

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Port Moody

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	35,537,673	11,101,000	220 %	307,325,924	422,785,175	27- %
Units Listed	23	21	9 %	387	473	18- %
Units Sold	18	10	80 %	203	287	29- %
Sale Success Ratio	56 %	47 %		55 %	65 %	
% Sales to Listings	78 %	47 %		52 %	60 %	
Avg Price/Unit	1,974,315	1,110,100	77 %	1,513,920	1,473,119	2 %
Active Listings	77	77	0 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,749,800	4,829,000	164 %	133,980,234	138,073,913	2- %
Units Listed	18	22	18- %	238	275	13- %
Units Sold	16	8	100 %	193	221	12- %
Sale Success Ratio	94 %	53 %		81 %	87 %	
% Sales to Listings	88 %	36 %		81 %	80 %	
Avg Price/Unit	796,862	603,625	32 %	694,198	624,768	11 %
Active Listings	23	29	20- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,317,333	8,876,700	162 %	220,966,289	180,977,341	22 %
Units Listed	36	27	33 %	484	496	2- %
Units Sold	39	19	105 %	398	393	1 %
Sale Success Ratio	78 %	63 %		83 %	80 %	
% Sales to Listings	108 %	70 %		82 %	79 %	
Avg Price/Unit	597,880	467,194	27 %	555,191	460,502	20 %
Active Listings	35	38	7- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	71,604,806	24,806,700	188 %	662,272,447	741,836,429	10- %
Units Listed	77	70	10 %	1,109	1,244	10- %
Units Sold	73	37	97 %	794	901	11- %
Sale Success Ratio	73 %	56 %		73 %	76 %	
% Sales to Listings	94 %	52 %		71 %	72 %	
Avg Price/Unit	980,887	670,451	46 %	834,096	823,347	1 %
Active Listings	135	144	6- %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Port Moody

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,237,000	3,521,500	8- %
Units Listed	1	0	0 %	5	8	37- %
Units Sold	0	0	0 %	2	3	33- %
Sale Success Ratio	0 %	0 %		50 %	33 %	
% Sales to Listings	0 %	0 %		40 %	37 %	
Avg Price/Unit	0	0	0 %	1,618,500	1,173,833	37 %
Active Listings	2	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	840,000	100- %	5,277,000	20,578,000	74- %
Units Listed	0	0	0 %	15	25	40- %
Units Sold	0	1	100- %	5	17	70- %
Sale Success Ratio	0 %	50 %		27 %	58 %	
% Sales to Listings	0 %	0 %		33 %	68 %	
Avg Price/Unit	0	840,000	100- %	1,055,400	1,210,470	12- %
Active Listings	2	5	60- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	71,604,806	25,646,700	179 %	670,786,447	765,935,929	12- %
Units Listed	78	70	11 %	1,129	1,277	11- %
Units Sold	73	38	92 %	801	921	13- %
Sale Success Ratio	73 %	55 %		72 %	75 %	
% Sales to Listings	93 %	54 %		70 %	72 %	
Avg Price/Unit	980,887	674,913	45 %	837,436	831,635	0 %
Active Listings	139	149	6- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	71,604,806	25,646,700	179 %	670,786,447	765,935,929	12- %
Units Listed	78	70	11 %	1,129	1,277	11- %
Units Sold	73	38	92 %	801	921	13- %
Sale Success Ratio	73 %	55 %		72 %	75 %	
% Sales to Listings	93 %	54 %		70 %	72 %	
Avg Price/Unit	980,887	674,913	45 %	837,436	831,635	0 %
Active Listings	139	149	6- %			