

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Port Moody

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	32,158,761	47,003,800	31- %	196,730,421	362,017,426	45- %
Units Listed	47	52	9- %	262	355	26- %
Units Sold	18	27	33- %	133	242	45- %
Sale Success Ratio	45 %	64 %		59 %	75 %	
% Sales to Listings	38 %	51 %		50 %	68 %	
Avg Price/Unit	1,786,597	1,740,881	2 %	1,479,176	1,495,939	1- %
Active Listings	97	72	34 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,150,000	6,923,200	104 %	85,426,748	102,304,007	16- %
Units Listed	26	22	18 %	152	191	20- %
Units Sold	21	14	50 %	127	162	21- %
Sale Success Ratio	87 %	70 %		82 %	91 %	
% Sales to Listings	80 %	63 %		83 %	84 %	
Avg Price/Unit	673,809	494,514	36 %	672,651	631,506	6 %
Active Listings	21	21	0 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	21,807,087	14,559,300	49 %	144,174,397	125,809,241	14 %
Units Listed	43	51	15- %	319	338	5- %
Units Sold	36	31	16 %	266	273	2- %
Sale Success Ratio	81 %	72 %		85 %	83 %	
% Sales to Listings	83 %	60 %		83 %	80 %	
Avg Price/Unit	605,752	469,654	28 %	542,009	460,839	17 %
Active Listings	34	42	19- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	68,115,848	68,486,300	0 %	426,331,566	590,130,674	27- %
Units Listed	116	125	7- %	733	884	17- %
Units Sold	75	72	4 %	526	677	22- %
Sale Success Ratio	69 %	68 %		76 %	81 %	
% Sales to Listings	64 %	57 %		71 %	76 %	
Avg Price/Unit	908,211	951,198	4- %	810,516	871,684	7- %
Active Listings	152	135	12 %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT JULY 31, 2017

AREA: Port Moody

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,688,000	1,951,500	13- %
Units Listed	0	2	100- %	3	6	50- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	40 %	
% Sales to Listings	0 %	0 %		33 %	33 %	
Avg Price/Unit	0	0	0 %	1,688,000	975,750	72 %
Active Listings	1	2	50- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,890,000	100- %	3,047,000	19,738,000	84- %
Units Listed	4	3	33 %	14	18	22- %
Units Sold	0	2	100- %	3	16	81- %
Sale Success Ratio	0 %	33 %		25 %	64 %	
% Sales to Listings	0 %	66 %		21 %	88 %	
Avg Price/Unit	0	945,000	100- %	1,015,666	1,233,625	17- %
Active Listings	7	2	250 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	68,115,848	70,376,300	3- %	431,066,566	611,820,174	29- %
Units Listed	120	130	7- %	750	908	17- %
Units Sold	75	74	1 %	530	695	23- %
Sale Success Ratio	68 %	65 %		75 %	81 %	
% Sales to Listings	62 %	56 %		70 %	76 %	
Avg Price/Unit	908,211	951,031	4- %	813,333	880,316	7- %
Active Listings	160	139	15 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	160,000	0	0 %	914,000	100,000	814 %
Units Listed	1	1	0 %	8	14	42- %
Units Sold	1	0	0 %	4	1	300 %
Sale Success Ratio	50 %	0 %		36 %	6 %	
% Sales to Listings	100 %	0 %		50 %	7 %	
Avg Price/Unit	160,000	0	0 %	228,500	100,000	128 %
Active Listings	8	11	27- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,500,000	100- %	639,000	1,500,000	57- %
Units Listed	0	0	0 %	2	4	50- %
Units Sold	0	2	100- %	1	2	50- %
Sale Success Ratio	0 %	100 %		50 %	66 %	
% Sales to Listings	0 %	0 %		50 %	50 %	
Avg Price/Unit	0	750,000	100- %	639,000	750,000	14- %
Active Listings	1	1	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Port Moody

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	160,000	1,500,000	89- %	1,553,000	1,600,000	2- %
Units Listed	1	1	0 %	11	20	45- %
Units Sold	1	2	50- %	5	3	66 %
Sale Success Ratio	50 %	50 %		35 %	14 %	
% Sales to Listings	100 %	200 %		45 %	15 %	
Avg Price/Unit	160,000	750,000	78- %	310,600	533,333	41- %
Active Listings	10	12	16- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	68,275,848	71,876,300	5- %	432,619,566	613,420,174	29- %
Units Listed	121	131	7- %	761	928	17- %
Units Sold	76	76	0 %	535	698	23- %
Sale Success Ratio	68 %	64 %		74 %	79 %	
% Sales to Listings	62 %	58 %		70 %	75 %	
Avg Price/Unit	898,366	945,740	5- %	808,634	878,825	7- %
Active Listings	170	151	12 %			