

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT MAY 31, 2017

## AREA: Port Moody

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>46,454,615</b>	<b>49,138,900</b>	5- %	<b>133,172,260</b>	<b>263,515,136</b>	49- %
Units Listed	<b>47</b>	<b>51</b>	7- %	<b>167</b>	<b>261</b>	36- %
Units Sold	<b>30</b>	<b>34</b>	11- %	<b>94</b>	<b>189</b>	50- %
Sale Success Ratio	<b>73 %</b>	<b>69 %</b>		<b>63 %</b>	<b>79 %</b>	
% Sales to Listings	<b>63 %</b>	<b>66 %</b>		<b>56 %</b>	<b>72 %</b>	
Avg Price/Unit	<b>1,548,487</b>	<b>1,445,261</b>	7 %	<b>1,416,726</b>	<b>1,394,259</b>	1 %
Active Listings	<b>78</b>	<b>63</b>	23 %			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>22,550,198</b>	<b>19,829,600</b>	13 %	<b>57,113,748</b>	<b>74,146,807</b>	22- %
Units Listed	<b>30</b>	<b>37</b>	18- %	<b>105</b>	<b>143</b>	26- %
Units Sold	<b>33</b>	<b>33</b>	0 %	<b>87</b>	<b>117</b>	25- %
Sale Success Ratio	<b>86 %</b>	<b>94 %</b>		<b>81 %</b>	<b>95 %</b>	
% Sales to Listings	<b>110 %</b>	<b>89 %</b>		<b>82 %</b>	<b>81 %</b>	
Avg Price/Unit	<b>683,339</b>	<b>600,896</b>	13 %	<b>656,479</b>	<b>633,733</b>	3 %
Active Listings	<b>21</b>	<b>28</b>	25- %			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>22,690,288</b>	<b>24,768,800</b>	8- %	<b>94,594,210</b>	<b>90,679,841</b>	4 %
Units Listed	<b>57</b>	<b>53</b>	7 %	<b>230</b>	<b>244</b>	5- %
Units Sold	<b>42</b>	<b>54</b>	22- %	<b>180</b>	<b>199</b>	9- %
Sale Success Ratio	<b>87 %</b>	<b>88 %</b>		<b>86 %</b>	<b>86 %</b>	
% Sales to Listings	<b>73 %</b>	<b>101 %</b>		<b>78 %</b>	<b>81 %</b>	
Avg Price/Unit	<b>540,244</b>	<b>458,681</b>	17 %	<b>525,523</b>	<b>455,677</b>	15 %
Active Listings	<b>47</b>	<b>45</b>	4 %			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>91,695,101</b>	<b>93,737,300</b>	2- %	<b>284,880,218</b>	<b>428,341,784</b>	33- %
Units Listed	<b>134</b>	<b>141</b>	4- %	<b>502</b>	<b>648</b>	22- %
Units Sold	<b>105</b>	<b>121</b>	13- %	<b>361</b>	<b>505</b>	28- %
Sale Success Ratio	<b>82 %</b>	<b>83 %</b>		<b>77 %</b>	<b>85 %</b>	
% Sales to Listings	<b>78 %</b>	<b>85 %</b>		<b>71 %</b>	<b>77 %</b>	
Avg Price/Unit	<b>873,286</b>	<b>774,688</b>	12 %	<b>789,141</b>	<b>848,201</b>	6- %
Active Listings	<b>146</b>	<b>136</b>	7 %			

## MULTI FAMILY REVENUE



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## AREA: Port Moody

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,688,000	1,951,500	13- %
Units Listed	1	1	0 %	2	3	33- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	66 %	
% Sales to Listings	0 %	0 %		50 %	66 %	
Avg Price/Unit	0	0	0 %	1,688,000	975,750	72 %
Active Listings	0	1	100- %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,047,000	16,260,000	81- %
Units Listed	0	3	100- %	7	12	41- %
Units Sold	0	0	0 %	3	13	76- %
Sale Success Ratio	0 %	0 %		30 %	76 %	
% Sales to Listings	0 %	0 %		42 %	108 %	
Avg Price/Unit	0	0	0 %	1,015,666	1,250,769	18- %
Active Listings	2	4	50- %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	91,695,101	93,737,300	2- %	289,615,218	446,553,284	35- %
Units Listed	135	145	6- %	511	663	22- %
Units Sold	105	121	13- %	365	520	29- %
Sale Success Ratio	80 %	80 %		76 %	85 %	
% Sales to Listings	77 %	83 %		71 %	78 %	
Avg Price/Unit	873,286	774,688	12 %	793,466	858,756	7- %
Active Listings	148	141	4 %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	240,000	0	0 %	754,000	0	0 %
Units Listed	2	2	0 %	5	10	50- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	100 %	0 %		33 %	0 %	
% Sales to Listings	50 %	0 %		60 %	0 %	
Avg Price/Unit	240,000	0	0 %	251,333	0	0 %
Active Listings	7	11	36- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	4	75- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	4	75- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

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## AREA: Port Moody

## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	240,000	0	0 %	754,000	0	0 %
Units Listed	3	2	50 %	7	16	56- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	100 %	0 %		30 %	0 %	
% Sales to Listings	33 %	0 %		42 %	0 %	
Avg Price/Unit	240,000	0	0 %	251,333	0	0 %
Active Listings	10	15	33- %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	91,935,101	93,737,300	1- %	290,369,218	446,553,284	34- %
Units Listed	138	147	6- %	518	679	23- %
Units Sold	106	121	12- %	368	520	29- %
Sale Success Ratio	80 %	79 %		75 %	83 %	
% Sales to Listings	76 %	82 %		71 %	76 %	
Avg Price/Unit	867,312	774,688	11 %	789,046	858,756	8- %
Active Listings	158	156	1 %			