

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Burnaby North

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,071,960	48,320,885	41- %	197,718,148	232,233,835	14- %
Units Listed	113	102	10 %	610	512	19 %
Units Sold	35	65	46- %	243	320	24- %
Sale Success Ratio	40 %	77 %		56 %	66 %	
% Sales to Listings	30 %	63 %		39 %	62 %	
Avg Price/Unit	802,056	743,398	7 %	813,654	725,730	12 %
Active Listings	299	197	51 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,633,088	19,239,744	18- %	89,609,947	96,579,507	7- %
Units Listed	86	65	32 %	414	347	19 %
Units Sold	36	48	25- %	209	245	14- %
Sale Success Ratio	51 %	87 %		63 %	74 %	
% Sales to Listings	41 %	73 %		50 %	70 %	
Avg Price/Unit	434,252	400,828	8 %	428,755	394,202	8 %
Active Listings	158	105	50 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	22,068,186	35,140,108	37- %	145,989,075	156,883,243	6- %
Units Listed	203	151	34 %	957	838	14 %
Units Sold	67	111	39- %	431	505	14- %
Sale Success Ratio	58 %	73 %		65 %	66 %	
% Sales to Listings	33 %	73 %		45 %	60 %	
Avg Price/Unit	329,375	316,577	4 %	338,721	310,659	9 %
Active Listings	449	289	55 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	65,773,234	102,700,737	35- %	433,317,170	485,696,585	10- %
Units Listed	402	318	26 %	1,981	1,697	16 %
Units Sold	138	224	38- %	883	1,070	17- %
Sale Success Ratio	50 %	77 %		62 %	68 %	
% Sales to Listings	34 %	70 %		44 %	63 %	
Avg Price/Unit	476,617	458,485	3 %	490,732	453,922	8 %
Active Listings	906	591	53 %			

MULTI FAMILY REVENUE

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Burnaby North

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	835,000	100- %	2,047,000	1,700,000	20 %
Units Listed	1	0	0 %	5	10	50- %
Units Sold	0	1	100- %	2	2	0 %
Sale Success Ratio	0 %	50 %		40 %	22 %	
% Sales to Listings	0 %	0 %		40 %	20 %	
Avg Price/Unit	0	835,000	100- %	1,023,500	850,000	20 %
Active Listings	2	3	33- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	663,800	2,050,000	67- %	3,152,145	4,107,700	23- %
Units Listed	7	2	250 %	21	20	5 %
Units Sold	1	2	50- %	3	5	40- %
Sale Success Ratio	25 %	50 %		17 %	29 %	
% Sales to Listings	14 %	100 %		14 %	25 %	
Avg Price/Unit	663,800	1,025,000	35- %	1,050,715	821,540	27 %
Active Listings	11	9	22 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,437,034	105,585,737	37- %	438,516,315	491,504,285	10- %
Units Listed	410	320	28 %	2,007	1,727	16 %
Units Sold	139	227	38- %	888	1,077	17- %
Sale Success Ratio	50 %	76 %		61 %	67 %	
% Sales to Listings	33 %	70 %		44 %	62 %	
Avg Price/Unit	477,964	465,135	2 %	493,824	456,364	8 %
Active Listings	919	603	52 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	165,000-	253,000	165- %	284,500	500,500	43- %
Units Listed	6	3	100 %	42	37	13 %
Units Sold	1	2	50- %	8	4	100 %
Sale Success Ratio	33 %	25 %		22 %	9 %	
% Sales to Listings	16 %	66 %		19 %	10 %	
Avg Price/Unit	165,000-	126,500	230- %	35,562	125,125	71- %
Active Listings	36	31	16 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	795,000	100- %	1,780,000	7,431,000	76- %
Units Listed	5	3	66 %	13	10	30 %
Units Sold	0	1	100- %	4	8	50- %
Sale Success Ratio	0 %	33 %		40 %	47 %	
% Sales to Listings	0 %	33 %		30 %	80 %	
Avg Price/Unit	0	795,000	100- %	445,000	928,875	52- %
Active Listings	10	6	66 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2008

AREA: Burnaby North

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,700,000	10,650,000	65- %
Units Listed	0	0	0 %	2	2	0 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		50 %	100 %	
% Sales to Listings	0 %	0 %		50 %	150 %	
Avg Price/Unit	0	0	0 %	3,700,000	3,550,000	4 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,377,777	100- %
Units Listed	2	0	0 %	4	4	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	20 %	
% Sales to Listings	0 %	0 %		0 %	25 %	
Avg Price/Unit	0	0	0 %	0	1,377,777	100- %
Active Listings	3	2	50 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	165,000-	1,048,000	115- %	5,764,500	19,959,277	71- %
Units Listed	13	6	116 %	61	53	15 %
Units Sold	1	3	66- %	13	16	18- %
Sale Success Ratio	25 %	27 %		26 %	24 %	
% Sales to Listings	7 %	50 %		21 %	30 %	
Avg Price/Unit	165,000-	349,333	147- %	443,423	1,247,454	64- %
Active Listings	50	39	28 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,272,034	106,633,737	37- %	444,280,815	511,463,562	13- %
Units Listed	423	326	29 %	2,068	1,780	16 %
Units Sold	140	230	39- %	901	1,093	17- %
Sale Success Ratio	50 %	74 %		60 %	65 %	
% Sales to Listings	33 %	70 %		43 %	61 %	
Avg Price/Unit	473,371	463,624	2 %	493,097	467,944	5 %
Active Listings	969	642	50 %			