %	295	278	6 %
Sale Success Ratio	55 %	53 %		64 %	60 %	
% Sales to Listings	73 %	75 %		61 %	55 %	
Avg Price/Unit	453,477	448,512	1 %	460,768	441,645	4 %
Active Listings	86	91	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,756,099	11,684,188	43 %	160,779,524	136,998,487	17 %
Units Listed	32	35	8- %	559	543	2 %
Units Sold	33	26	26 %	342	305	12 %
Sale Success Ratio	64 %	54 %		65 %	61 %	
% Sales to Listings	103 %	74 %		61 %	56 %	
Avg Price/Unit	507,760	449,391	12 %	470,115	449,175	4 %
Active Listings	106	105	0 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,649,200	2,623,700	37- %	31,360,820	20,830,800	50 %
Units Listed	6	20	70- %	96	115	16- %
Units Sold	3	6	50- %	71	52	36 %
Sale Success Ratio	75 %	40 %		69 %	46 %	
% Sales to Listings	50 %	30 %		73 %	45 %	
Avg Price/Unit	549,733	437,283	25 %	441,701	400,592	10 %
Active Listings	27	40	32- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	17,360,800	20,445,350	15- %	252,815,312	251,344,085	0 %
Units Listed	75	68	10 %	1,282	1,408	8- %
Units Sold	49	57	14- %	706	729	3- %
Sale Success Ratio	50 %	51 %		57 %	54 %	
% Sales to Listings	65 %	83 %		55 %	51 %	
Avg Price/Unit	354,302	358,690	1- %	358,095	344,779	3 %
Active Listings	265	271	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	19,010,000	23,069,050	17- %	284,176,132	272,174,885	4 %
Units Listed	81	88	7- %	1,378	1,523	9- %
Units Sold	52	63	17- %	777	781	0 %
Sale Success Ratio	50 %	50 %		58 %	54 %	
% Sales to Listings	64 %	71 %		56 %	51 %	
Avg Price/Unit	365,576	366,175	0 %	365,735	348,495	4 %
Active Listings	292	311	6- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,449,799	4,553,600	151 %	78,811,531	51,575,388	52 %
Units Listed	10	25	60- %	215	198	8 %
Units Sold	17	9	88 %	137	94	45 %
Sale Success Ratio	80 %	45 %		64 %	51 %	
% Sales to Listings	170 %	36 %		63 %	47 %	
Avg Price/Unit	673,517	505,955	33 %	575,266	548,674	4 %
Active Listings	56	67	16- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	58,911,600	60,824,938	3- %	897,600,268	708,220,675	26 %
Units Listed	140	144	2- %	2,600	2,691	3- %
Units Sold	106	115	7- %	1,523	1,399	8 %
Sale Success Ratio	52 %	51 %		61 %	55 %	
% Sales to Listings	75 %	79 %		58 %	51 %	
Avg Price/Unit	555,769	528,912	5 %	589,363	506,233	16 %
Active Listings	490	508	3- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	70,361,399	65,378,538	7 %	976,411,799	759,796,063	28 %
Units Listed	150	169	11- %	2,815	2,889	2- %
Units Sold	123	124	0 %	1,660	1,493	11 %
Sale Success Ratio	54 %	51 %		61 %	54 %	
% Sales to Listings	82 %	73 %		58 %	51 %	
Avg Price/Unit	572,043	527,246	8 %	588,199	508,905	15 %
Active Listings	546	575	5- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,320,000-	0	0 %	14,737,150	4,964,500	196 %
Units Listed	1	2	50- %	20	17	17 %
Units Sold	1-	0	0 %	12	5	140 %
Sale Success Ratio	0 %	0 %		60 %	33 %	
% Sales to Listings	100- %	0 %		60 %	29 %	
Avg Price/Unit	1,320,000	0	0 %	1,228,095	992,900	23 %
Active Listings	2	3	33- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,320,000-	0	0 %	14,737,150	4,964,500	196 %
Units Listed	1	2	50- %	20	17	17 %
Units Sold	1-	0	0 %	12	5	140 %
Sale Success Ratio	0 %	0 %		60 %	33 %	
% Sales to Listings	100- %	0 %		60 %	29 %	
Avg Price/Unit	1,320,000	0	0 %	1,228,095	992,900	23 %
Active Listings	2	3	33- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	500,000	100- %	1,580,000	4,819,000	67- %
Units Listed	0	0	0 %	9	17	47- %
Units Sold	0	1	100- %	2	7	71- %
Sale Success Ratio	0 %	100 %		20 %	35 %	
% Sales to Listings	0 %	0 %		22 %	41 %	
Avg Price/Unit	0	500,000	100- %	790,000	688,428	14 %
Active Listings	3	4	25- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	11,449,799	4,553,600	151 %	78,811,531	51,575,388	52 %
Units Listed	10	25	60- %	215	198	8 %
Units Sold	17	9	88 %	137	94	45 %
Sale Success Ratio	80 %	45 %		64 %	51 %	
% Sales to Listings	170 %	36 %		63 %	47 %	
Avg Price/Unit	673,517	505,955	33 %	575,266	548,674	4 %
Active Listings	56	67	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	57,591,600	61,324,938	6- %	913,917,418	718,004,175	27 %
Units Listed	141	146	3- %	2,629	2,725	3- %
Units Sold	105	116	9- %	1,537	1,411	8 %
Sale Success Ratio	51 %	51 %		61 %	54 %	
% Sales to Listings	74 %	79 %		58 %	51 %	
Avg Price/Unit	548,491	528,663	3 %	594,611	508,861	16 %
Active Listings	495	515	3- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	69,041,399	65,878,538	4 %	992,728,949	769,579,563	28 %
Units Listed	151	171	11- %	2,844	2,923	2- %
Units Sold	122	125	2- %	1,674	1,505	11 %
Sale Success Ratio	54 %	51 %		61 %	54 %	
% Sales to Listings	80 %	73 %		58 %	51 %	
Avg Price/Unit	565,913	527,028	7 %	593,028	511,348	15 %
Active Listings	551	582	5- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	95,000	100- %	890,500	1,793,500	50- %
Units Listed	3	6	50- %	56	76	26- %
Units Sold	0	1	100- %	12	17	29- %
Sale Success Ratio	0 %	11 %		19 %	26 %	
% Sales to Listings	0 %	16 %		21 %	22 %	
Avg Price/Unit	0	95,000	100- %	74,208	105,500	29- %
Active Listings	25	34	26- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	95,000	100- %	890,500	1,793,500	50- %
Units Listed	3	6	50- %	56	76	26- %
Units Sold	0	1	100- %	12	17	29- %
Sale Success Ratio	0 %	11 %		19 %	26 %	
% Sales to Listings	0 %	16 %		21 %	22 %	
Avg Price/Unit	0	95,000	100- %	74,208	105,500	29- %
Active Listings	25	34	26- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	1,213,791	0	0 %
Units Listed	0	0	0 %	1	11	90- %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		37 %	0 %	
% Sales to Listings	0 %	0 %		300 %	0 %	
Avg Price/Unit	0	0	0 %	404,597	0	0 %
Active Listings	1	11	90- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	485,000	100- %	4,457,000	8,193,850	45- %
Units Listed	1	2	50- %	23	29	20- %
Units Sold	0	1	100- %	5	12	58- %
Sale Success Ratio	0 %	33 %		29 %	42 %	
% Sales to Listings	0 %	50 %		21 %	41 %	
Avg Price/Unit	0	485,000	100- %	891,400	682,820	30 %
Active Listings	14	11	27 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	485,000	100- %	5,670,791	8,193,850	30- %
Units Listed	1	2	50- %	24	40	40- %
Units Sold	0	1	100- %	8	12	33- %
Sale Success Ratio	0 %	33 %		32 %	42 %	
% Sales to Listings	0 %	50 %		33 %	30 %	
Avg Price/Unit	0	485,000	100- %	708,848	682,820	3 %
Active Listings	15	22	31- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	2,810,000	100- %
Units Listed	0	0	0 %	2	1	100 %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	0	0 %	0	1,405,000	100- %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	2,810,000	100- %
Units Listed	0	0	0 %	2	1	100 %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	0	0 %	0	1,405,000	100- %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	750,000	0	0 %	2,163,000	0	0 %
Units Listed	0	2	100- %	1	7	85- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		300 %	0 %	
Avg Price/Unit	750,000	0	0 %	721,000	0	0 %
Active Listings	0	5	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	750,000	0	0 %	2,163,000	0	0 %
Units Listed	0	2	100- %	1	7	85- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		300 %	0 %	
Avg Price/Unit	750,000	0	0 %	721,000	0	0 %
Active Listings	0	5	100- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	1,213,791	0	0 %
Units Listed	0	0	0 %	1	11	90- %
Units Sold	0	0	0 %	3	0	0 %
Sale Success Ratio	0 %	0 %		37 %	0 %	
% Sales to Listings	0 %	0 %		300 %	0 %	
Avg Price/Unit	0	0	0 %	404,597	0	0 %
Active Listings	1	11	90- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	750,000	580,000	29 %	7,510,500	12,797,350	41- %
Units Listed	4	10	60- %	82	113	27- %
Units Sold	1	2	50- %	20	31	35- %
Sale Success Ratio	14 %	16 %		22 %	31 %	
% Sales to Listings	25 %	20 %		24 %	27 %	
Avg Price/Unit	750,000	290,000	158 %	375,525	412,817	9- %
Active Listings	40	50	20- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	750,000	580,000	29 %	8,724,291	12,797,350	31- %
Units Listed	4	10	60- %	83	124	33- %
Units Sold	1	2	50- %	23	31	25- %
Sale Success Ratio	14 %	16 %		24 %	31 %	
% Sales to Listings	25 %	20 %		27 %	25 %	
Avg Price/Unit	750,000	290,000	158 %	379,317	412,817	8- %
Active Listings	41	61	32- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Burnaby North

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,449,799	4,553,600	151 %	80,025,322	51,575,388	55 %
Units Listed	10	25	60- %	216	209	3 %
Units Sold	17	9	88 %	140	94	48 %
Sale Success Ratio	80 %	45 %		63 %	51 %	
% Sales to Listings	170 %	36 %		64 %	44 %	
Avg Price/Unit	673,517	505,955	33 %	571,609	548,674	4 %
Active Listings	57	78	26- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	58,341,600	61,904,938	5- %	921,427,918	730,801,525	26 %
Units Listed	145	156	7- %	2,711	2,838	4- %
Units Sold	106	118	10- %	1,557	1,442	7 %
Sale Success Ratio	50 %	50 %		60 %	53 %	
% Sales to Listings	73 %	75 %		57 %	50 %	
Avg Price/Unit	550,392	524,618	4 %	591,796	506,797	16 %
Active Listings	535	565	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	69,791,399	66,458,538	5 %	1,001,453,240	782,376,913	28 %
Units Listed	155	181	14- %	2,927	3,047	3- %
Units Sold	123	127	3- %	1,697	1,536	10 %
Sale Success Ratio	53 %	49 %		60 %	53 %	
% Sales to Listings	79 %	70 %		57 %	50 %	
Avg Price/Unit	567,409	523,295	8 %	590,131	509,359	15 %
Active Listings	592	643	7- %			